

MONTROSE COUNTY PROPERTY ASSESSMENT STUDY







September 15, 2017

Mr. Mike Mauer Director of Research Colorado Legislative Council Room 029, State Capitol Building Denver, Colorado 80203

RE: Final Report for the 2017 Colorado Property Assessment Study

Dear Mr. Mauer:

Wildrose Appraisal Inc.-Audit Division is pleased to submit the Final Reports for the 2017 Colorado Property Assessment Study.

These reports are the result of two analyses: A procedural audit and a statistical audit.

The procedural audit examines all classes of property. It specifically looks at how the assessor develops economic areas, confirms and qualifies sales, develops time adjustments and performs periodic physical property inspections. The audit reviews the procedures for determining subdivision absorption and subdivision discounting. Valuation methodology is examined for residential properties and commercial properties. Procedures are reviewed for producing mines, oil and gas leaseholds and lands producing, producing coal mines, producing earth and stone products, severed mineral interests, and non-producing patented mining claims.

Statistical audits are performed on vacant land, residential properties, commercial/industrial properties and agricultural land. A statistical analysis is performed for personal property compliance on the eleven largest counties: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Mesa, Pueblo and Weld. The remaining counties receive a personal property procedural study.

Wildrose Appraisal Inc. – Audit Division appreciates the opportunity to be of service to the State of Colorado. Please contact us with any questions or concerns.

Harry J. Fuller Project Manager

Harry J. Zulln

Wildrose Appraisal Inc. - Audit Division



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INTRODUCTION



The State Board of Equalization (SBOE) reviews assessments for conformance to the Constitution. The SBOE will order revaluations for counties whose valuations do not reflect the proper valuation period level of value.

The statutory basis for the audit is found in C.R.S. 39-1-104 (16)(a)(b) and (c).

The legislative council sets forth two criteria that are the focus of the audit group:

To determine whether each county assessor is applying correctly the constitutional and statutory provisions, compliance requirements of the State Board of Equalization, and the manuals published by the State Property Tax Administrator to arrive at the actual value of each class of property.

To determine if each assessor is applying correctly the provisions of law to the actual values when arriving at valuations for assessment of all locally valued properties subject to the property tax.

The property assessment audit conducts a two-part analysis: A procedural analysis and a statistical analysis.

The procedural analysis includes all classes of property and specifically looks at how the assessor develops economic areas, confirms and qualifies sales, and develops time adjustments. The audit also examines the procedures for adequately discovering, classifying and valuing agricultural outbuildings, discovering subdivision build-out subdivision and discounting procedures. Valuation methodology for vacant land, improved properties commercial residential and properties is examined. Procedures for producing mines, oil and gas leaseholds and lands producing, producing coal mines, producing earth and stone products, severed mineral interests and non-producing patented mining claims are also reviewed.

Statistical analysis is performed on vacant land, residential properties, commercial industrial properties, agricultural land, and personal property. The statistical study results are compared with State Board of Equalization compliance requirements and the manuals published by the State Property Tax Administrator.

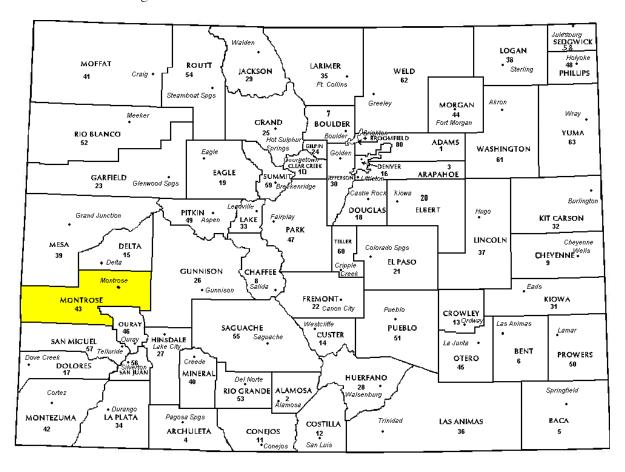
Wildrose Audit has completed the Property Assessment Study for 2017 and is pleased to report its findings for Montrose County in the following report.



REGIONAL/HISTORICAL SKETCH OF MONTROSE COUNTY

Regional Information

Montrose County is located in the Western Slope region of Colorado. The Western Slope of Colorado refers to the region west of the Rocky Mountains. It includes Archuleta, Delta, Dolores, Eagle, Garfield, Grand, Gunnison, Hinsdale, Jackson, La Plata, Mesa, Moffat, Montezuma, Montrose, Ouray, Pitkin, Rio Blanco, Routt, San Juan, San Miguel, and Summit counties.





Historical Information

Montrose County had an estimated population of approximately 41,471 people with 18.5 people per square mile, according to the U.S. Census Bureau's 2016 estimated census data. This represents a 0.5 percent change from April 1, 2010 to July 1, 2016.

The first settlers came to the Uncompanding Valley in the 1870s, but legally could not purchase land until after September 1881, when the Ute Indians were removed from their land and put on a reservation in Utah. The first stake was driven in December of 1881 and in 1882 Montrose officially became a town.

Montrose County, formed from a part of Gunnison County, was established in 1883 with an area of 2,238 square miles. It was named for the town of Montrose, which is the county seat. The town was known by the names of Pomona, Dad's Town, Uncompander Town, and several other names, before it finally came to be known as Montrose. Joseph Selig suggested the name Montrose after a favorite character in Sir Walter Scott's novel, The Legend of Montrose.

In 1882, the Denver & Rio Grande Railroad Co. built its narrow gauge mainline railroad through Montrose on its way from Denver to Salt Lake City, Utah. In 1890 the D&RGRR completed its standard gauge railroad from Denver to Grand Junction, leaving Montrose on the narrow gauge from Salida to Grand Junction and Ouray. In 1906, the track from Grand Junction to Montrose was changed from narrow gauge to standard gauge.

In 1909 the Gunnison Tunnel opened providing irrigation water from the Gunnison River in the Black Canyon to the Uncompandere Valley helping turn Montrose into an agricultural hub as well.

Today Montrose serves as the gateway to the Black Canyon of the Gunnison National Park to the east of town and winter transportation hub to ski areas of the San Juan Mountains to the south. The majority of the County is made up of National Forest, Bureau of Land Management or National Park lands. The main cities include Montrose, Maher, Naturita, Nucla, Olathe and Paradox.

(www.Wikipedia.org, www.co.montrose.co.us, www.cityofmontrose.org)



RATIO ANALYSIS

Methodology

All significant classes of property were analyzed. Sales were collected for each property class over the eighteen month period from January 1, 2015 through June 20, 2016. Property classes with less than thirty sales had the sales period extended in six month increments up to an additional forty-two months. If this extended sales period did not produce the minimum thirty qualified sales, the Audit performed supplemental appraisals to reach the minimum.

Although it was required that we examine the median and coefficient of dispersion for all counties, we also calculated the weighted mean and price-related differential for each class of property. Counties were not passed or failed by these latter measures, but were counseled if there were anomalies noted during our analysis. Qualified sales were based on the

qualification code used by each county, which were typically coded as either "Q" or "C." The ratio analysis included all sales. The data was trimmed for counties with obvious outliers using IAAO standards for data analysis. every case, we examined the loss in data from trimming to ensure that only true outliers were excluded. Any county with a significant portion of sales excluded by this trimming method was examined further. No county was allowed to pass the audit if more than 5% of the sales were "lost" because of trimming. For the largest 11 counties, the residential ratio statistics were broken down by economic area as well.

Conclusions

For this final analysis report, the minimum acceptable statistical standards allowed by the State Board of Equalization are:

ALLOWABLE STANDARDS RATIO GRID						
Property Class	Unweighted Median Ratio	Coefficient of Dispersion				
Commercial/Industrial	Between .95-1.05	Less than 20.99				
Condominium	Between .95-1.05	Less than 15.99				
Single Family	Between .95-1.05	Less than 15.99				
Vacant Land	Between .95-1.05	Less than 20.99				



The results for Montrose County are:

Montrose County Ratio Grid							
Number of Unweighted Price Coefficient Qualified Median Related of Time Tre Property Class Sales Ratio Differential Dispersion Analy							
Commercial/Industrial	44	0.996	0.993	15.6	Compliant		
Condominium	N/A	N/A	N/A	N/A	N/A		
Single Family	1,083	0.998	1.006	8.9	Compliant		
Vacant Land	169	1.000	1.059	14	Compliant		

After applying the above described methodologies, it is concluded from the sales ratios that Montrose County is in compliance

with SBOE, DPT, and Colorado State Statute valuation guidelines.

Recommendations



TIME TRENDING VERIFICATION

Methodology

While we recommend that counties use the inverted ratio regression analysis method to account for market (time) trending, some counties have used other IAAO-approved methods, such as the weighted monthly median approach. We are not auditing the methods used, but rather the results of the methods used. Given this range of methodologies used to account for market trending, we concluded that the best validation method was to examine the sale ratios for each class across the appropriate sale period. To be specific, if a county has considered and adjusted correctly for market trending, then the sale ratios should remain stable (i.e. flat) across the sale period. If a residual market trend is detected, then the county may or may not have addressed market trending adequately, and a further examination

is warranted. This validation method also considers the number of sales and the length of the sale period. Counties with few sales across the sale period were carefully examined to determine if the statistical results were valid.

Conclusions

After verification and analysis, it has been determined that Montrose County has complied with the statutory requirements to analyze the effects of time on value in their county. Montrose County has also satisfactorily applied the results of their time trending analysis to arrive at the time adjusted sales price (TASP).

Recommendations



SOLD/UNSOLD ANALYSIS

Methodology

Montrose County was tested for the equal treatment of sold and unsold properties to ensure that "sales chasing" has not occurred. The auditors employed a multi-step process to determine if sold and unsold properties were valued in a consistent manner.

We test the hypothesis that the assessor has valued unsold properties consistent with what is observed with the sold properties based on several units of comparison and tests. units of comparison include the actual value per square foot and the change in value from the previous base year period to the current base year. The first test compares the actual value per square foot between sold and unsold properties by class. The median and mean value per square foot is compared and tested for any significant difference. This is tested using non-parametric methods, such as the Mann-Whitney test for differences in the distributions or medians between sold and unsold groups. It is also examined graphically and from an appraisal perspective. Data can be stratified based on location and subclass. The second test compares the difference in the median change in value from the previous base year to the current base year between sold and unsold properties by class. The same combination of non-parametric and appraisal testing is used as with the first test. A third test employing a valuation model testing a sold/unsold binary variable while controlling for property attributes such as location, size, age and other attributes. determines if the sold/unsold variable is statistically and empirically significant. three tests indicate a significant difference between sold and unsold properties for a given class, the Auditor may meet with the county to determine if sale chasing is actually occurring,

or if there are other explanations for the observed difference.

If the unsold properties have a higher median value per square foot than the sold properties, or if the median change in value is greater for the unsold properties than the sold properties, the analysis is stopped and the county is concluded to be in compliance with sold and unsold guidelines. All sold and unsold properties in a given class are first tested, although properties with extreme unit values or percent changes can be trimmed to stabilize the analysis. The median is the primary comparison metric, although the mean can also be used as a comparison metric if the distribution supports that type of measure of central tendency.

The first test (unit value method) is applied to both residential and commercial/industrial sold and unsold properties. The second test is applied to sold and unsold vacant land properties. The second test (change in value method) is also applied to residential or commercial sold and unsold properties if the first test results in a significant difference observed and/or tested between sold and unsold properties. The third test (valuation modeling) is used in instances where the results from the first two tests indicate a significant difference between sold and unsold properties. It can also be used when the number of sold and unsold properties is so large that the nonparametric testing is indicating a false rejection of the hypothesis that there is no difference between the sold and unsold property values.

These tests were supported by both tabular and graphics presentations, along with written documentation explaining the methodology used.



Sold/Unsold Re	esults
Property Class	Results
Commercial/Industrial	Compliant
Condominium	N/A
Single Family	Compliant
Vacant Land	Compliant

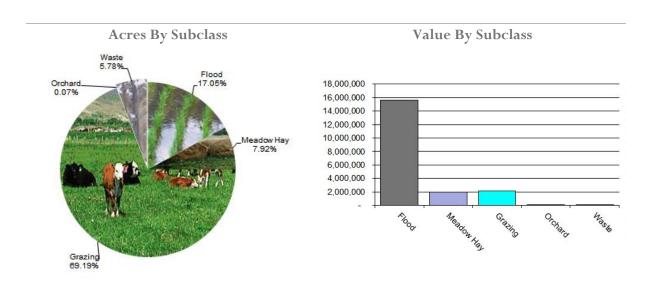
Conclusions

After applying the above described methodologies, it is concluded that Montrose County is reasonably treating its sold and unsold properties in the same manner.

Recommendations



AGRICULTURAL LAND STUDY



Agricultural Land

County records were reviewed to determine major land categories such as irrigated farm, dry farm, meadow hay, grazing and other In addition, county records were lands. reviewed in order to determine if: photographs are available and are being used; soil conservation guidelines have been used to classify lands based on productivity; crop rotations have been documented; typical commodities and yields have been determined; orchard lands have been properly classified and valued; expenses reflect a ten year average and are typical landlord expenses; grazing lands have been properly classified and valued; the number of acres in each class and subclass have been determined; the capitalization rate was properly applied. Also, documentation was required for the valuation methods used and locally developed yields, carrying capacities, and expenses. Records were also checked to ensure that the commodity prices and expenses, furnished by the Property Tax Administrator (PTA), were applied properly.

(See Assessor Reference Library Volume 3 Chapter 5.)

Conclusions

An analysis of the agricultural land data indicates an acceptable appraisal of this property type. Directives, commodity prices and expenses provided by the PTA were properly applied. County yields compared favorably to those published by Colorado Agricultural Statistics. Expenses used by the county were allowable expenses and were in an acceptable range. Grazing lands carrying capacities were in an acceptable range. The data analyzed resulted in the following ratios:



	Montrose County Agricultural Land Ratio Grid							
Abstract Code	Land Class	Number Of Acres	County Value Per Acre	County Assessed Total Value	WRA Total Value	Ratio		
4117	Flood	63,249	246.47	15,589,123	15,839,463	0.98		
4137	Meadow Hay	29,369	67.01	1,967,998	1,967,998	1.00		
4147	Grazing	256,698	8.48	2,177,112	2,177,112	1.00		
4157	Orchard	259	293.98	76,141	76,141	1.00		
4167	Waste	21,427	2.22	47,607	47,607	1.00		
Total/Avg		371,002	53.53	19,857,981	20,108,321	0.99		

Recommendations

None

Agricultural Outbuildings

Methodology

Data was collected and reviewed to determine if the guidelines found in the Assessor's Reference Library (ARL) Volume 3, pages 5.74 through 5.77 were being followed.

Conclusions

Montrose County has substantially complied with the procedures provided by the Division

of Property Taxation for the valuation of agricultural outbuildings.

Recommendations



Agricultural Land Under Improvements

Methodology

Data was collected and reviewed to determine if the guidelines found in the Assessor's Reference Library (ARL) Volume 3, pages 5.19 and 5.20 were being followed.

Conclusions

Montrose County has used the following methods to discover land under a residential improvement on a farm or ranch that is determined to be not integral under 39-1-102, C.R.S.:

- Questionnaires
- Field Inspections
- Phone Interviews
- In-Person Interviews with Owners/Tenants
- Written Correspondence other than Questionnaire

- Personal Knowledge of Occupants at Assessment Date
- Aerial Photography/Pictometry

Montrose County has used the following methods to discover the land area under a residential improvement that is determined to be not integral under 39-1-102, C.R.S.:

- Property Record Card Analysis
- Field Inspections
- Aerial Photography/Pictometry

Montrose County has substantially complied with the procedures provided by the Division of Property Taxation for the valuation of land under residential improvements that may or may not be integral to an agricultural operation.

Recommendations



SALES VERIFICATION

According to Colorado Revised Statutes:

A representative body of sales is required when considering the market approach to appraisal.

(8) In any case in which sales prices of comparable properties within any class or subclass are utilized when considering the market approach to appraisal in the determination of actual value of any taxable property, the following limitations and conditions shall apply:

(a)(I) Use of the market approach shall require a representative body of sales, including sales by a lender or government, sufficient to set a pattern, and appraisals shall reflect due consideration of the degree of comparability of sales, including the extent of similarities and dissimilarities among properties that are compared for assessment purposes. In order to obtain a reasonable sample and to reduce sudden price changes or fluctuations, all sales shall be included in the sample that reasonably reflect a true or typical sales price during the period specified in section 39-1-104 (10.2). Sales of personal property exempt pursuant to the provisions of sections 39-3-102, 39-3-103, and 39-3-119 to 39-3-122 shall not be included in any such sample.

(b) Each such sale included in the sample shall be coded to indicate a typical, negotiated sale, as screened and verified by the assessor. (39-1-103, C.R.S.)

The assessor is required to use sales of real property only in the valuation process.

(8)(f) Such true and typical sales shall include only those sales which have been determined on an individual basis to reflect the selling price of the real property only or which have been adjusted on an individual basis to reflect the selling price of the real property only. (39-1-103, C.R.S.)

Part of the Property Assessment Study is the sales verification analysis. WRA has used the above-cited statutes as a guide in our study of the county's procedures and practices for verifying sales.

WRA reviewed the sales verification procedures in 2017 for Montrose County. This study was conducted by checking selected sales from the master sales list for the current valuation period. Specifically WRA selected 40 sales listed as unqualified.

All of the sales in the unqualified sales sample had reasons that were clear and supportable.

For residential, commercial, and vacant land sales with considerations over \$500, the contractor has examined and reported the ratio of qualified sales to total sales by class and performed the following analyses of unqualified sales:

The contractor has examined the manner in which sales have been classified as qualified or unqualified, including a listing of each step in the sales verification process, any adjustment procedures, and the county official responsible for making the final decision on qualification.

When less than 50 percent of sales are qualified in any of the three property classes (residential, commercial, and vacant land), the contractor analyzed the reasons for disqualifying sales in any subclass that constitutes at least 20 percent of the class, either by number of properties or by value, from the prior year. The contractor has



reviewed with the assessor any analysis indicating that sales data inadequate, fail to reflect typical properties, or have been disqualified for insufficient cause. In addition, the contractor has reviewed disqualified sales by assigned code. If there appears to be any inconsistency in the coding, the contractor has conducted further analysis determine if the sales included in that code have been assigned appropriately.

If 50 percent or more of the sales are qualified, the contractor has reviewed a statistically significant sample of unqualified sales, excluding sales that were disqualified for obvious reasons.

Montrose County did not qualify for in-depth subclass analysis.

Conclusions

Montrose County appears to be doing a good job of verifying their sales. WRA agreed with the county's reason for disqualifying each of the sales selected in the sample. There are no recommendations or suggestions.

Recommendations



ECONOMIC AREA REVIEW AND EVALUATION

Methodology

Montrose County has submitted a written narrative describing the economic areas that make up the county's market areas. Montrose County has also submitted a map illustrating these areas. Each of these narratives have been read and analyzed for logic and appraisal sensibility. The maps were also compared to the narrative for consistency between the written description and the map.

Conclusions

After review and analysis, it has been determined that Montrose County has

adequately identified homogeneous economic areas comprised of smaller neighborhoods. Each economic area defined is equally subject to a set of economic forces that impact the value of the properties within that geographic area and this has been adequately addressed. Each economic area defined adequately delineates an area that will give "similar values for similar properties in similar areas."

Recommendations



NATURAL RESOURCES

Earth and Stone Products

Methodology

Under the guidelines of the Assessor's Reference Library (ARL), Volume 3, Natural Resource Valuation Procedures, the income approach was applied to determine value for production of earth and stone products. The number of tons was multiplied by an economic royalty rate determined by the Division of Property Taxation to determine income. The income was multiplied by a recommended Hoskold factor to determine the actual value. The Hoskold factor is determined by the life of the reserves or the lease. Value is based on two variables: life and tonnage. The operator determines these since there is no other means to obtain production data through any state or private agency.

Conclusions

The County has applied the correct formulas and state guidelines to earth and stone production.

Recommendations

None

Producing Coal Mines

Methodology

Under the guidelines of the Assessor's Reference Library (ARL), Volume 3, Section 6, Valuation of Producing Coal Leaseholds and Lands, the income approach is the primary method applied to find value for the valuation of coalmines. This methodology estimates annual economic royalty income based on previous year's production, then capitalizes that income to value using a Hoskold factor to estimate the present worth of the permitted acres. The operator provides production data and the life of the leases.

Conclusions

County has applied the correct formulas and state guidelines to coal mine valuation.

Recommendations



VACANT LAND

Subdivision Discounting

Subdivisions were reviewed in 2017 in Montrose County. The review showed that subdivisions were discounted pursuant to the Colorado Revised Statutes in Article 39-1-103 (14). Discounting procedures were applied to all subdivisions where less than 80 percent of all sites were sold using the present worth method. The market approach was applied where 80 percent or more of the subdivision sites were sold. An absorption period was estimated for each subdivision that was discounted. An appropriate discount rate was

developed using the summation method. Subdivision land with structures was appraised at full market value.

Conclusions

Montrose County has implemented proper procedures to adequately estimate absorption periods, discount rates, and lot values for qualifying subdivisions.

Recommendations



POSSESSORY INTEREST PROPERTIES

Possessory Interest

Possessory interest property discovery and valuation is described in the Assessor's Reference Library (ARL) Volume 3 section 7 in accordance with the requirements of C.R.S. Chapter 39-1-103 (17)(a)(II)Possessory Interest is defined by the Property Tax Administrator's Publication ARL Volume 3, Chapter 7: A private property interest in government-owned property or the right to the occupancy and use of any benefit in government-owned property that has been under lease, permit, concession, contract, or other agreement.

Montrose County has been reviewed for their procedures and adherence to guidelines when assessing and valuing agricultural and commercial possessory interest properties. The county has also been queried as to their confidence that the possessory interest properties have been discovered and placed on the tax rolls.

Conclusions

Montrose County has implemented a discovery process to place possessory interest properties on the roll. They have also correctly and consistently applied the correct procedures and valuation methods in the valuation of possessory interest properties.

Recommendations



PERSONAL PROPERTY AUDIT

Montrose County was studied for its procedural compliance with the personal property assessment outlined in the Assessor's Reference Library (ARL) Volume 5, and in the State Board of Equalization (SBOE) requirements for the assessment of personal property. The SBOE requires that counties use ARL Volume 5, including current discovery, classification, documentation procedures, current economic lives table, cost factor tables, depreciation table, and level of value adjustment factor table.

The personal property audit standards narrative must be in place and current. A listing of businesses that have been audited by the assessor within the twelve-month period reflected in the plan is given to the auditor. The audited businesses must be in conformity with those described in the plan.

Aggregate ratio will be determined solely from the personal property accounts that have been physically inspected. The minimum assessment sample is one percent or ten schedules, whichever is greater, and the maximum assessment audit sample is 100 schedules.

For the counties having over 100,000 population, WRA selected a sample of all personal property schedules to determine whether the assessor is correctly applying the provisions of law and manuals of the Property Tax Administrator in arriving at the assessment levels of such property. This sample was selected from the personal property schedules audited by the assessor. In no event was the sample selected by the contractor less than 30 schedules. The counties to be included in this study are Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Mesa, Pueblo, and Weld. All other counties received a procedural study.

Montrose County is compliant with the guidelines set forth in ARL Volume 5 regarding discovery procedures, using the following methods to discover personal property accounts in the county:

- Public Record Documents
- MLS Listing and/or Sold Books
- Chamber of Commerce/Economic Development Contacts
- Local Telephone Directories, Newspapers or Other Local Publications
- Personal Observation, Physical Canvassing or Word of Mouth
- Questionnaires, Letters and/or Phone Calls to Buyer, Seller and/or Realtor

The county uses the Division of Property Taxation (DPT) recommended classification and documentation procedures. The DPT's recommended cost factor tables, depreciation tables and level of value adjustment factor tables are also used.

Montrose County submitted their personal property written audit plan and was current for the 2017 valuation period. The number and listing of businesses audited was also submitted and was in conformance with the written audit plan. The following audit triggers were used by the county to select accounts to be audited:

- Businesses in a selected area
- Accounts with obvious discrepancies
- New businesses filing for the first time
- Incomplete or inconsistent declarations
- Same business type or use
- Businesses with no deletions or additions for 2 or more years



- Non-filing Accounts Best Information Available
- Lowest or highest quartile of value per square foot
- Accounts protested with substantial disagreement

Conclusions

Montrose County has employed adequate discovery, classification, documentation, valuation, and auditing procedures for their personal property assessment and is in statistical compliance with SBOE requirements.

Recommendations



WILDROSE AUDITOR STAFF

Harry J. Fuller, Audit Project Manager

Suzanne Howard, Audit Administrative Manager

Steve Kane, Audit Statistician

Carl W. Ross, Agricultural/Natural Resource Analyst

J. Andrew Rodriguez, Field Analyst



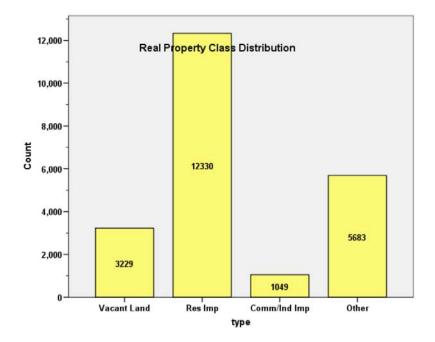
APPENDICES



FOR MONTROSE COUNTY 2017

I. OVERVIEW

Montrose County is located in western Colorado. The county has a total of 22,291 real property parcels, according to data submitted by the county assessor's office in 2017. The following provides a breakdown of property classes for this county:



The vacant land class of properties was dominated by residential land. Residential lots (coded 100 and 1112) accounted for 49.9% of all vacant land parcels.

For residential improved properties, single family properties accounted for 96.6% of all residential properties.

Commercial and industrial properties represented a much smaller proportion of property classes in comparison. Commercial/industrial sales accounted for 4.8% of all such properties in this county.



II. DATA FILES

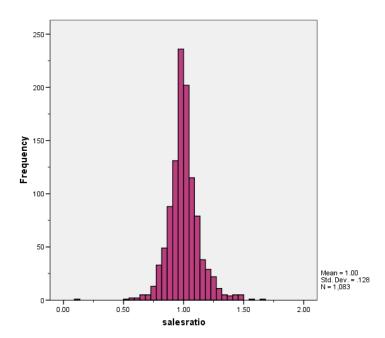
The following sales analyses were based on the requirements of the 2017 Colorado Property Assessment Study. Information was provided by the Montrose Assessor's Office in April 2017. The data included all 5 property record files as specified by the Auditor.

III. RESIDENTIAL SALES RESULTS

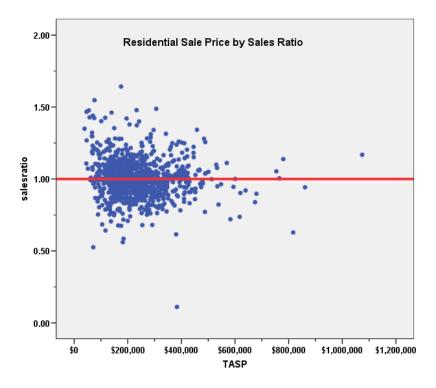
There were 1,083 qualified residential sales in Montrose County for the 18-month sale period ending June 30, 2016. The sales ratio analysis was analyzed as follows:

Median	0.998
Price Related Differential	1.006
Coefficient of Dispersion	8.9

The above ratio statistics were in compliance with the standards set forth by the Colorado State Board of Equalization (SBOE) for the overall residential sales. The following graphs describe further the sales ratio distribution for these properties:







The above graphs indicate that the distribution of the sale ratios was within state mandated limits. No sales were trimmed.

Residential Market Trend Analysis

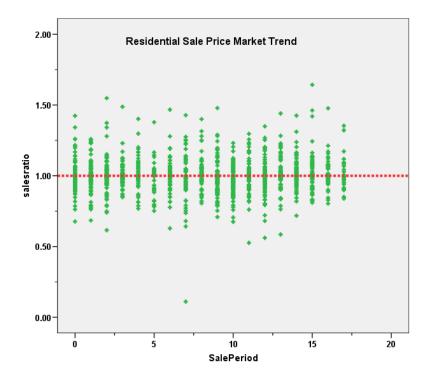
We next analyzed the residential dataset using the 18-month sale period for any residual market trending, with the following results:

Coefficients^a

		Unstandardized		Standardized Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	.999	.007		136.394	.000
	SalePeriod	.000	.001	.016	.518	.605

a. Dependent Variable: salesratio





The above analysis indicated that the assessor has adequately addressed market trending in the valuation of residential properties.

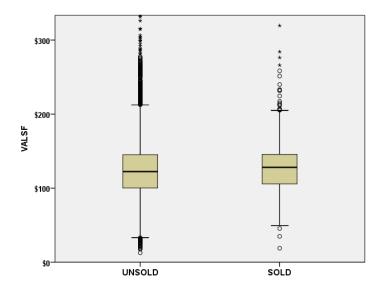
Sold/Unsold Analysis

In terms of the valuation consistency between sold and unsold residential properties, we compared the median actual value per square foot for 2017 between each group, as follows:

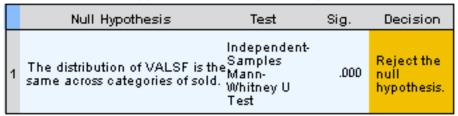
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VALSF			
sold	N	Median	Mean
0	10,873	\$122	\$126
1	1,066	\$128	\$128





Hypothesis Test Summary



Asymptotic significances are displayed. The significance level is .05.

Given that there was a statistically significant difference using the non-parametric Mann Whitney U test, we next compared the percent change in actual value between taxable years 2016 and 2017 for sold and unsold residential properties in Montrose County, as follows:

Report

DIFF			
sold	N	Median	Mean
UNSOLD	11098	1.14	1.14
SOLD	1079	1.15	1.16



Report

DIFF

ECONAREA	sold	N	Median	Mean
1.00	UNSOLD	5975	1.13	1.14
	SOLD	718	1.14	1.15
5.00	UNSOLD	3015	1.15	1.16
	SOLD	239	1.16	1.18
6.00	UNSOLD	1928	1.13	1.10
	SOLD	106	1.18	1.16

The median change in value between sold and unsold residential properties was very similar.

The above results indicate that sold and unsold residential properties were valued in a consistent manner.

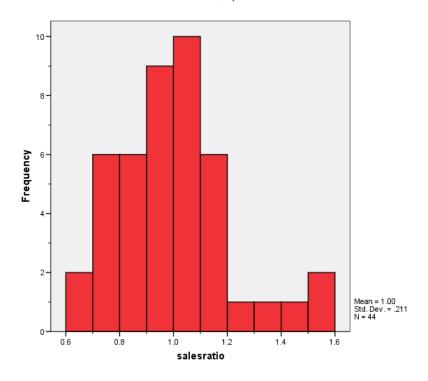
IV. COMMERCIAL/INDUSTRIAL SALE RESULTS

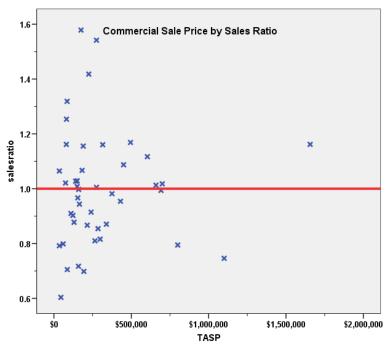
There were 44 qualified commercial sales in Montrose County for the 24 month sale period ending June 30, 2016. The sales ratio analysis was analyzed as follows:

Median	0.996
Price Related Differential	0.993
Coefficient of Dispersion	15.6

The above table indicates that the Montrose County commercial/industrial sale ratios were in compliance with the SBOE standards. The following histogram and scatter plot describe the sales ratio distribution further:









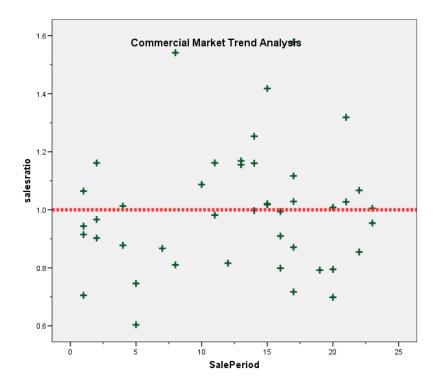
Commercial Market Trend Analysis

The 44 commercial/industrial sales were analyzed, examining the sale ratios across a 24-month sale period with the following results:

Coefficients^a

		Unstandardized	Coefficients	Standardized Coefficients			
Model		В	Std. Error	Beta	t	Sig.	
1	(Constant)	.953	.066		14.454	.000	
	SalePeriod	.004	.005	.118	.773	.444	

a. Dependent Variable: salesratio



The market trend results indicated no statistically significant trend. We concur that no market trend adjustments were warranted for properties in this class for Montrose County.

Sold/Unsold Analysis

In terms of the valuation consistency between sold and unsold commercial/industrial properties, we compared the median actual value per square foot for 2017 between each group, as follows:

Report VALSF			
sold	N	Median	Mean
UNSOLD	1,008	\$70	\$90
SOLD	43	\$74	\$85



Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of VALSF is th same across categories of sold	Independent- Samples Mann- Whitney U Test	.747	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.

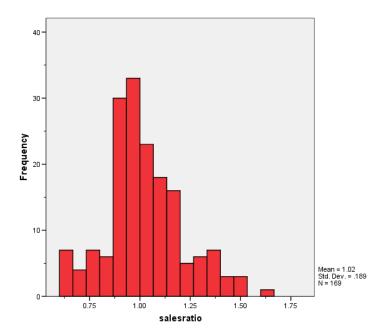
The above indicated that the assessor has valued both groups consistently.

V. VACANT LAND SALE RESULTS

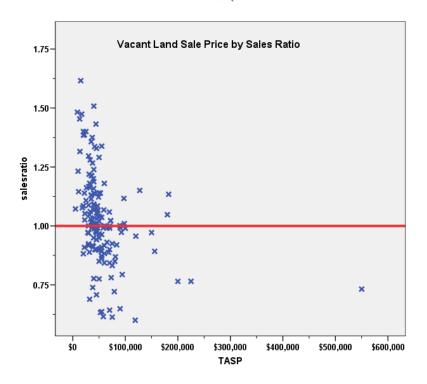
There were 169 qualified vacant land sales in Montrose County for the 18 month sale period ending June 30, 2016. The sales ratio analysis was analyzed as follows:

Median	1.000
Price Related Differential	1.059
Coefficient of Dispersion	14.0

The above tables indicate that the Montrose County vacant land sale ratios were in compliance with the SBOE standards. The following histogram and scatter plot describe the sales ratio distribution further:







Vacant Land Market Trend Analysis

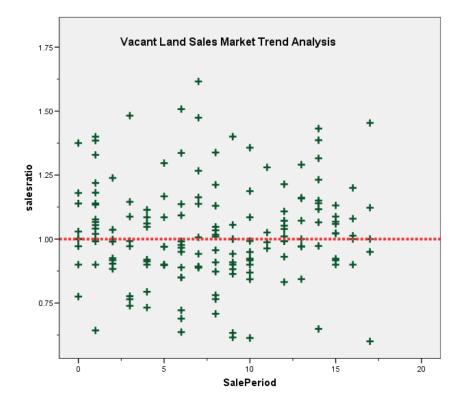
The 169 vacant land sales were analyzed, examining the sale ratios across the 18 month sale period with the following results:

Coefficients^a

		Unstandardized		Standardized Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	1.017	.027		37.580	.000
	SalePeriod	.001	.003	.022	.282	.778

a. Dependent Variable: salesratio





The market trend results indicated no statistically significant trend. We concur that no market trend adjustments were warranted for properties in this class for Montrose County.

Sold/Unsold Analysis

We compared the median change in actual value between 2016 and 2017 for vacant land properties to determine if sold and unsold properties were valued consistently, as follows:

	Rep	ort	
DIFF			
sold	Ν	Median	Mean
UNSOLD	3128	1.10	1.15
SOLD	169	1.10	1.73



Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of DIFF is the sam across categories of sold.	Independent- Samples Mann- Whitney U Test	.497	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.

The above results indicated that sold and unsold vacant land properties were valued consistently overall.

VI. AGRICULTURAL IMPROVEMENTS ANALYSIS

The final statistical verification concerned the assigned actual values for agricultural residential improvements. We compared the actual value per square foot rate for this group and compared it to rates assigned to residential single family improvements in Montrose County.

The following indicates that agricultural residential improvements were valued in a manner similar to the single family residential improvements in this county:

Report IMPVALSF			
ABSTRIMP	N	Median	Mean
1212	11516	\$102.33	\$103.72
4277	767	\$98.63	\$107.57

Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of IMPVALSF is same across categories of ABSTRIMP.	Independent- th&les Mann- Whitney U Test	.304	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.



VII. Conclusions

Based on this statistical analysis, there were no significant compliance issues concluded for Montrose County as of the date of this report.



STATISTICAL ABSTRACT

Residential

Ratio Statistics for CURRTOT / TASP

	95% Confiden Me			95% Con	ifidence Interval fo	or Median		95% Confiden Weighte	ice Interval for ed Mean			Coefficient of Variation
Mean	Lower Bound	Upper Bound	Median	Lower Bound	Upper Bound	Actual Coverage	Weighted Mean	Lower Bound	Upper Bound	Price Related Differential	Coefficient of Dispersion	Mean Centered
1.002	.995	1.010	.998	.994	1.001	95.5%	.996	.987	1.005	1.006	.089	12.8%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.

Commercial/Industrial

Ratio Statistics for CURRTOT / TASP

	95% Confiden Me	ce Interval for an		95% Cor	ifidence Interval fo	or Median	95% Confidence Interval for Weighted Mean				Coefficient of Variation	
Mean	Lower Bound	Upper Bound	Median	Lower Bound	Upper Bound	Actual Coverage	Weighted Mean	Lower Bound	Upper Bound	Price Related Differential	Coefficient of Dispersion	Mean Centered
.997	.933	1.062	.996	.909	1.027	95.1%	1.004	.928	1.081	.993	.156	21.1%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.

Vacant Land

Ratio Statistics for CURRLND / TASP

	95% Confiden Me			95% Cor	nfidence Interval fo	or Median	95% Confidence Interval for Weighted Mean					Coefficient of Variation
Mean	Lower Bound	Upper Bound	Median	Lower Bound	Upper Bound	Actual Coverage	Weighted Mean	Lower Bound	Upper Bound	Price Related Differential	Coefficient of Dispersion	Mean Centered
1.023	.994	1.052	1.000	.990	1.029	95.5%	.966	.927	1.005	1.059	.140	18.5%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.



Residential Median Ratio Stratification

Sale Price

Case Processing Summary

		Count	Percent
SPRec	\$25K to \$50K	4	0.4%
	\$50K to \$100K	59	5.4%
	\$100K to \$150K	170	15.7%
	\$150K to \$200K	287	26.5%
	\$200K to \$300K	340	31.4%
	\$300K to \$500K	201	18.6%
	\$500K to \$750K	16	1.5%
	\$750K to \$1,000K	5	0.5%
	Over \$1,000K	1	0.1%
Overall	•	1083	100.0%
Excluded		0	
Total		1083	

Ratio Statistics for CURRTOT / TASP

		Price Related	Coefficient of	Coefficient of Variation
Group	Median	Differential	Dispersion	Median Centered
\$25K to \$50K	1.309	1.001	.084	11.6%
\$50K to \$100K	1.060	1.008	.127	17.3%
\$100K to \$150K	1.002	1.000	.093	13.1%
\$150K to \$200K	.998	1.000	.075	11.2%
\$200K to \$300K	.991	1.000	.085	11.6%
\$300K to \$500K	.993	.997	.090	13.4%
\$500K to \$750K	.947	1.006	.097	12.5%
\$750K to \$1,000K	1.005	1.004	.124	20.3%
Over \$1,000K	1.168	1.000	.000	
Overall	.998	1.006	.089	12.9%

Subclass

Case Processing Summary

		Count	Percent
ABSTRIMP	1212	1058	97.7%
	1215	6	0.6%
	1220	1	0.1%
	1225	2	0.2%
	1230	16	1.5%
Overall		1083	100.0%
Excluded		0	
Total		1083	



Ratio Statistics for CURRTOT / TASP

	NA - P	Price Related	Coefficient of	Coefficient of Variation
Group	Median	Differential	Dispersion	Median Centered
1212	.998	1.006	.089	12.7%
1215	1.010	.987	.158	23.9%
1220	1.034	1.000	.000	
1225	.898	.961	.301	42.5%
1230	.997	1.017	.071	13.8%
Overall	.998	1.006	.089	12.9%

Age

Case Processing Summary

		Count	Percent
AgeRec	0	17	1.6%
	Over 100	69	6.4%
	75 to 100	35	3.2%
	50 to 75	97	9.0%
	25 to 50	210	19.4%
	5 to 25	593	54.8%
	5 or Newer	62	5.7%
Overall		1083	100.0%
Excluded		0	
Total		1083	

Ratio Statistics for CURRTOT / TASP

		Price Related	Coefficient of	Coefficient of Variation
Group	Median	Differential	Dispersion	Median Centered
0	1.000	1.050	.166	21.7%
Over 100	.963	1.026	.119	16.1%
75 to 100	.989	1.046	.145	19.4%
50 to 75	.974	1.038	.133	18.0%
25 to 50	.997	1.008	.091	12.2%
5 to 25	1.000	1.002	.074	10.8%
5 or Newer	.994	1.005	.069	13.6%
Overall	.998	1.006	.089	12.9%



Improved Area

Case Processing Summary

		Count	Percent
ImpSFRec	0	17	1.6%
	500 to 1,000 sf	51	4.7%
	1,000 to 1,500 sf	343	31.7%
	1,500 to 2,000 sf	401	37.0%
	2,000 to 3,000 sf	226	20.9%
	3,000 sf or Higher	45	4.2%
Overall		1083	100.0%
Excluded		0	
Total		1083	

Case Processing Summary

		Count	Percent
ImpSFRec	0	17	1.6%
	500 to 1,000 sf	51	4.7%
	1,000 to 1,500 sf	343	31.7%
	1,500 to 2,000 sf	401	37.0%
	2,000 to 3,000 sf	226	20.9%
	3,000 sf or Higher	45	4.2%
Overall		1083	100.0%
Excluded		0	
Total		1083	

Improvement Quality

Case Processing Summary

		Count	Percent
QUALITY	1.0	2	0.2%
	2.0	77	7.2%
	3.0	721	67.8%
	4.0	206	19.4%
	5.0	52	4.9%
	6.0	5	0.5%
Overall		1063	100.0%
Excluded		20	
Total		1083	



Ratio Statistics for CURRTOT / TASP

				Coefficient of
		Price Related	Coefficient of	Variation
Group	Median	Differential	Dispersion	Median Centered
1.0	1.179	1.035	.145	20.4%
2.0	.967	1.034	.155	20.6%
3.0	.995	1.010	.079	11.2%
4.0	1.011	1.008	.091	13.7%
5.0	1.010	1.009	.071	10.3%
6.0	1.138	1.012	.085	10.8%
Overall	.998	1.006	.087	12.6%

Commercial Median Ratio Stratification

Sale Price Case Processing Summary

		Count	Percent
SPRec	\$25K to \$50K	3	6.8%
	\$50K to \$100K	6	13.6%
	\$100K to \$150K	6	13.6%
	\$150K to \$200K	8	18.2%
	\$200K to \$300K	8	18.2%
	\$300K to \$500K	6	13.6%
	\$500K to \$750K	4	9.1%
	\$750K to \$1,000K	1	2.3%
	Over \$1,000K	2	4.5%
Overall		44	100.0%
Excluded		0	
Total		44	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
\$25K to \$50K	.792	1.023	.194	29.6%
\$50K to \$100K	1.091	.990	.185	23.3%
\$100K to \$150K	.959	.994	.065	7.3%
\$150K to \$200K	.982	.998	.187	28.4%
\$200K to \$300K	.891	1.005	.215	36.2%
\$300K to \$500K	1.035	.995	.098	11.7%
\$500K to \$750K	1.015	1.002	.031	5.9%
\$750K to \$1,000K	.795	1.000	.000	
Over \$1,000K	.954	.958	.218	30.8%
Overall	.996	.993	.156	21.2%



Subclass

Case Processing Summary

		Count	Percent
ABSTRIMP	0	1	2.3%
	1220	1	2.3%
	1712	1	2.3%
	1881	1	2.3%
	2212	13	29.5%
	2220	4	9.1%
	2225	1	2.3%
	2230	13	29.5%
	2235	3	6.8%
	2245	4	9.1%
	3212	1	2.3%
	3215	1	2.3%
Overall		44	100.0%
Excluded		0	
Total		44	

Ratio Statistics for CURRTOT / TASP

		Price Related	Coefficient of	Coefficient of Variation
_				
Group	Median	Differential	Dispersion	Median Centered
0	.604	1.000	.000	
1220	.944	1.000	.000	
1712	1.028	1.000	.000	
1881	1.162	1.000	.000	
2212	.994	1.038	.143	21.5%
2220	1.016	.971	.135	19.8%
2225	.915	1.000	.000	
2230	.982	1.010	.179	24.0%
2235	.854	1.017	.087	14.5%
2245	1.085	1.033	.137	17.6%
3212	1.418	1.000	.000	
3215	1.018	1.000	.000	
Overall	.996	.993	.156	21.2%



Age

Case Processing Summary

		Count	Percent
AgeRec	0	1	2.3%
	Over 100	3	6.8%
	75 to 100	3	6.8%
	50 to 75	9	20.5%
	25 to 50	13	29.5%
	5 to 25	15	34.1%
Overall		44	100.0%
Excluded		0	
Total		44	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
0	.604	1.000	.000	
Over 100	.816	.956	.122	19.0%
75 to 100	1.028	1.020	.039	6.3%
50 to 75	1.087	.979	.187	24.6%
25 to 50	.903	.920	.148	24.5%
5 to 25	1.013	1.078	.117	17.6%
Overall	.996	.993	.156	21.2%

Improved Area

Case Processing Summary

		Count	Percent
ImpSFRec	0	1	2.3%
	500 to 1,000 sf	6	13.6%
	1,000 to 1,500 sf	7	15.9%
	1,500 to 2,000 sf	4	9.1%
	2,000 to 3,000 sf	5	11.4%
	3,000 sf or Higher	21	47.7%
Overall		44	100.0%
Excluded		0	
Total		44	



Ratio Statistics for CURRTOT / TASP

		Price Related	Coefficient of	Coefficient of Variation
Group	Median	Differential	Dispersion	Median Centered
0	.604	1.000	.000	
500 to 1,000 sf	.854	.983	.165	26.3%
1,000 to 1,500 sf	.966	1.021	.104	14.7%
1,500 to 2,000 sf	1.028	1.019	.086	14.5%
2,000 to 3,000 sf	1.021	1.107	.092	13.5%
3,000 sf or Higher	1.013	1.014	.169	23.7%
Overall	.996	.993	.156	21.2%

Improvement Quality

Case Processing Summary

		Count	Percent
QUALITY	1.0	3	7.1%
	2.0	38	90.5%
	3.0	1	2.4%
Overall		42	100.0%
Excluded		2	
Total		44	

Ratio Statistics for CURRTOT / TASP

		Price Related	Coefficient of	Coefficient of Variation
Group	Median	Differential	Dispersion	Median Centered
1.0	.717	1.118	.170	34.3%
2.0	1.001	1.007	.151	20.6%
3.0	1.028	1.000	.000	
Overall	1.001	1.001	.152	20.6%

Vacant Land Median Ratio Stratification

Sale Price

Case Processing Summary

	_	-	
		Count	Percent
SPRec	LT \$25K	21	12.4%
	\$25K to \$50K	88	52.1%
	\$50K to \$100K	50	29.6%
	\$100K to \$150K	4	2.4%
	\$150K to \$200K	4	2.4%
	\$200K to \$300K	1	0.6%
	\$500K to \$750K	1	0.6%
Overall		169	100.0%
Excluded		0	
Total		169	



Ratio Statistics for CURRLND / TASP

		Price Related	Coefficient of	Coefficient of Variation
Group	Median	Differential	Dispersion	Median Centered
LT \$25K	1.145	1.013	.154	19.4%
\$25K to \$50K	1.019	1.005	.120	15.8%
\$50K to \$100K	.928	1.001	.122	16.2%
\$100K to \$150K	.964	.992	.147	24.5%
\$150K to \$200K	.970	1.003	.135	16.9%
\$200K to \$300K	.765	1.000	.000	
\$500K to \$750K	.732	1.000	.000	
Overall	1.000	1.059	.140	19.1%

Subclass

Case Processing Summary

	_	_	
		Count	Percent
ABSTRLND	100.00	65	38.5%
	200.00	11	6.5%
	530.00	2	1.2%
	540.00	5	3.0%
	550.00	5	3.0%
	1112.00	69	40.8%
	1135.00	6	3.6%
	2112.00	2	1.2%
	2130.00	1	0.6%
	2135.00	2	1.2%
	4180.00	1	0.6%
Overall	-	169	100.0%
Excluded		0	
Total		169	

Ratio Statistics for CURRLND / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
100.00	1.013	1.045	.138	18.7%
200.00	1.077	1.071	.183	26.5%
530.00	.758	1.019	.152	21.4%
540.00	1.139	1.264	.252	32.2%
550.00	1.068	1.036	.130	20.0%
1112.00	1.000	1.033	.113	15.3%
1135.00	.998	1.005	.083	11.9%
2112.00	.749	1.009	.022	3.1%
2130.00	.775	1.000	.000	
2135.00	1.037	1.008	.077	10.9%
4180.00	.931	1.000	.000	
Overall	1.000	1.059	.140	19.1%