



2020
LAS ANIMAS COUNTY
PROPERTY ASSESSMENT
STUDY



WILDROSE
APPRAISAL, INCORPORATED
Audit Division



September 15, 2020

Ms. Natalie Mullis
Director of Research
Colorado Legislative Council
Room 029, State Capitol Building
Denver, Colorado 80203

RE: Final Report for the 2020 Colorado Property Assessment Study

Dear Ms. Mullis:

Wildrose Appraisal Inc.-Audit Division is pleased to submit the Final Reports for the 2020 Colorado Property Assessment Study.

These reports are the result of two analyses: A procedural audit and a statistical audit.

The procedural audit examines all classes of property. It specifically looks at how the assessor develops economic areas, confirms and qualifies sales, develops time adjustments and performs periodic physical property inspections. The audit reviews the procedures for determining subdivision absorption and subdivision discounting. Valuation methodology is examined for residential properties and commercial properties. Procedures are reviewed for producing mines, oil and gas leaseholds and lands producing, producing coal mines, producing earth and stone products, severed mineral interests, and non-producing patented mining claims.

Statistical audits are performed on vacant land, residential properties, commercial/industrial properties and agricultural land. A statistical analysis is performed for personal property compliance on the eleven largest counties: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Mesa, Pueblo and Weld. The remaining counties receive a personal property procedural study.

Wildrose Appraisal Inc. – Audit Division appreciates the opportunity to be of service to the State of Colorado. Please contact us with any questions or concerns.

A handwritten signature in black ink that reads "Harry J. Fuller". The signature is written in a cursive style.

Harry J. Fuller
Project Manager
Wildrose Appraisal Inc. – Audit Division

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INTRODUCTION



Colorado

The State Board of Equalization (SBOE) reviews assessments for conformance to the Constitution. The SBOE will order revaluations for counties whose valuations do not reflect the proper valuation period level of value.

The statutory basis for the audit is found in C.R.S. 39-1-104 (16)(a)(b) and (c).

The legislative council sets forth two criteria that are the focus of the audit group:

To determine whether each county assessor is applying correctly the constitutional and statutory provisions, compliance requirements of the State Board of Equalization, and the manuals published by the State Property Tax Administrator to arrive at the actual value of each class of property.

To determine if each assessor is applying correctly the provisions of law to the actual values when arriving at valuations for assessment of all locally valued properties subject to the property tax.

The property assessment audit conducts a two-part analysis: A procedural analysis and a statistical analysis.

The procedural analysis includes all classes of property and specifically looks at how the assessor develops economic areas, confirms and qualifies sales, and develops time adjustments. The audit also examines the procedures for adequately discovering, classifying and valuing agricultural outbuildings, discovering subdivision build-out and subdivision discounting procedures. Valuation methodology for vacant land, improved residential properties and commercial properties is examined. Procedures for producing mines, oil and gas leaseholds and lands producing, producing coal mines, producing earth and stone products, severed mineral interests and non-producing patented mining claims are also reviewed.

Statistical analysis is performed on vacant land, residential properties, commercial/industrial properties, agricultural land, and personal property. The statistical study results are compared with State Board of Equalization compliance requirements and the manuals published by the State Property Tax Administrator.

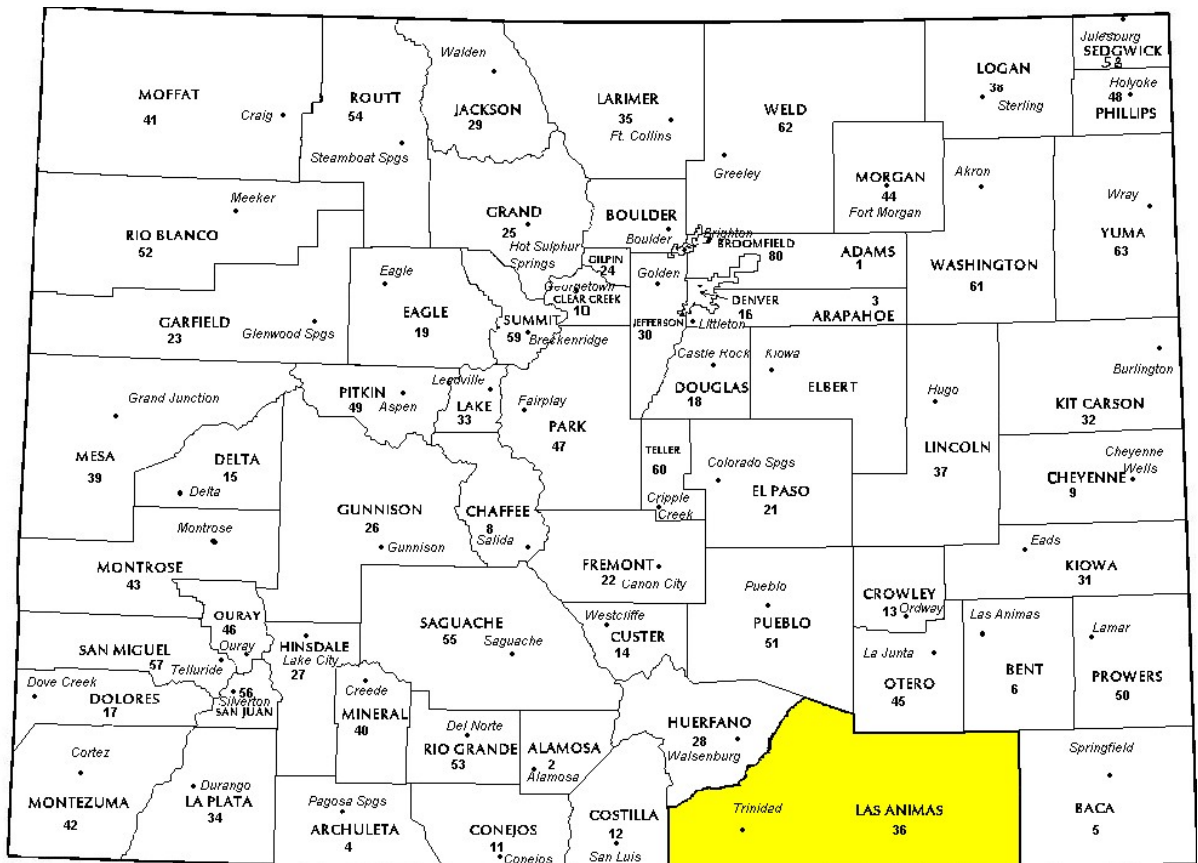
Wildrose Audit has completed the Property Assessment Study for 2020 and is pleased to report its findings for Las Animas County in the following report.

REGIONAL/HISTORICAL SKETCH OF LAS ANIMAS COUNTY

Regional Information

Las Animas County is located in the Central Mountains region of Colorado. The Central Mountains Region is in the central portion of Colorado. It extends from the northern Gilpin county boundary approximately 210 miles

southeasterly to the southern boundary of Colorado, including Chaffee, Clear Creek, Custer, Fremont, Gilpin, Huerfano, Lake, Las Animas, Park, and Teller counties.



Historical Information

Las Animas County had an estimated population of approximately 14,103 people with 2.95 people per square mile, according to the U.S. Census Bureau's 2016 estimated census data. This represents a -9.05 percent change from April 1, 2010 to July 1, 2016.

Las Animas County is the largest of the 64 counties in Colorado and takes its name from the Spanish language name of the Animas River, Río de las Ánimas Perdidas, which means "River of the Lost Souls."

The City of Trinidad was founded in 1876, and was slated as a possible capitol for the State of Colorado. Due to many circumstances that dream did not come into fruition, but it is the County seat of Las Animas County. During the height of the cattle industry based around the Santa Fe Trail, around 1881, Trinidad was home to Bat Masterson, the Earps, Doc

Holiday, and many other well-known personages.

During the 1900's the industry shifted to Coal Mining and was supported by the railroad industry. Coal camps spread throughout the Purgatoire Valley and many of the surrounding canyons.

The largest habitat acquisition to date for both the Rocky Mountain Elk Foundation and the Colorado Division of Wildlife, the Bosque del Oso State Wildlife Area, is located in Las Animas County. This area protects nearly 30,000 acres of critical habitat and provides winter range for animals for Colorado's second-largest elk herd, along with habitat for mule deer, bears, turkeys, bobcats, bald eagles and trout. Now, as a public wildlife area, many generations will enjoy the Bosque's open spaces, wildlife, scenery and recreational opportunities.

(Wikipedia.org, www.trinidadco.co, trinidadchamber.com)

RATIO ANALYSIS

Methodology

All significant classes of properties were analyzed. Sales were collected for each property class over the appropriate sale period, which was typically defined as the 18-month period between January 1, 2017 and June 30, 2018. Counties with less than 30 sales typically extended the sale period back up to 5 years prior to June 30, 2018 in 6-month increments. If there were still fewer than 30 sales, supplemental appraisals were performed and treated as proxy sales. Residential sales for all counties using this method totaled at least 30 per county. For commercial sales, the total number analyzed was allowed, in some cases, to fall below 30. There were no sale quantity issues for counties requiring vacant land analysis or condominium analysis. Although it was required that we examine the median and coefficient of dispersion for all counties, we also calculated the weighted mean and price-related differential for each class of property. Counties were not passed or failed by these

latter measures, but were counseled if there were anomalies noted during our analysis. Qualified sales were based on the qualification code used by each county, which were typically coded as either “Q” or “C.” The ratio analysis included all sales. The data was trimmed for counties with obvious outliers using IAAO standards for data analysis. In every case, we examined the loss in data from trimming to ensure that only true outliers were excluded. Any county with a significant portion of sales excluded by this trimming method was examined further. No county was allowed to pass the audit if more than 5% of the sales were “lost” because of trimming. For the largest 11 counties, the residential ratio statistics were broken down by economic area as well.

Conclusions

For this final analysis report, the minimum acceptable statistical standards allowed by the State Board of Equalization are:

ALLOWABLE STANDARDS RATIO GRID		
Property Class	Unweighted Median Ratio	Coefficient of Dispersion
Commercial/Industrial	Between .95-1.05	Less than 20.99
Condominium	Between .95-1.05	Less than 15.99
Single Family	Between .95-1.05	Less than 15.99
Vacant Land	Between .95-1.05	Less than 20.99

The results for Las Animas County are:

Las Animas County Ratio Grid					
Property Class	Number of Qualified Sales	Unweighted Median Ratio	Price Related Differential	Coefficient of Dispersion	Time Trend Analysis
Commercial/Industrial	36	0.981	1.010	7.2	Compliant
Condominium	N/A	N/A	N/A	N/A	N/A
Single Family	283	0.999	1.007	3.7	Compliant
Vacant Land	131	0.966	1.055	19.3	Compliant

After applying the above described methodologies, it is concluded from the sales ratios that Las Animas County is in compliance

with SBOE, DPT, and Colorado State Statute valuation guidelines.

Recommendations

None



TIME TRENDING VERIFICATION

Methodology

While we recommend that counties use the inverted ratio regression analysis method to account for market (time) trending, some counties have used other IAAO-approved methods, such as the weighted monthly median approach. We are not auditing the methods used, but rather the results of the methods used. Given this range of methodologies used to account for market trending, we concluded that the best validation method was to examine the sale ratios for each class across the appropriate sale period. To be specific, if a county has considered and adjusted correctly for market trending, then the sale ratios should remain stable (i.e. flat) across the sale period. If a residual market trend is detected, then the county may or may not have addressed market trending adequately, and a further examination

is warranted. This validation method also considers the number of sales and the length of the sale period. Counties with few sales across the sale period were carefully examined to determine if the statistical results were valid.

Conclusions

After verification and analysis, it has been determined that Las Animas County has complied with the statutory requirements to analyze the effects of time on value in their county. Las Animas County has also satisfactorily applied the results of their time trending analysis to arrive at the time adjusted sales price (TASP).

Recommendations

None

SOLD / UNSOLD ANALYSIS

Methodology

Las Animas County was tested for the equal treatment of sold and unsold properties to ensure that “sales chasing” has not occurred. The auditors employed a multi-step process to determine if sold and unsold properties were valued in a consistent manner.

We test the hypothesis that the assessor has valued unsold properties consistent with what is observed with the sold properties based on several units of comparison and tests. The units of comparison include the actual value per square foot and the change in value from the previous base year period to the current base year. The first test compares the actual value per square foot between sold and unsold properties by class. The median and mean value per square foot is compared and tested for any significant difference. This is tested using non-parametric methods, such as the Mann-Whitney test for differences in the distributions or medians between sold and unsold groups. It is also examined graphically and from an appraisal perspective. Data can be stratified based on location and subclass. The second test compares the difference in the median change in value from the previous base year to the current base year between sold and unsold properties by class. The same combination of non-parametric and appraisal testing is used as with the first test. A third test employing a valuation model testing a sold/unsold binary variable while controlling for property attributes such as location, size, age and other attributes. The model determines if the sold/unsold variable is statistically and empirically significant. If all three tests indicate a significant difference between sold and unsold properties for a given class, the Auditor may meet with the county to determine if sale chasing is actually occurring,

or if there are other explanations for the observed difference.

If the unsold properties have a higher median value per square foot than the sold properties, or if the median change in value is greater for the unsold properties than the sold properties, the analysis is stopped and the county is concluded to be in compliance with sold and unsold guidelines. All sold and unsold properties in a given class are first tested, although properties with extreme unit values or percent changes can be trimmed to stabilize the analysis. The median is the primary comparison metric, although the mean can also be used as a comparison metric if the distribution supports that type of measure of central tendency.

The first test (unit value method) is applied to both residential and commercial/industrial sold and unsold properties. The second test is applied to sold and unsold vacant land properties. The second test (change in value method) is also applied to residential or commercial sold and unsold properties if the first test results in a significant difference observed and/or tested between sold and unsold properties. The third test (valuation modeling) is used in instances where the results from the first two tests indicate a significant difference between sold and unsold properties. It can also be used when the number of sold and unsold properties is so large that the non-parametric testing is indicating a false rejection of the hypothesis that there is no difference between the sold and unsold property values.

These tests were supported by both tabular and graphics presentations, along with written documentation explaining the methodology used.

Sold/Unsold Results	
Property Class	Results
Commercial/Industrial	Compliant
Condominium	N/A
Single Family	Compliant
Vacant Land	Compliant

Conclusions

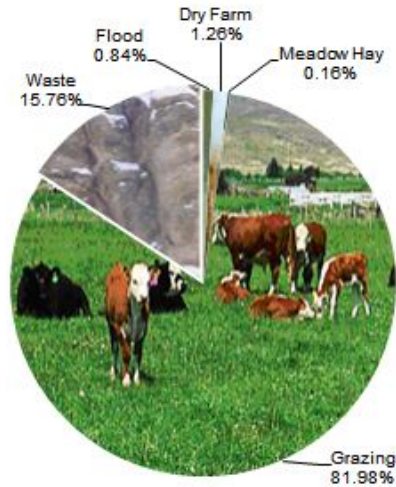
After applying the above described methodologies, it is concluded that Las Animas County is reasonably treating its sold and unsold properties in the same manner.

Recommendations

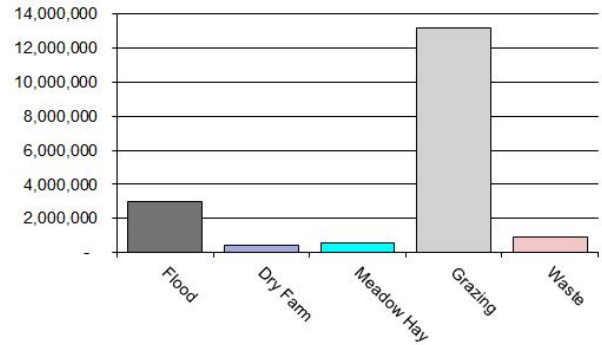
None

AGRICULTURAL LAND STUDY

Acres By Subclass



Value By Subclass



Agricultural Land

County records were reviewed to determine major land categories such as irrigated farm, dry farm, meadow hay, grazing and other lands. In addition, county records were reviewed in order to determine if: Aerial photographs are available and are being used; soil conservation guidelines have been used to classify lands based on productivity; crop rotations have been documented; typical commodities and yields have been determined; orchard lands have been properly classified and valued; expenses reflect a ten year average and are typical landlord expenses; grazing lands have been properly classified and valued; the number of acres in each class and subclass have been determined; the capitalization rate was properly applied. Also, documentation was required for the valuation methods used and any locally developed yields, carrying capacities, and expenses. Records were also checked to ensure that the commodity prices and expenses, furnished by the Property Tax

Administrator (PTA), were applied properly. (See Assessor Reference Library Volume 3 Chapter 5.)

Conclusions

An analysis of the agricultural land data indicates an acceptable appraisal of this property type. Directives, commodity prices and expenses provided by the PTA were properly applied. County yields compared favorably to those published by Colorado Agricultural Statistics. Expenses used by the county were allowable expenses and were in an acceptable range. Grazing lands carrying capacities were in an acceptable range. The data analyzed resulted in the following ratios:

Las Animas County Agricultural Land Ratio Grid						
Abstract Code	Land Class	Number Of Acres	County Value Per Acre	County Assessed Total Value	WRA Total Value	Ratio
4117	Flood	20,433	147.98	3,023,605	3,047,055	0.99
4127	Dry Farm	30,465	13.60	414,219	414,219	1.00
4137	Meadow Hay	3,939	135.25	532,689	532,689	1.00
4147	Grazing	1,990,051	6.61	13,149,437	13,149,437	1.00
4167	Waste	382,575	2.39	912,751	912,751	1.00
Total/Avg		2,427,462	7.43	18,032,700	18,056,150	1.00

Recommendations

None

Agricultural Outbuildings

Methodology

Data was collected and reviewed to determine if the guidelines found in the Assessor's Reference Library (ARL) Volume 3, pages 5.74 through 5.77 were being followed.

Property Taxation for the valuation of agricultural outbuildings.

Recommendations

None

Conclusions

Las Animas County has complied with the procedures provided by the Division of

Agricultural Land Under Improvements

Methodology

Data was collected and reviewed to determine if the guidelines found in the Assessor's Reference Library (ARL) Volume 3, pages 5.19 and 5.20 were being followed.

Conclusions

Las Animas County has used the following methods to discover land under a residential improvement on a farm or ranch that is determined to be not integral under 39-1-102, C.R.S.:

- Questionnaires
- Field Inspections
- Phone Interviews
- In-Person Interviews with Owners/Tenants
- Personal Knowledge of Occupants at Assessment Date
- Aerial Photography/Pictometry

Las Animas County has used the following methods to discover the land area under a residential improvement that is determined to be not integral under 39-1-102, C.R.S.:

- Property Record Card Analysis
- Questionnaires
- Field Inspections
- Phone Interviews
- In-Person Interviews with Owners/Tenants
- Personal Knowledge of Occupants at Assessment Date
- Aerial Photography/Pictometry

Las Animas County has complied with the procedures provided by the Division of Property Taxation for the valuation of land under residential improvements that may or may not be integral to an agricultural operation.

Recommendations

None

SALES VERIFICATION

According to Colorado Revised Statutes:

A representative body of sales is required when considering the market approach to appraisal.

(8) In any case in which sales prices of comparable properties within any class or subclass are utilized when considering the market approach to appraisal in the determination of actual value of any taxable property, the following limitations and conditions shall apply:

(a)(I) Use of the market approach shall require a representative body of sales, including sales by a lender or government, sufficient to set a pattern, and appraisals shall reflect due consideration of the degree of comparability of sales, including the extent of similarities and dissimilarities among properties that are compared for assessment purposes. In order to obtain a reasonable sample and to reduce sudden price changes or fluctuations, all sales shall be included in the sample that reasonably reflect a true or typical sales price during the period specified in section 39-1-104 (10.2). Sales of personal property exempt pursuant to the provisions of sections 39-3-102, 39-3-103, and 39-3-119 to 39-3-122 shall not be included in any such sample.

(b) Each such sale included in the sample shall be coded to indicate a typical, negotiated sale, as screened and verified by the assessor. (39-1-103, C.R.S.)

The assessor is required to use sales of real property only in the valuation process.

(8)(f) Such true and typical sales shall include only those sales which have been determined on an individual basis to reflect the selling price of the real property only or which have been adjusted on an individual basis to reflect the selling price of the real property only. (39-1-103, C.R.S.)

Part of the Property Assessment Study is the sales verification analysis. WRA has used the above-cited statutes as a guide in our study of the county's procedures and practices for verifying sales.

WRA reviewed the sales verification procedures in 2020 for Las Animas County. This study was conducted by checking selected sales from the master sales list for the current valuation period. Specifically WRA selected 59 sales listed as unqualified.

All of the sales in the unqualified sales sample had reasons that were clear and supportable.

For residential, commercial, and vacant land sales with considerations over \$100,000, the contractor has examined and reported the ratio of qualified sales to total sales by class and performed the following analyses of unqualified sales:

The contractor has examined the manner in which sales have been classified as qualified or unqualified, including a listing of each step in the sales verification process, any adjustment procedures, and the county official responsible for making the final decision on qualification.

The contractor has reviewed with the assessor any analysis indicating that sales data are inadequate, fail to reflect typical properties, or have been disqualified for insufficient cause. In addition, the contractor has reviewed the disqualified sales by assigned code. If there appears to be any inconsistency in the coding, the contractor has



conducted further analysis to determine if the sales included in that code have been assigned appropriately.

Conclusions

Las Animas County appears to be doing a good job of verifying their sales. WRA agreed with

the county's reason for disqualifying each of the sales selected in the sample. There are no recommendations or suggestions.

Recommendations

None

ECONOMIC AREA REVIEW AND EVALUATION

Methodology

Las Animas County has submitted a written narrative describing the economic areas that make up the county's market areas. Las Animas County has also submitted a map illustrating these areas. Each of these narratives have been read and analyzed for logic and appraisal sensibility. The maps were also compared to the narrative for consistency between the written description and the map.

Conclusions

After review and analysis, it has been determined that Las Animas County has

adequately identified homogeneous economic areas comprised of smaller neighborhoods. Each economic area defined is equally subject to a set of economic forces that impact the value of the properties within that geographic area and this has been adequately addressed. Each economic area defined adequately delineates an area that will give "similar values for similar properties in similar areas."

Recommendations

None

NATURAL RESOURCES

Earth and Stone Products

Methodology

Under the guidelines of the Assessor's Reference Library (ARL), Volume 3, Natural Resource Valuation Procedures, the income approach was applied to determine value for production of earth and stone products. The number of tons was multiplied by an economic royalty rate determined by the Division of Property Taxation to determine income. The income was multiplied by a recommended Hoskold factor to determine the actual value. The Hoskold factor is determined by the life of the reserves or the lease. Value is based on two variables: life and tonnage. The operator determines these since there is no other means to obtain production data through any state or private agency.

Conclusions

The County has applied the correct formulas and state guidelines to earth and stone production.

Recommendations

None

Producing Oil and Gas

Methodology

Assessors Reference Library (ARL) Volume 3, Chapter 6: Valuation of Natural Resources

STATUTORY REFERENCES

Section § 39-1-103, C.R.S., specifies that producing oil or gas leaseholds and lands are valued according to article 7 of title 39, C.R.S.

Actual value determined - when.

(2) The valuation for assessment of leaseholds and lands producing oil or gas shall be determined as provided in article 7 of this title. § 39-1-103, C.R.S.

Article 7 covers the listing, valuation, and assessment of producing oil and gas leaseholds and lands.

Valuation:

Valuation for assessment.

(1) Except as provided in subsection (2) of this section, on the basis of the information contained in such statement, the assessor shall value such oil and gas leaseholds and lands for assessment, as real property, at an amount equal to eighty-seven and one-half percent of:

(a) The selling price of the oil or gas sold there from during the preceding calendar year, after excluding the selling price of all oil or gas delivered to the United States government or any agency thereof, the state of Colorado or any agency thereof, or any political subdivision of the state as royalty during the preceding calendar year;

(b) The selling price of oil or gas sold in the same field area for oil or gas transported from the premises which is not sold during the preceding calendar year, after excluding the selling price of all oil or gas delivered to the United States government or any agency thereof, the state of Colorado or any agency thereof, or any political subdivision of the state as royalty during the preceding calendar year.

§ 39-7-102, C.R.S.

Conclusions

The county applied approved appraisal procedures in the valuation of oil and gas.

Recommendations

None

VACANT LAND

**Las Animas County is exempt from the Vacant Land Subdivision
Discount Study.**

POSSESSORY INTEREST PROPERTIES

Possessory Interest

Possessory interest property discovery and valuation is described in the Assessor's Reference Library (ARL) Volume 3 section 7 in accordance with the requirements of Chapter 39-1-103 (17)(a) (II) C.R.S. Possessory Interest is defined by the Property Tax Administrator's Publication ARL Volume 3, Chapter 7: A private property interest in government-owned property or the right to the occupancy and use of any benefit in government-owned property that has been granted under lease, permit, license, concession, contract, or other agreement.

Las Animas County has been reviewed for their procedures and adherence to guidelines when

assessing and valuing agricultural possessory interest properties. The county has also been queried as to their confidence that the possessory interest properties have been discovered and placed on the tax rolls.

Conclusions

Las Animas County has implemented a discovery process to place possessory interest properties on the roll. They have also correctly and consistently applied the correct procedures and valuation methods in the valuation of possessory interest properties.

Recommendations

None

PERSONAL PROPERTY AUDIT

Las Animas County was studied for its procedural compliance with the personal property assessment outlined in the Assessor's Reference Library (ARL) Volume 5, and in the State Board of Equalization (SBOE) requirements for the assessment of personal property. The SBOE requires that counties use ARL Volume 5, including current discovery, classification, documentation procedures, current economic lives table, cost factor tables, depreciation table, and level of value adjustment factor table.

The personal property audit standards narrative must be in place and current. A listing of businesses that have been audited by the assessor within the twelve-month period reflected in the plan is given to the auditor. The audited businesses must be in conformity with those described in the plan.

Aggregate ratio will be determined solely from the personal property accounts that have been physically inspected. The minimum assessment sample is one percent or ten schedules, whichever is greater, and the maximum assessment audit sample is 100 schedules.

For the counties having over 100,000 population, WRA selected a sample of all personal property schedules to determine whether the assessor is correctly applying the provisions of law and manuals of the Property Tax Administrator in arriving at the assessment levels of such property. This sample was selected from the personal property schedules audited by the assessor. In no event was the sample selected by the contractor less than 30 schedules. The counties to be included in this study are Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Mesa, Pueblo, and Weld. All other counties received a procedural study.

Las Animas County is compliant with the guidelines set forth in ARL Volume 5 regarding discovery procedures, using the following methods to discover personal property accounts in the county:

- Public Record Documents
- MLS Listing and/or Sold Books
- Chamber of Commerce/Economic Development Contacts
- Local Telephone Directories, Newspapers or Other Local Publications
- Personal Observation, Physical Canvassing or Word of Mouth

The county uses the Division of Property Taxation (DPT) recommended classification and documentation procedures. The DPT's recommended cost factor tables, depreciation tables and level of value adjustment factor tables are also used.

Las Animas County submitted their personal property written audit plan and was current for the 2020 valuation period. The number and listing of businesses audited was also submitted and was in conformance with the written audit plan. The following audit triggers were used by the county to select accounts to be audited:

- Accounts with obvious discrepancies
- New businesses filing for the first time
- Incomplete or inconsistent declarations
- Accounts with omitted property
- Same business type or use
- Businesses with no deletions or additions for 2 or more years
- Non-filing Accounts - Best Information Available



- Accounts close to the \$7,700 actual value exemption status
- Accounts protested with substantial disagreement

Conclusions

Las Animas County has employed adequate discovery, classification, documentation, valuation, and auditing procedures for their personal property assessment and is in statistical compliance with SBOE requirements.

Recommendations

None

WILDROSE AUDITOR STAFF

Harry J. Fuller, *Audit Project Manager*

Suzanne Howard, *Audit Administrative Manager*

Steve Kane, *Audit Statistician*

Carl W. Ross, *Agricultural/Natural Resource Analyst*

J. Andrew Rodriguez, *Field Analyst*

APPENDICES

STATISTICAL COMPLIANCE REPORT
FOR LAS ANIMAS COUNTY
2020

I. OVERVIEW

Las Animas County is located in southern Colorado. The county has a total of 17,244 real property parcels, according to data submitted by the county assessor’s office in 2020. The following provides a breakdown of property classes for this county:



The vacant land class of properties was dominated by residential land. Residential lots (coded 100 and 550) accounted for 78.0% of all vacant land parcels.

For residential improved properties, single family properties accounted for 93.7% of all residential properties.

Commercial and industrial properties represented a much smaller proportion of property classes in comparison. Commercial/industrial properties accounted for 3.4% of all such properties in this county.

Based on the Audit questionnaire filled out by the assessor (see below), the following geographic levels were used by the assessor to value residential, commercial and vacant land properties:

Geo Area	Residential	Comm/Ind	Vacant Land
Economic Area	V	V	V
Neighborhood			
Subdivision			

Codes

V=Valid Geographic Level – used for modeling

N = Not used as Geographic Level for modeling

II. DATA FILES

The following sales analyses were based on the requirements of the 2020 Colorado Property Assessment Study. Information was provided by the Las Animas Assessor’s Office in May 2020. The data included all 5 property record files as specified by the Auditor.

III. RESIDENTIAL SALES RESULTS

There were 283 qualified residential sales for the 18-month sale period ending June 30, 2018. The sales ratio analysis results were as follows:

Median	0.999
Price Related Differential	1.007
Coefficient of Dispersion	3.7

We next stratified the sale ratio analysis by economic area and neighborhood. The minimum count for the neighborhood stratification is 15 sales. The following are the results of this stratification analysis:

Economic Area Case Processing Summary

		Count	Percent
ECONAREA	1.00	234	83.6%
	2.00	29	10.4%
	3.00	13	4.6%
	9999.00	4	1.4%
Overall		280	100.0%
Excluded		3	
Total		283	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion
1.00	.998	1.006	.036
2.00	.999	1.010	.033
3.00	1.001	1.021	.083
9999.00	1.001	1.001	.007
Overall	.999	1.007	.038

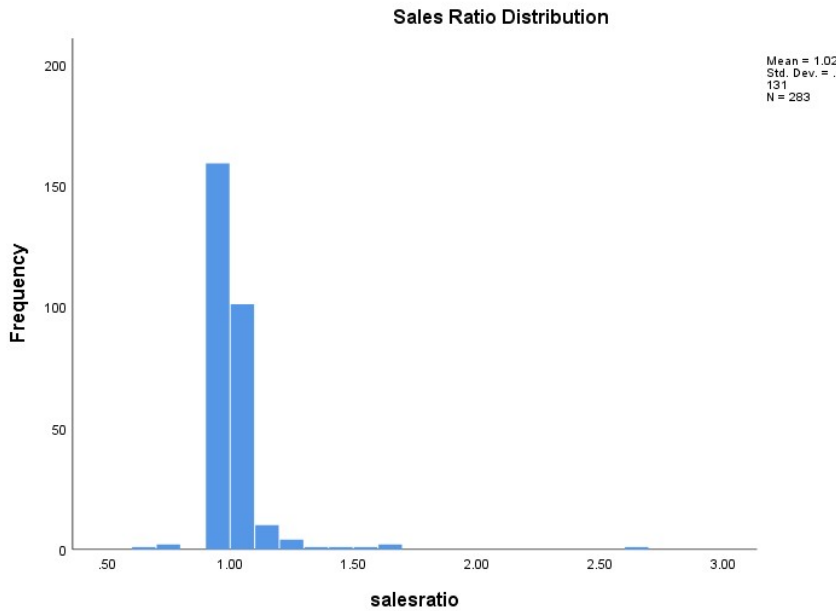
Neighborhoods with 15 or more sales Case Processing Summary

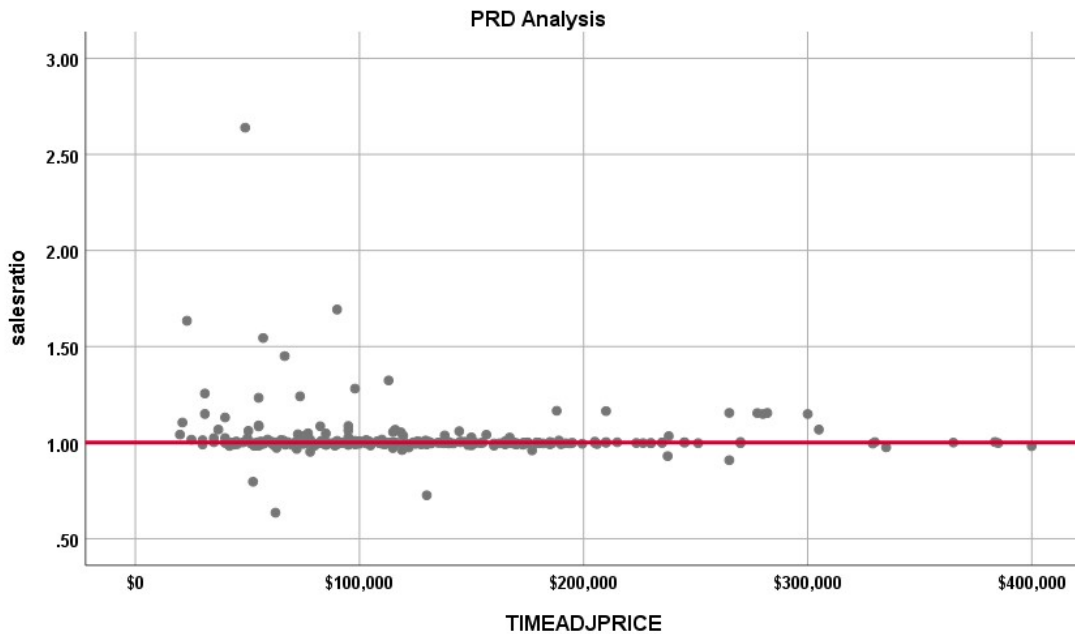
		Count	Percent
NBHD	300	87	50.0%
	400	47	27.0%
	500	17	9.8%
	700	23	13.2%
Overall		174	100.0%
Excluded		0	
Total		174	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion
300	.998	1.007	.030
400	.999	1.003	.018
500	1.000	1.055	.131
700	.997	1.003	.013
Overall	.998	1.011	.034

The above ratio statistics were in compliance with the standards set forth by the Colorado State Board of Equalization (SBOE) for the overall residential sales. The following graphs describe further the sales ratio distribution for these properties:





The above graphs indicate that the distribution of the sale ratios was within state mandated limits. No sales were trimmed.

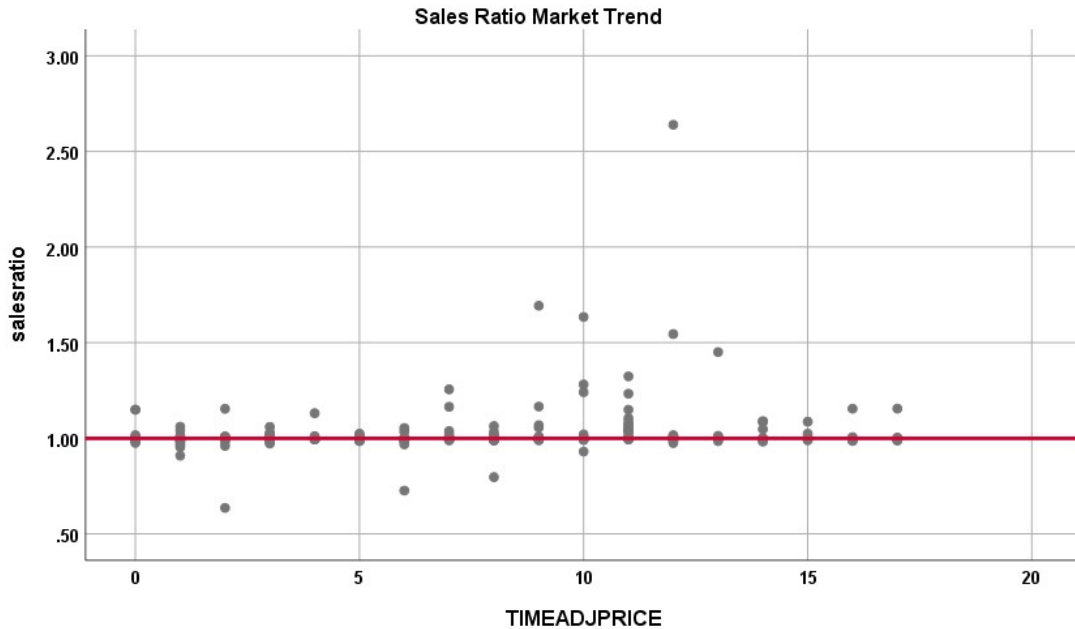
Residential Market Trend Analysis

We next analyzed the residential dataset using the 18-month sale period for any residual market trending. The following indicates that there was no statistically significant residual trend based on the sale ratios:

Coefficients^a

Model		Unstandardized Coefficients B	Std. Error	Standardized Coefficients Beta	t	Sig.
1	(Constant)	.993	.015		66.635	.000
	SalePeriod	.004	.002	.136	2.300	.022

a. Dependent Variable: salesratio



The above analysis indicated that the assessor has adequately addressed market trending in the valuation of residential properties.

Sold/Unsold Analysis

Because of continuing data issues with the county assessment system, we analyzed residential sold and unsold properties by comparing the median and mean 2020 actual values between each group, as follows:

Report			
CURRTOT			
sold	Mean	Median	N
UNSOLD	\$109,053	\$91,526	4803
SOLD	\$126,409	\$111,564	283

Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of CURRTOT is the same across categories of sold.	Independent-Samples Mann-Whitney U Test	.000	Reject the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.

We also stratified this analysis by both economic area and by neighborhoods with at least 15 sales, as follows:

Report

CURRTOT				
ECONAREA	sold	N	Median	Mean
1.00	UNSOLD	2929	\$98,520	\$116,201
	SOLD	234	\$111,753	\$129,787
2.00	UNSOLD	1234	\$73,094	\$93,019
	SOLD	29	\$84,045	\$97,309
3.00	UNSOLD	374	\$107,680	\$127,175
	SOLD	13	\$126,997	\$140,868
9999.00	UNSOLD	12	\$98,400	\$326,005
	SOLD	4	\$88,893	\$88,648

Report

CURRTOT				
NBHD	sold	N	Median	Mean
300	UNSOLD	1023	\$99,322	\$108,641
	SOLD	87	\$111,753	\$120,914
400	UNSOLD	590	\$89,475	\$99,492
	SOLD	47	\$89,911	\$103,909
500	UNSOLD	260	\$83,454	\$104,882
	SOLD	17	\$87,613	\$94,412
700	UNSOLD	238	\$83,310	\$91,479
	SOLD	23	\$90,816	\$96,281

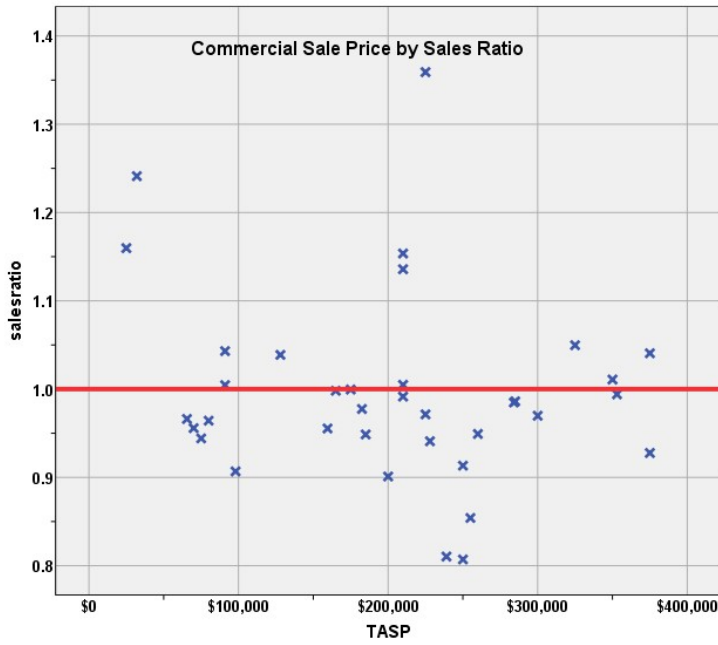
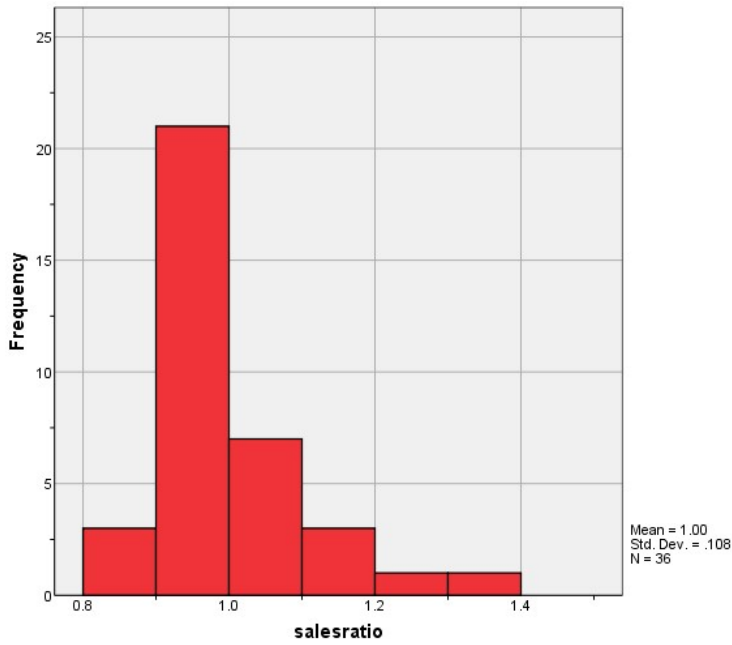
With the marginally higher median and mean values observed overall and for most economic areas and neighborhoods with at least 15 sales, we consulted with the assessor in 2019 and determined that the sales were over calibrated. The assessor will address during the next base year cycle.

IV. COMMERCIAL/INDUSTRIAL SALE RESULTS

There were 36 qualified commercial and industrial sales for the 30-month sale period ending to June 30, 2018. The sales ratio analysis results were as follows:

Median	0.981
Price Related Differential	1.010
Coefficient of Dispersion	7.2

The above table indicates that the Las Animas County commercial/industrial sale ratios were in compliance with the SBOE standards for the median sales ration and corresponding COD. The following histogram and scatter plot describe the sales ratio distribution further:



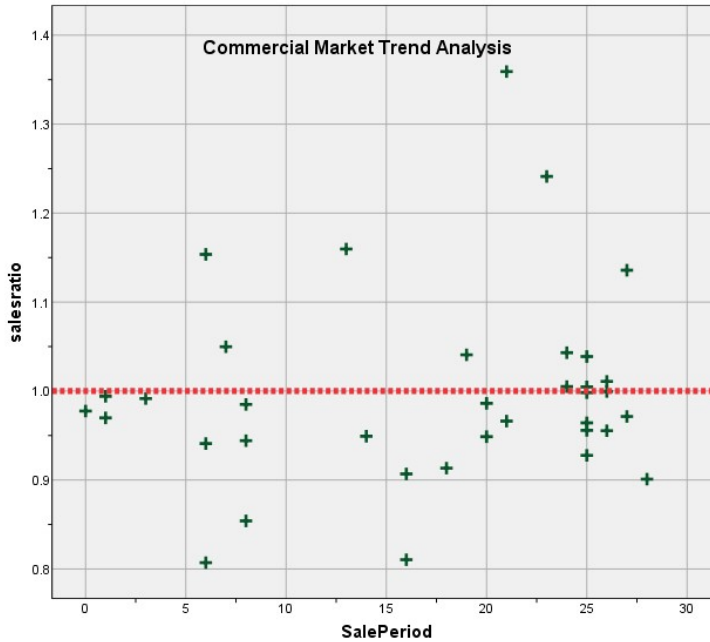
Commercial Market Trend Analysis

The commercial sales were analyzed, examining the sale ratios across the 30-month sale period with the following results:

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	
	B	Std. Error	Beta			
1	(Constant)	.966	.039		24.822	.000
	SalePeriod	.002	.002	.149	.877	.387

a. Dependent Variable: salesratio



The market trend analysis indicated no statistically significant trend. We concluded that the assessor has adequately addressed market trending for commercial/industrial sales in Las Animas County.

Sold/Unsold Analysis

We compared the median change in actual value for taxable years 2018 and 2020 between sold and unsold commercial properties to determine if the assessor was valuing each group consistently. The following results indicate that, based on the median actual value, both groups were valued consistently:

Report

DIFF			
	N	Median	Mean
UNSOLD	556	1.0701	1.0953
SOLD	34	1.0195	1.1014

Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of DIFF is the same across categories of sold.	Independent-Samples Mann-Whitney U Test	.075	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .00.

Report

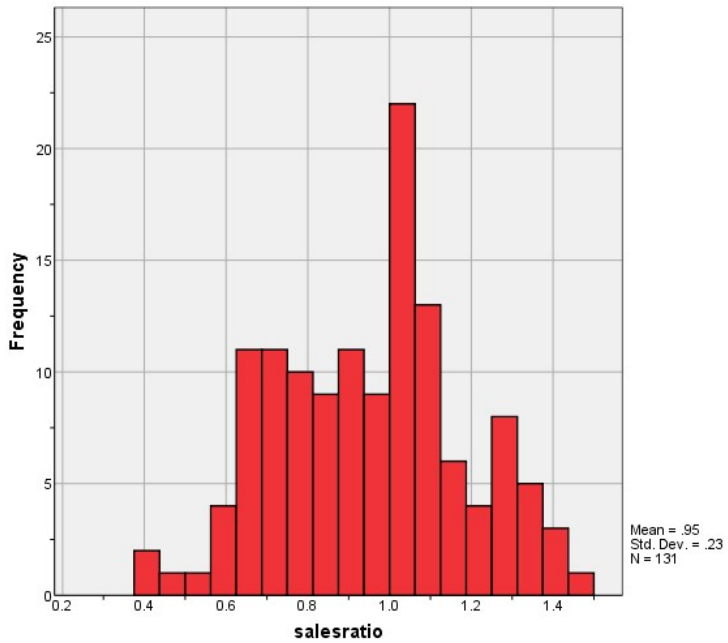
DIFF	ABSTRIMP	sold	N	Median	Mean
2212.00	UN SOLD		1	1.1535	1.1535
	SOLD		2	1.1811	1.1811
2220.00	UN SOLD		6	1.0920	1.0832
	SOLD		1	1.0913	1.0913
2225.00	UN SOLD		16	1.0861	1.1062
	SOLD		3	1.3067	1.2584
2230.00	UN SOLD		187	1.0699	1.0966
	SOLD		15	1.0213	1.0935
2232.50	UN SOLD		5	1.0609	1.0518
	SOLD		1	.9368	.9368
2235.00	UN SOLD		69	1.0603	1.0264
	SOLD		1	1.9402	1.9402
2270.00	UN SOLD		3	1.0604	1.2423
	SOLD		2	.9717	.9717

V. VACANT LAND SALE RESULTS

There were 133 qualified vacant land sales for the 18-month sale period ending June 30, 2018. Two sales were trimmed using IAAO standards, resulting in 131 sales in the following analysis. The sales ratio analysis results were as follows:

Median	0.966
Price Related Differential	1.055
Coefficient of Dispersion	19.3

The above table indicates that the Las Animas County vacant land sale ratios were in compliance with the SBOE standards. The following histogram and scatter plot describe the sales ratio distribution further:



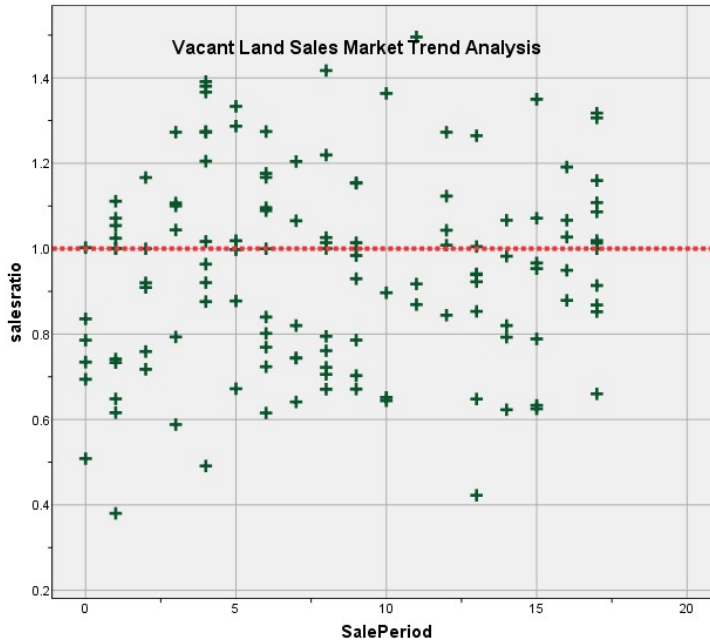
Vacant Land Market Trend Analysis

The vacant land sales were analyzed, examining the sale ratios across the 18- month sale period with the following results:

Coefficients^a

Model	Unstandardized Coefficients		Standardized	t	Sig.	
	B	Std. Error	Coefficients Beta			
1	(Constant)	.916	.037		24.750	.000
	SalePeriod	.004	.004	.095	1.083	.281

a. Dependent Variable: salesratio



The results indicated that there was no significant market trending present in the sales ratios across the sale period. We concluded that the assessor has applied market trending adjustments in an appropriate manner.

Sold/Unsold Analysis

We compared the median change in actual value for taxable years 2018 and 2020 for vacant land properties to determine if sold and unsold properties were valued consistently, as follows:

Report

DIFF	N	Median	Mean
UNSOLD	4257	1.0000	.9875
SOLD	121	1.0000	.9843

Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of DIFF is the same across categories of sold.	Independent-Samples Mann-Whitney U Test	.933	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .00.

We next stratified this analysis by subdivisions with at least 5 sales, as follows:

Report

DIFF	SUBDIVNO	sold	N	Median	Mean
5580	UNSOLD		207	1.0132	.9747
	SOLD		11	1.0132	.9025
5590	UNSOLD		385	.7659	.7914
	SOLD		11	.7659	.7380
5610	UNSOLD		147	.7659	.7704
	SOLD		10	.7659	.7544
5670	UNSOLD		88	1.6411	1.6318
	SOLD		7	1.6411	1.4887
5710	UNSOLD		68	1.0941	1.0946
	SOLD		6	1.0941	1.0394
5740	UNSOLD		112	1.1338	1.1137
	SOLD		12	1.1338	1.1338

The above results indicated that sold and unsold vacant land properties were valued consistently.

V. CONCLUSIONS

Based on this statistical analysis, there were no significant compliance issues concluded for Las Animas County as of the date of this report.

STATISTICAL ABSTRACT

Residential

Ratio Statistics for CURRTOT / TASP

Mean	95% Confidence Interval for Mean		Median	95% Confidence Interval for Median			Weighted Mean	95% Confidence Interval for Weighted Mean		Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Mean Centered
	Lower Bound	Upper Bound		Lower Bound	Upper Bound	Actual Coverage		Lower Bound	Upper Bound			
1.023	1.007	1.038	.999	.998	1.000	95.7%	1.016	1.006	1.025	1.007	.037	12.8%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.

Commercial/Industrial

Ratio Statistics for CURRTOT / TASP

Mean	95% Confidence Interval for Mean		Median	95% Confidence Interval for Median			Weighted Mean	95% Confidence Interval for Weighted Mean		Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Mean Centered
	Lower Bound	Upper Bound		Lower Bound	Upper Bound	Actual Coverage		Lower Bound	Upper Bound			
.996	.960	1.033	.981	.955	1.005	97.1%	.987	.950	1.023	1.010	.072	10.8%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.

Vacant Land

Ratio Statistics for CURRLND / TASP

Mean	95% Confidence Interval for Mean		Median	95% Confidence Interval for Median			Weighted Mean	95% Confidence Interval for Weighted Mean		Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Mean Centered
	Lower Bound	Upper Bound		Lower Bound	Upper Bound	Actual Coverage		Lower Bound	Upper Bound			
.949	.910	.989	.966	.909	1.005	96.4%	.900	.852	.948	1.055	.193	24.2%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.



Residential Median Ratio Stratification

Sale Price

Case Processing Summary

		Count	Percent
SPRec	LT \$25K	4	1.4%
	\$25K to \$50K	18	6.4%
	\$50K to \$100K	103	36.4%
	\$100K to \$150K	81	28.6%
	\$150K to \$200K	43	15.2%
	\$200K to \$300K	26	9.2%
	\$300K to \$500K	8	2.8%
Overall		283	100.0%
Excluded		0	
Total		283	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
LT \$25K	1.073	.997	.159	30.4%
\$25K to \$50K	1.009	.986	.130	39.9%
\$50K to \$100K	.998	.999	.042	11.8%
\$100K to \$150K	.998	1.000	.017	5.1%
\$150K to \$200K	.997	1.000	.010	2.8%
\$200K to \$300K	1.001	.996	.045	7.9%
\$300K to \$500K	.999	1.001	.015	2.8%
Overall	.999	1.007	.037	13.4%

Subclass

Case Processing Summary

		Count	Percent
ABSTRIMP	1212.00	283	100.0%
Overall		283	100.0%
Excluded		0	
Total		283	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
1212.00	.999	1.007	.037	13.4%
Overall	.999	1.007	.037	13.4%

Age

Case Processing Summary

		Count	Percent
AgeRec	Over 100	122	43.1%
	75 to 100	39	13.8%
	50 to 75	30	10.6%
	25 to 50	39	13.8%
	5 to 25	53	18.7%
Overall		283	100.0%
Excluded		0	
Total		283	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
Over 100	.999	1.008	.028	7.7%
75 to 100	.997	1.003	.016	4.4%
50 to 75	1.000	1.007	.046	10.8%
25 to 50	.997	1.015	.023	10.5%
5 to 25	1.000	1.021	.080	25.8%
Overall	.999	1.007	.037	13.4%

Improvement Quality

Case Processing Summary

		Count	Percent
QUALITY	1 - Low	4	1.4%
	3 - Fair	8	2.8%
	5 - Average	204	72.1%
	7 - Good	59	20.8%
	9 - Very Good	8	2.8%
Overall		283	100.0%
Excluded		0	
Total		283	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
1 - Low	1.001	1.000	.061	12.0%
3 - Fair	1.099	1.024	.121	20.0%
5 - Average	.998	1.007	.038	14.6%
7 - Good	.999	.998	.017	4.4%
9 - Very Good	1.003	.998	.026	5.7%
Overall	.999	1.007	.037	13.4%

Improvement Condition

Case Processing Summary

	Count	Percent
CONDITION	1	0.4%
1 - Low	2	0.7%
2 - Poor	1	0.4%
3 - Average	257	90.8%
4 - Good	20	7.1%
5 - Very Good	1	0.4%
6 - Excellent	1	0.4%
Overall	283	100.0%
Excluded	0	
Total	283	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
	.983	1.000	.000	.
1 - Low	1.077	1.006	.050	7.1%
2 - Poor	.996	1.000	.000	.
3 - Average	.999	1.009	.036	13.8%
4 - Good	.999	.994	.050	8.4%
5 - Very Good	.998	1.000	.000	.
6 - Excellent	1.003	1.000	.000	.
Overall	.999	1.007	.037	13.4%

Commercial Median Ratio Stratification

Sale Price

Case Processing Summary

	Count	Percent
SPRec LT \$25K	1	2.8%
\$25K to \$50K	1	2.8%
\$50K to \$100K	7	19.4%
\$100K to \$150K	1	2.8%
\$150K to \$200K	6	16.7%
\$200K to \$300K	15	41.7%
\$300K to \$500K	5	13.9%
Overall	36	100.0%
Excluded	0	
Total	36	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
LT \$25K	1.160	1.000	.000	.
\$25K to \$50K	1.241	1.000	.000	.
\$50K to \$100K	.964	.999	.031	4.6%
\$100K to \$150K	1.039	1.000	.000	.
\$150K to \$200K	.966	1.002	.029	3.9%
\$200K to \$300K	.971	1.006	.094	14.7%
\$300K to \$500K	1.011	1.001	.033	4.8%
Overall	.981	1.010	.072	11.1%

Subclass

Case Processing Summary

	Count	Percent
ABSTRIMP	1721.00	2
	1725.00	2
	1890.67	1
	2212.00	2
	2220.00	1
	2225.00	3
	2230.00	16
	2232.50	2
	2235.00	1
	2270.00	2
	3215.00	4
Overall	36	100.0%
Excluded	0	
Total	36	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
1721.00	1.046	.988	.086	12.2%
1725.00	1.022	1.004	.017	2.3%
1890.67	1.359	1.000	.000	.
2212.00	.957	1.004	.009	1.3%
2220.00	.971	1.000	.000	.
2225.00	.985	1.007	.019	2.9%
2230.00	.974	1.008	.060	9.0%
2232.50	.862	.999	.060	8.4%
2235.00	.986	1.000	.000	.
2270.00	.963	1.014	.037	5.2%
3215.00	1.045	1.044	.095	15.1%
Overall	.981	1.010	.072	11.1%

Improvement Age

Case Processing Summary

		Count	Percent
AgeRec	.00	32	88.9%
	Over 100	1	2.8%
	75 to 100	1	2.8%
	50 to 75	1	2.8%
	25 to 50	1	2.8%
Overall		36	100.0%
Excluded		0	
Total		36	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
.00	.974	1.012	.061	9.2%
Over 100	1.039	1.000	.000	.
75 to 100	1.136	1.000	.000	.
50 to 75	.955	1.000	.000	.
25 to 50	1.359	1.000	.000	.
Overall	.981	1.010	.072	11.1%

Improvement Quality

Case Processing Summary

		Count	Percent
QUALITY		32	88.9%
	3 - Fair	1	2.8%
	5 - Average	2	5.6%
	7 - Good	1	2.8%
Overall		36	100.0%
Excluded		0	
Total		36	

Ratio Statistics for CURRTOT / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
	.974	1.012	.061	9.2%
3 - Fair	1.136	1.000	.000	.
5 - Average	1.157	.971	.174	24.7%
7 - Good	1.039	1.000	.000	.
Overall	.981	1.010	.072	11.1%

Vacant Land Median Ratio Stratification

Sale Price

Case Processing Summary

		Count	Percent
SPRec	LT \$25K	69	52.7%
	\$25K to \$50K	29	22.1%
	\$50K to \$100K	26	19.8%
	\$100K to \$150K	4	3.1%
	\$150K to \$200K	3	2.3%
Overall		131	100.0%
Excluded		0	
Total		131	

Ratio Statistics for CURRLND / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
LT \$25K	1.001	1.029	.188	23.4%
\$25K to \$50K	.964	1.012	.151	20.9%
\$50K to \$100K	.793	1.009	.179	26.3%
\$100K to \$150K	.906	1.003	.310	39.6%
\$150K to \$200K	.909	1.003	.043	8.2%
Overall	.966	1.055	.193	23.8%

Subclass

Case Processing Summary

		Count	Percent
ABSTRLND	.00	1	0.8%
	100.00	42	32.1%
	200.00	1	0.8%
	510.00	1	0.8%
	520.00	1	0.8%
	530.00	2	1.5%
	550.00	81	61.8%
	1112.00	2	1.5%
Overall		131	100.0%
Excluded		0	
Total		131	

Ratio Statistics for CURRLND / TASP

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
.00	1.071	1.000	.000	.
100.00	.957	1.063	.216	27.1%
200.00	.868	1.000	.000	.
510.00	.840	1.000	.000	.
520.00	.616	1.000	.000	.
530.00	.850	1.003	.156	22.0%
550.00	1.000	1.059	.178	22.4%
1112.00	.864	1.091	.139	19.7%
Overall	.966	1.055	.193	23.8%