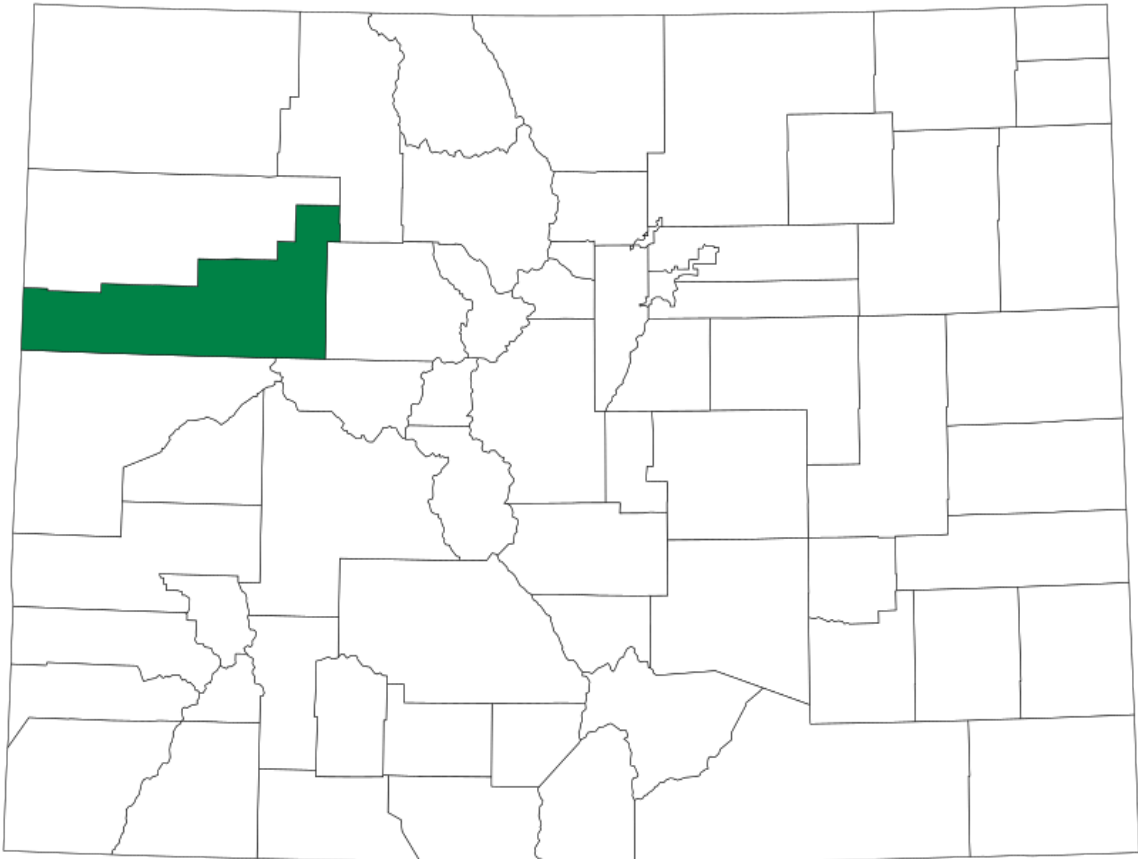


# San Matteo

DATA ANALYTICS

## 2025 Property Assessment Study Garfield County



September 15, 2025

**Natalie Castle**

Director of Research, Colorado Legislative Council  
Room 029, 200 East Colfax Avenue  
Denver, CO 80203

San Matteo Data Analytics (SMDA) respectfully submits the **Final Report regarding the 2025 Colorado Property Assessment Study for Garfield County**. This report summarizes the results of both a procedural review and a statistical analysis.

The **procedural review** evaluated local assessment practices, including valuation methods of residential, commercial, agricultural properties, as well as natural resources, personal property, possessory interests, and subdivision discounting. It also examined processes related to the development of economic areas, and sales qualification.

The **statistical analysis** measured compliance with statutory assessment levels for vacant land, residential, and commercial/industrial properties.

We value the opportunity to support the State of Colorado in ensuring fair and consistent property assessments. Please contact us if you have any questions or need additional details regarding these reports.



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# Table of Contents

- 1. Statistical Overview..... 4
- 2. Vacant Land..... 8
- 3. Residential..... 13
- 4. Commercial and Industrial..... 18
- 5. Agriculture..... 23
- 6. Agriculture Non-Integral..... 25
- 7. Economic Areas..... 26
- 8. Natural Resources..... 27
- 9. Personal Property..... 28
- 10. Possessory Interest..... 30
- 11. Sales Verification..... 31
- 12. Subdivision Discounting..... 33
- 13. Appendix..... 34

# 1. Statistical Overview

## Compliance and Evaluations

Garfield County was found to be in compliance.

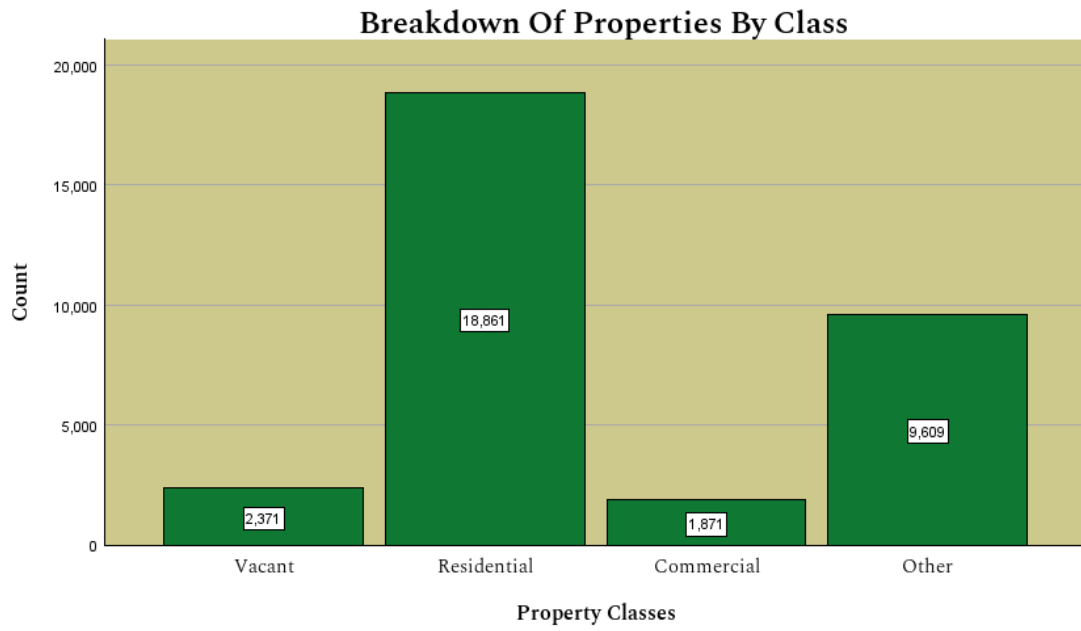
	Result	Value
<b>Vacant Land</b>		
Median Sales Ratio	Pass	1.00
Coefficient of Dispersion	Pass	6.27%
Time Adjustments	Pass	0.125
Price Related Differential	Sufficient	1.03
Price Related Bias	Sufficient	-0.01
Sold/Unsold Similarity	Sufficient	
Qualified Sales > 50%	Yes	

	<b>Result</b>	<b>Value</b>
<b>Residential</b>		
Median Sales Ratio	Pass	0.99
Coefficient of Dispersion	Pass	3.76%
Time Adjustments	Pass	0.628
Price Related Differential	Sufficient	1.01
Price Related Bias	Sufficient	0.00
Sold/Unsold Similarity	Sufficient	
Qualified Sales > 50%	Yes	

	<b>Result</b>	<b>Value</b>
<b>Commercial/Industrial</b>		
Median Sales Ratio	Pass	0.99
Coefficient of Dispersion	Pass	9.39%
Time Adjustments	Pass	0.592
Price Related Differential	Sufficient	0.99
Price Related Bias	Sufficient	0.01
Sold/Unsold Similarity	Sufficient	
Qualified Sales > 50%	Yes	

Garfield County  
**Property Types**

Below is a breakdown of the property types of the 32,712 parcels in Garfield County.



## 2. Vacant Land

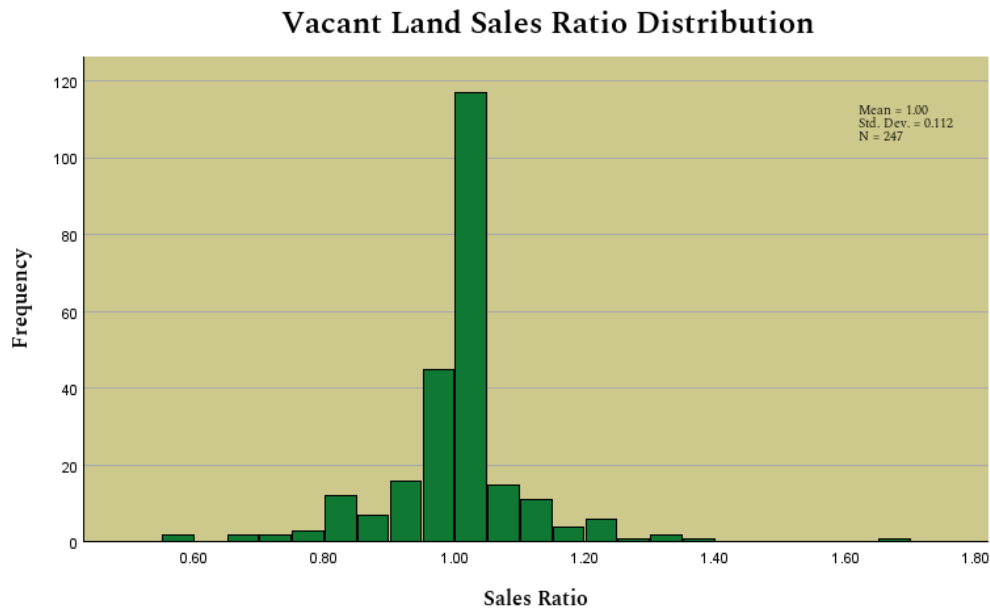
### Overview

Garfield was found to be compliant for Vacant Land properties.

	Result	Value
<b>Vacant Land</b>		
Median Sales Ratio	Pass	1.00
Coefficient of Dispersion	Pass	6.27%
Time Adjustments	Pass	0.125
Price Related Differential	Sufficient	1.03
Price Related Bias	Sufficient	-0.01
Sold/Unsold Similarity	Sufficient	-
Qualified Sales > 50%	Yes	-

## Vacant Land Median Sales Ratio

The median sales ratio (MSR) tests how close the Assessor's valuations (estimates of market value) are to the true market value. The distribution of these sales ratios should be centered around 1.00. The Vacant Land MSR for Garfield County was calculated to be 1.00, which is within the acceptable statistical range of 0.95 to 1.05 established by the State Board of Equalization (SBOE). We trimmed zero sales during the development of this analysis. The MSR was also calculated for all applicable subclass, neighborhoods, economic areas, size and valuation strata identified by the auditor. See appendix for more details.

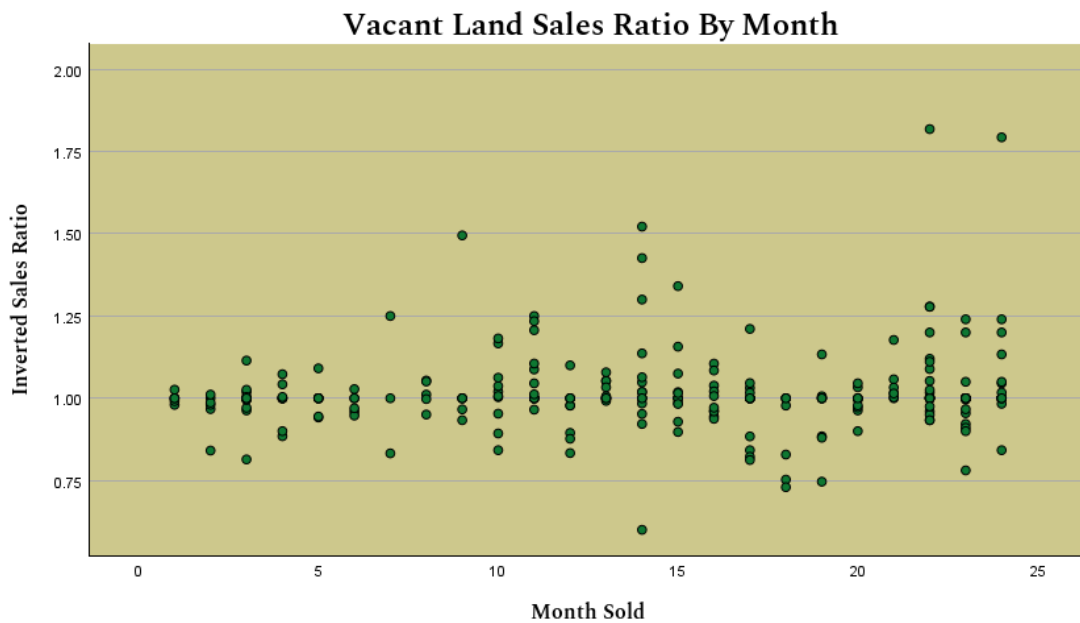


## Vacant Land Coefficient of Dispersion

The Coefficient of Dispersion (COD) tests for undesirable variance in the valuations. The variance in sales ratios should be as small as possible. The COD for Vacant Land properties in Garfield County was calculated at 6.27% which is within the acceptable statistical standard of 20.99% or less established by the State Board of Equalization (SBOE). The COD was also calculated for all applicable class, subclass, neighborhoods, economic areas, and valuation strata identified by the auditor. See appendix for more details.

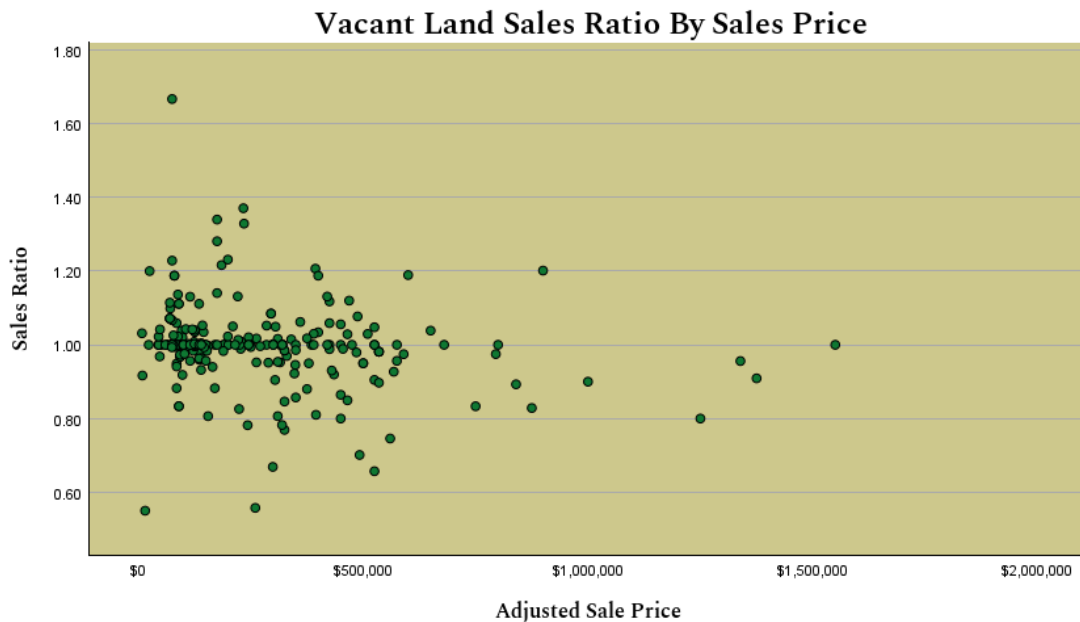
## Vacant Land Market (Time) Adjustments

All previous statistics used the time-adjusted sales price to ensure that the effect of time on sales ratios has been appropriately addressed. There should be a consistent and reasonable time adjustment methodology, not one tailored to improve sales ratios. We examined the sales ratios over the 24 - month period of sales. There does not appear to be a significant effect of time on Garfield's Vacant Land sales ratios.



## Vacant Land Price Related Differential

The Price Related Differential (PRD) tests for differences in the valuations of high and low value sold properties. Sales ratios should be consistent across the range of sale prices so the PRD should be very close to 1.00. The PRD for Garfield County was calculated at 1.03, which is within the acceptable range of 0.98 to 1.03 established by the International Association of Assessing Officers (IAAO). The PRD was also calculated for all applicable class, subclass, neighborhoods, economic areas, size, and valuation strata identified by the auditor. See appendix for more details.



## Vacant Land Price Related Bias

The Price Related Bias (PRB) measures whether assessment levels change systematically with property value. A PRB close to 0.00 indicates that high- and low-value properties are valued consistently, without upward or downward bias in the sales ratios. For Garfield County, the PRB was calculated at -0.01 which is within the acceptable statistical range of -0.05 to 0.05 established by the International Association of Assessing Officers. The PRB was also analyzed across all applicable categories, including property class, subclass, neighborhood, economic area, size, and valuation strata as identified by the auditor. Additional details are provided in the appendix.

## **Vacant Land Sold/Unsold Comparison**

All previous Vacant Land statistics focus only on the compliance of properties that were sold during the Vacant Land data collection period. In order to ensure that the unsold properties are also being valued consistently we evaluate whether or not they were treated the same as the sold properties.

Our default comparison approach utilizes the Mann-Whitney U test (also known as the Wilcoxon rank-sum test), to analyze two samples of sold and unsold properties. First, we compare the price per square foot, followed by the change in price per square foot from last reappraisal to this one, and finally we compare the change in total value from last reappraisal to this one. If necessary, we will also consider the stratified (economic area, neighborhood, improvement abstract, etc.) medians of the following unitary metrics: price per foot, change in price per foot, and change in value. See appendix for more details.

Our study indicates that the Vacant Land sold and unsold properties are treated similarly.

## **Vacant Land Sales Qualification**

All the analysis above, notwithstanding the sold/unsold comparison, relies entirely on qualified sales. In order to ensure that this is a complete and unbiased analysis of assessment practices, we will verify that sales are being correctly coded. We have concluded that Vacant Land sales are being coded in an acceptable way.

There were 248 Vacant Land sales. We have confirmed that more than 50% of all sales were qualified.

### 3. Residential

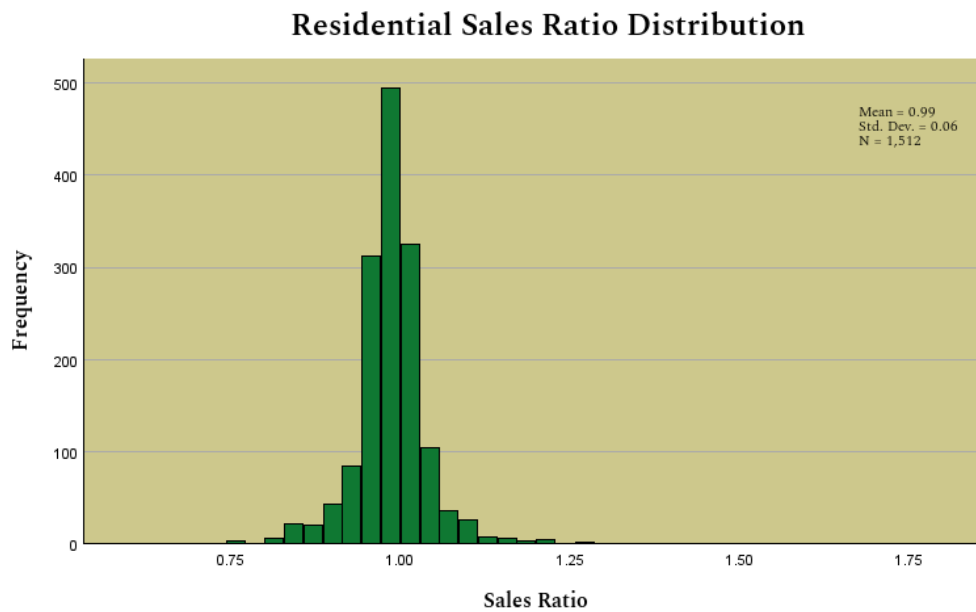
#### Overview

Garfield County was found to be compliant for Residential properties.

	Result	Value
<b>Residential</b>		
Median Sales Ratio	Pass	0.99
Coefficient of Dispersion	Pass	3.76%
Time Adjustments	Pass	0.628
Price Related Differential	Sufficient	1.01
Price Related Bias	Sufficient	0.00
Sold/Unsold Similarity	Sufficient	
Qualified Sales > 50%	Yes	

## Residential Median Sales Ratio

The median sales ratio (MSR) tests how close the Assessor's valuations (estimates of market value) are to the true market value. The distribution of these sales ratios should be centered around 1.00. The Residential MSR for Garfield County was calculated to be 0.99, which is within the acceptable statistical range of 0.95 to 1.05 established by the State Board of Equalization (SBOE). We trimmed zero sales during the development of this analysis. The MSR was also calculated for all applicable subclass, neighborhoods, economic areas, size and valuation strata identified by the auditor. See appendix for more details.

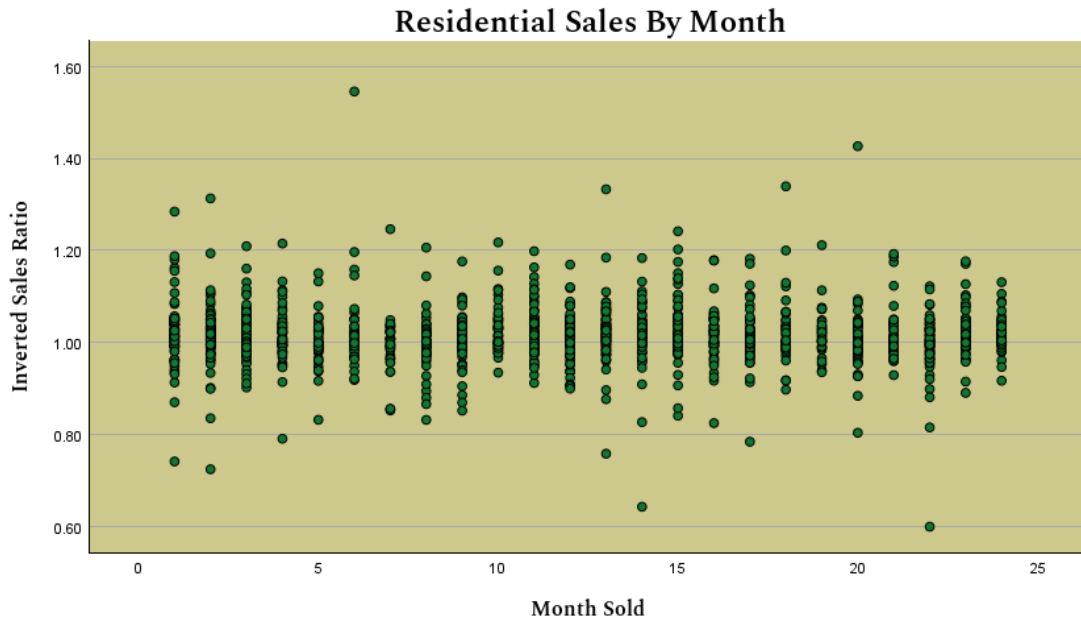


## Residential Coefficient of Dispersion

The Coefficient of Dispersion (COD) tests for undesirable variance in the valuations. The variance in sales ratios should be as small as possible. The COD for Residential properties in Garfield County was calculated at 3.76% which is within the acceptable statistical standard of 15.99% or less established by the State Board of Equalization (SBOE). The COD was also calculated for all applicable class, subclass, neighborhoods, economic areas, and valuation strata identified by the auditor. See appendix for more details.

### Residential Market (Time) Adjustments

All previous statistics used the time-adjusted sales price to ensure that the effect of time on sales ratios has been appropriately addressed. There should be a consistent and reasonable time adjustment methodology, not one tailored to improve sales ratios. We examined the sales ratios over the 24 - month period of sales. There does not appear to be a significant effect of time on Garfield County's Residential sales ratios.



## Residential Price Related Differential

The Price Related Differential (PRD) tests for differences in the valuations of high and low value sold properties. Sales ratios should be consistent across the range of sale prices so the PRD should be very close to 1.00. The PRD for Garfield County was calculated at 1.01, which is within the acceptable range of 0.98 to 1.03 established by the International Association of Assessing Officers (IAAO). The PRD was also calculated for all applicable class, subclass, neighborhoods, economic areas, size, and valuation strata identified by the auditor. See appendix for more details.



## Residential Price Related Bias

The Price Related Bias (PRB) measures whether assessment levels change systematically with property value. A PRB close to 0.00 indicates that high- and low-value properties are valued consistently, without upward or downward bias in the sales ratios. For Garfield County, the PRB was calculated at 0.00 which is within the acceptable statistical range of -0.05 to 0.05 established by the International Association of Assessing Officers. The PRB was also analyzed across all applicable categories, including property class, subclass, neighborhood, economic area, size, and valuation strata as identified by the auditor. Additional details are provided in the appendix.

## **Residential Sold/Unsold Comparison**

All previous Residential statistics focus only on the compliance of properties that were sold during the Residential data collection period. In order to ensure that the unsold properties are also being valued consistently we evaluate whether or not they were treated the same as the sold properties.

Our default comparison approach utilizes the Mann-Whitney U test (also known as the Wilcoxon rank-sum test), to analyze two samples of sold and unsold properties. First, we compare the price per square foot, followed by the change in price per square foot from last reappraisal to this one, and finally we compare the change in total value from last reappraisal to this one. If necessary, we will also consider the stratified (economic area, neighborhood, improvement abstract, etc.) medians of the following unitary metrics: price per foot, change in price per foot, and change in value. See appendix for more details.

Our analysis indicates that the Residential sold and unsold properties are treated similarly See appendix for more details.

## **Residential Sales Qualification**

All the analysis above, notwithstanding the sold/unsold comparison, relies entirely on qualified sales. In order to ensure that this is a complete and unbiased analysis of assessment practices, we will verify that sales are being correctly coded. We have concluded that Residential sales are being coded in an acceptable way.

There were 1,555 Residential sales. We have confirmed that more than 50% of all sales were qualified.

## 4. Commercial and Industrial

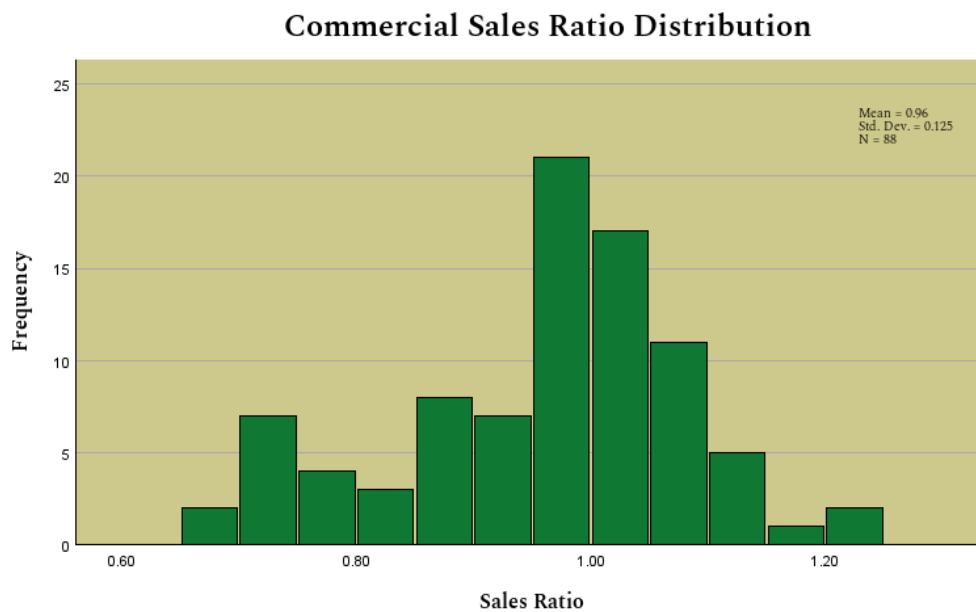
### Overview

Garfield was found to be compliant for Commercial and Industrial properties.

	Result	Value
<b>Commercial and Industrial</b>		
Median Sales Ratio	Pass	0.99
Coefficient of Dispersion	Pass	9.39%
Time Adjustments	Pass	0.592
Price Related Differential	Sufficient	0.99
Price Related Bias	Sufficient	0.01
Sold/Unsold Similarity	Sufficient	
Qualified Sales > 50%	Yes	

## Commercial Median Sales Ratio

The median sales ratio (MSR) tests how close the Assessor's valuations (estimates of market value) are to the true market value. The distribution of these sales ratios should be centered around 1.00. The Commercial MSR for Garfield County was calculated to be 0.99, which is within the acceptable statistical range of 0.95 to 1.05 established by the State Board of Equalization (SBOE). We trimmed 11 Commercial sales during the development of this analysis. The MSR was also calculated for all applicable subclass, neighborhoods, economic areas, size and valuation strata identified by the auditor. See appendix for more details.

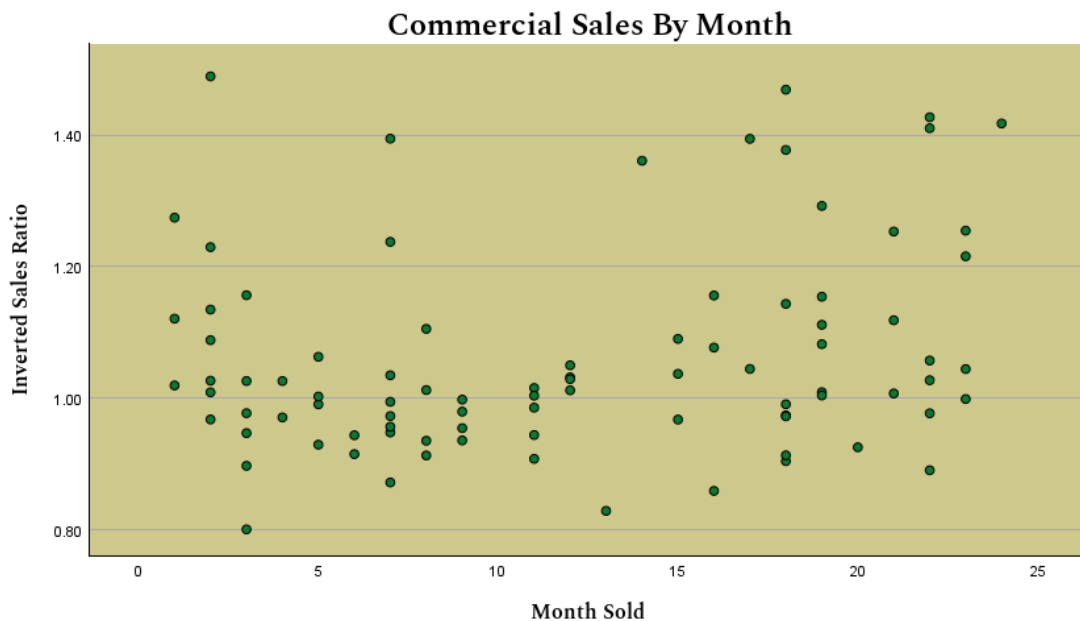


## Commercial Coefficient of Dispersion

The Coefficient of Dispersion (COD) tests for undesirable variance in the valuations. The variance in sales ratios should be as small as possible. The COD for Commercial properties in Garfield County was calculated at 9.39% which is within the acceptable statistical standard of 20.99% or less established by the State Board of Equalization (SBOE). The COD was also calculated for all applicable class, subclass, neighborhoods, economic areas, and valuation strata identified by the auditor. See appendix for more details.

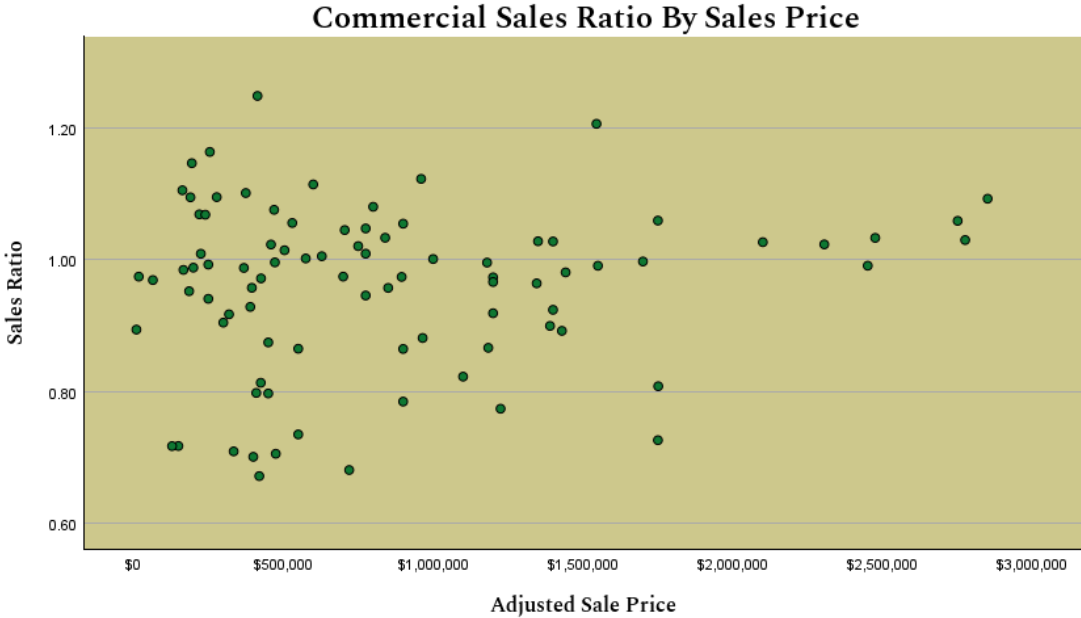
## Commercial Market (Time) Adjustments

All previous statistics used the time-adjusted sales price to ensure that the effect of time on sales ratios has been appropriately addressed. There should be a consistent and reasonable time adjustment methodology, not one tailored to improve sales ratios. We examined the sales ratios over the 24 - month period of sales. There does not appear to be a significant effect of time on Garfield County's Commercial sales ratios.



### Commercial Price Related Differential

The Price Related Differential (PRD) tests for differences in the valuations of high and low value sold properties. Sales ratios should be consistent across the range of sale prices so the PRD should be very close to 1.00. The PRD for Garfield County was calculated at 0.99, which is within the acceptable range of 0.98 to 1.03 established by the International Association of Assessing Officers (IAAO) The PRD was also calculated for all applicable class, subclass, neighborhoods, economic areas, size, and valuation strata identified by the auditor. See appendix for more details.



### Commercial Price Related Bias

The Price Related Bias (PRB) measures whether assessment levels change systematically with property value. A PRB close to 0.00 indicates that high- and low-value properties are valued consistently, without upward or downward bias in the sales ratios. For Garfield County, the PRB was calculated at 0.01 which is within the acceptable statistical range of -0.05 to 0.05 established by the International Association of Assessing Officers. The PRB was also analyzed across all applicable categories, including property class, subclass, neighborhood, economic area, size, and valuation strata as identified by the auditor. Additional details are provided in the appendix.

## **Commercial Sold/Unsold Comparison**

All previous commercial statistics focus only on the compliance of properties that were sold during the Commercial data collection period. In order to ensure that the unsold properties are also being valued consistently we evaluate whether or not they were treated the same as the sold properties.

Our default comparison approach utilizes the Mann-Whitney U test (also known as the Wilcoxon rank-sum test), to analyze two samples of sold and unsold properties. First, we compare the price per square foot, followed by the change in price per square foot from last reappraisal to this one, and finally we compare the change in total value from last reappraisal to this one. If necessary, we will also consider the stratified (economic area, neighborhood, improvement abstract, etc.) medians of the following unitary metrics: price per foot, change in price per foot, and change in value. See appendix for more details.

Our study indicates that commercial sold and unsold properties are treated similarly.

## **Commercial Sales Qualification**

All the analysis above, notwithstanding the sold/unsold comparison, relies entirely on qualified sales. In order to ensure that this is a complete and unbiased analysis of assessment practices, we will verify that sales are being correctly coded. We have concluded that Commercial sales are being coded in an acceptable way.

There were 93 commercial sales. We have confirmed that more than 50% of all sales were qualified.

## 5. Agriculture

### Methodology

SMDA conducted a comprehensive review of county records to evaluate the classification and valuation of agricultural lands. The review included an assessment of major land categories, such as sprinkler irrigated farmland (4107), flood irrigated (4117), dry farmland (4127), meadow hay (4137), grazing areas (4147), orchard land (4157), farm/ranch waste land (4167), and forest land (4177).

Garfield County applied the following methods to determine agricultural land classification and appropriate valuation methodology:

- Aerial photos are available and used for land classification
- Soil conservation guidelines determine land productivity classes
- Crop rotations are documented using a ten-year average
- Expenses reflect a ten-year average of typical landlord costs
- Ten-year crop yield averages are based on local and supporting data
- Grazing land is classified by its ten-year carrying capacity
- Orchards are correctly classified but valued at irrigated land rates
- Forest land is classified properly and valued like surrounding parcels
- Acreage totals for all classes and subclasses are verified
- A 13% capitalization rate is correctly applied

Additionally, SMDA checked the county records to confirm that the commodity prices and expense data provided by the Property Tax Administrator (PTA) were accurately applied. Guidance from the **Assessor's Reference Library (ARL), Volume 3, Chapter 5** was referenced where appropriate.

### Conclusions

Based on the review and analysis, SMDA considers Garfield County's appraisal practices for agricultural property acceptable and in alignment with statutory requirements. The directives, commodity pricing, and expense figures issued by the Property Tax Administrator were correctly applied throughout the process. County-reported yields closely matched the figures published by Colorado Agricultural Statistics, and the expenses used were both reasonable and within allowable ranges. Grazing land carrying capacities were properly supported and fell within acceptable limits. Overall, the analysis confirms that the valuation approach is sound, well-documented, and based on reliable data.

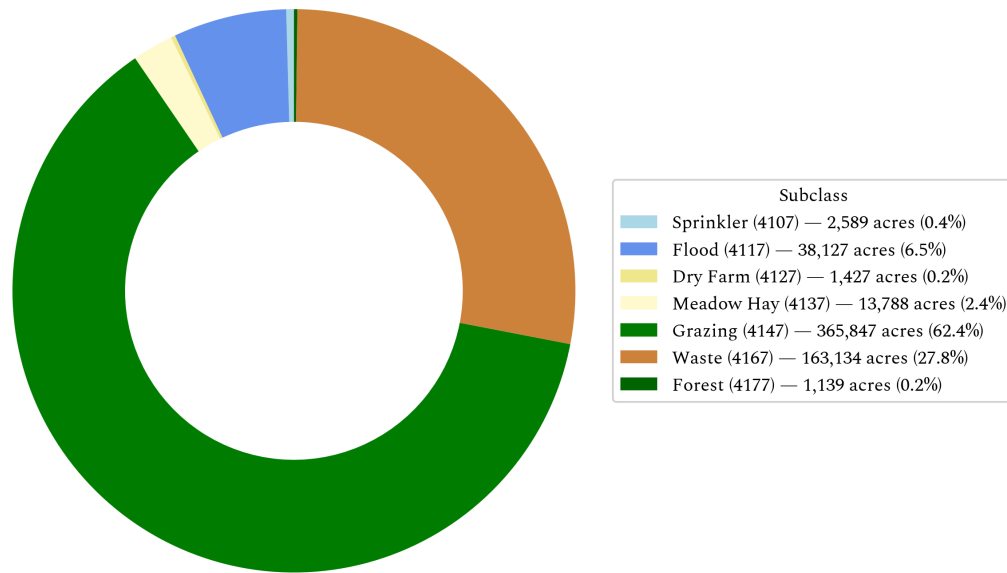
### Recommendations

None

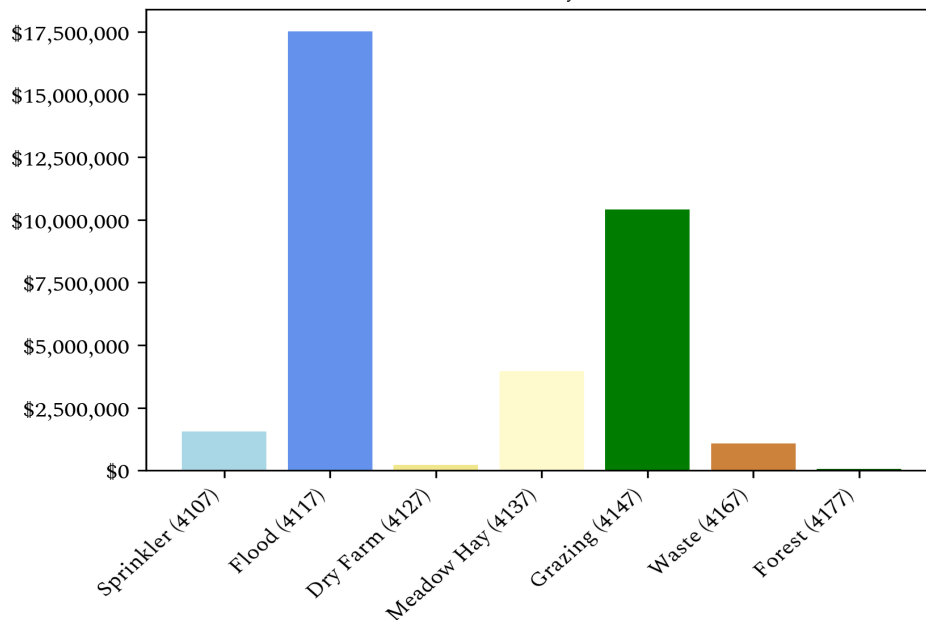
### Agricultural Land Breakdown

Abstract	Class	Acres	Actual Value	Actual Value/Acre	Assessed Value
4107	Sprinkler	2,589.24	\$1,560,030	\$602.51	\$421,190
4117	Flood	38,127.36	\$17,507,300	\$459.18	\$4,726,990
4127	Dry Farm	1,427.14	\$222,040	\$155.58	\$59,950
4137	Meadow Hay	13,788.50	\$3,964,750	\$287.54	\$1,070,470
4147	Grazing	365,847.35	\$10,399,680	\$28.43	\$2,808,360
4167	Waste	163,134.39	\$1,080,670	\$6.62	\$291,870
4177	Forest	1,138.91	\$64,340	\$56.49	\$17,370

Acres by Subclass



Actual Value by Subclass



## 6. Agriculture Non-Integral

### Methodology

SMDA reviewed Garfield County's processes to determine whether it complied with the guidelines outlined in the **Assessor's Reference Library (ARL), Volume 3, Chapter 5**. The review focused on Garfield County's approach to identifying land associated with residential improvements on farms and ranches, as well as land beneath residential structures that may not be integral to an agricultural operation under **§39-1-102, C.R.S.**

### For Residential Improvements on a Farm or Ranch

When identifying land under residential structures on a **farm or ranch** that is determined to be not integral to agricultural activity, Garfield County applied the following discovery methods:

- Questionnaires
- Field Inspections
- Phone Interviews
- In Person Interviews
- Written Correspondence
- Personal Knowledge of Occupants
- Aerial Photography

### For Residential Improvements Not Integral to Agriculture

When identifying land under residential structures that is determined to be **not integral** to agricultural activity, Garfield County applied the following discovery methods:

- Questionnaires
- Field Inspections
- Phone Interviews
- In Person Interviews
- Written Correspondence
- Personal Knowledge of Occupants
- Aerial Photography

### Conclusions

Garfield County followed the procedures set forth by the **Division of Property Taxation** for classifying and valuing land associated with residential improvements, whether or not the property is considered integral to agricultural use.

### Recommendations

None

## 7. Economic Areas

### **Methodology**

Garfield County submitted written narratives and maps outlining its economic areas. SMDA reviewed these materials for clarity, logical consistency, and alignment between the descriptions and mapped boundaries.

### **Conclusions**

Each area is affected by comparable market conditions, which supports consistent property valuations and helps maintain uniformity in values among properties with similar characteristics within the same geographic region.

### **Recommendations**

None

## 8. Natural Resources

### Earth and Stone

#### Methodology

In accordance with the **Assessor's Reference Library (ARL), Volume 3, Chapter 6: Natural Resource Valuation Procedures**, the county used the **income approach** to determine the value of earth and stone production. Production totals, measured in tons, were multiplied by the economic royalty rate established by the **Division of Property Taxation** to calculate projected income. This income figure was then capitalized using the **Hoskold factor**, which is based on the expected life of the reserves or lease. Since production data is not collected by any state or private agency, the operator is the source for both estimated tonnage and reserve life. Ultimately, valuation depends on two primary variables: the quantity of material and the remaining productive life of the site.

#### Conclusions

The county applied the correct formulas and state guidelines to earth and stone resources.

#### Recommendations

None

### Producing Oil and Gas

#### Methodology

Under the guidelines of the **Assessor's Reference Library (ARL), Volume 3, Chapter 6: Valuation of Natural Resources**, the valuation of producing oil and gas leaseholds and lands follows the statutory requirements outlined in **§39-1-103, C.R.S.** and **Article 7 of Title 39, C.R.S.** By law, producing oil and gas properties are assessed based on **87.5% of the selling price** of oil or gas from the previous calendar year. When calculating this value, sales delivered as royalty to federal, state, or local government entities are excluded. For oil or gas produced but not sold during the prior year, valuation is based on the average selling price of comparable production within the same field.

The assessor relies on the production and sales information reported by operators to determine the appropriate valuation for assessment purposes, ensuring that the procedures conform to state statutes and the ARL's established methodologies.

#### Conclusions

The county applied the correct formulas and state guidelines to producing oil and gas resources.

#### Recommendations

None

## 9. Personal Property

### Methodology

SMDA reviewed Garfield County's personal property assessment procedures for compliance with the **Assessor's Reference Library (ARL), Volume 5** and the requirements of the **State Board of Equalization (SBOE)**. The SBOE mandates the use of ARL Volume 5, which includes up-to-date discovery processes, classification methods, documentation standards, economic life tables, cost factor tables, depreciation schedules, and level-of-value adjustment tables.

The county provided a current personal property audit plan for the 2025 valuation period along with a list of audited businesses, which matched the plan requirements.

To identify and discover personal property accounts, Garfield County used several methods:

- Public record documents
- MLS listing or sold books
- Chamber of Commerce/Economic Development contacts
- Local publications
- Personal observation
- Questionnaires

The county follows all classification, documentation, and valuation procedures recommended by the **Division of Property Taxation (DPT)**, including the prescribed cost factor tables, depreciation schedules, and level-of-value adjustment factors.

Garfield County also employed a structured audit process using multiple audit triggers to select accounts for review:

- Accounts close to \$56,000 actual value exemption status
- Lowest or highest quartile of value per square foot
- Accounts protested with substantial disagreement
- Non-filing taxpayers
- Businesses with no deletions or additions for 2 or more years
- Same business type or use
- Accounts with omitted property
- Incomplete or inconsistent declarations
- Accounts with greater than 10% change
- New businesses filing for the first time
- Accounts with obvious discrepancies
- Businesses in selected area

## **Conclusions**

Garfield County implemented effective discovery, classification, documentation, valuation, and auditing practices for personal property assessments. The county's procedures align with ARL Volume 5, meet all SBOE requirements, and demonstrate statistical compliance.

## **Recommendations**

None

# 10. Possessory Interest

## Methodology

SMDA reviewed Garfield County's discovery and valuation of possessory interest properties to ensure they correctly applied the guidelines outlined in the **Assessor's Reference Library (ARL), Volume 3, Chapter 7**, in accordance with **§39-1-103(17)(a)(II), C.R.S.** Possessory interest refers to a private right to occupy or use government-owned property granted through a lease, license, permit, concession, contract, or other agreement, as defined by the Property Tax Administrator.

SMDA reviewed Garfield County's assessment procedures for compliance with these guidelines for **agricultural, commercial and ski** possessory interests. The county confirmed the completeness of its discovery process and whether it was confident that all relevant possessory interest properties had been identified and placed on the assessment roll.

## Conclusions

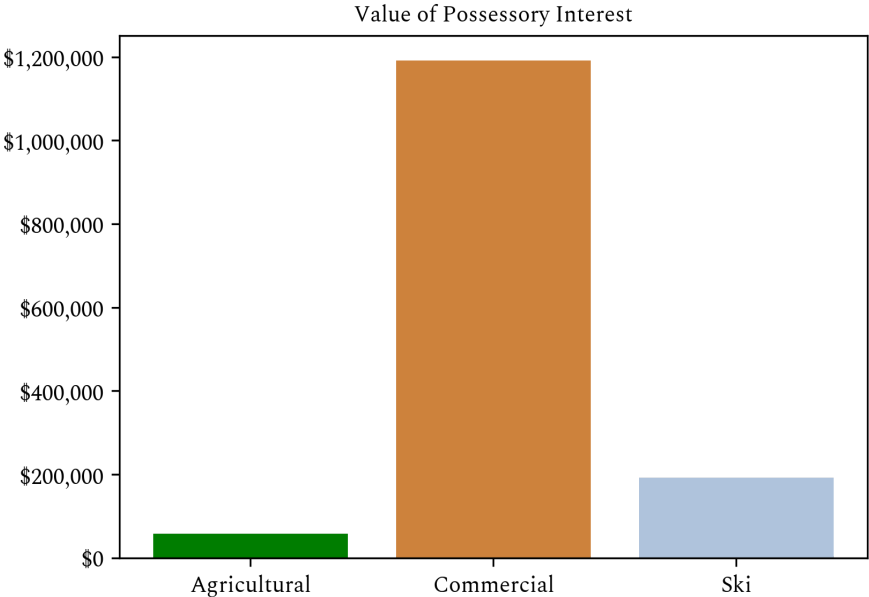
Garfield County established an effective discovery process to ensure that possessory interest properties were added to the tax roll. The county consistently applied the proper procedures and valuation methods according to State guidelines, resulting in accurate and compliant assessments.

## Recommendations

None

## Possessory Interest Breakdown

Possessory Interest Type	Value
Agricultural	\$57,650
Commercial	\$1,191,700
Ski	\$192,040



# 11. Sales Verification

## Methodology

As part of the Property Assessment Study, SMDA conducted an evaluation of Garfield County's procedures for verifying real estate sales. This review was guided by the relevant provisions of the **Colorado Revised Statutes:**

A representative body of sales is required when considering the market approach to appraisal.

*(8) In any case in which sales prices of comparable properties within any class or subclass are utilized when considering the market approach to appraisal in the determination of actual value of any taxable property, the following limitations and conditions shall apply:*

*(a)(I) Use of the market approach shall require a representative body of sales, including sales by a lender or government, sufficient to set a pattern, and appraisals shall reflect due consideration of the degree of comparability of sales, including the extent of similarities and dissimilarities among properties that are compared for assessment purposes. In order to obtain a reasonable sample and to reduce sudden price changes or fluctuations, all sales shall be included in the sample that reasonably reflect a true or typical sales price during the period specified in section 39-1-104 (10.2). Sales of personal property exempt pursuant to the provisions of sections 39-3-102, 39-3-103, and 39-3-119 to 39-3-122 shall not be included in any such sample.*

*(b) Each such sale included in the sample shall be coded to indicate a typical, negotiated sale, as screened and verified by the assessor. (39-1-103, C.R.S.)*

The assessor is required to use sales of real property only in the valuation process.

*(8)(f) Such true and typical sales shall include only those sales which have been determined on an individual basis to reflect the selling price of the real property only or which have been adjusted on an individual basis to reflect the selling price of the real property only. (39-1-103, C.R.S.)*

SMDA examined Garfield County's sales verification practices for the 2025 valuation period by reviewing a selection of sales from Garfield County's master sales list. A total of 40 unqualified sales were analyzed. Of these, 34 sales provided clear and supportable reasons for disqualification, while 6 sales lacked sufficient justification.

Where fewer than **50% of sales** were qualified within a property class, SMDA evaluated the reasons for disqualification within any subclass comprising **20% or more** of the class (by property count or value). When indications arose that sales data might be inadequate, unrepresentative, or incorrectly disqualified, SMDA discussed these cases directly with the assessor. SMDA also reviewed disqualified sales by assigned code to confirm consistent application; additional analysis was performed if SMDA discovered discrepancies.

Because Garfield County maintained a sufficient percentage of qualified sales, an in-depth subclass analysis was not required.

**Conclusions**

Based on SMDA's review, Garfield County performed adequately in verifying sales and applying statutory requirements.

**Recommendations**

None

## 12. Subdivision Discounting

### Methodology

SMDA reviewed Garfield County's subdivision discounting practices to ensure compliance with **§39-1-103(14), C.R.S.** The review confirmed that discounting was applied to subdivisions where fewer than 80% of vacant lots had been sold. For each qualifying subdivision, an absorption rate was estimated to reflect the expected timeframe for selling the remaining parcels. Using the Summation Method and following the Division of Property Taxation guidelines, an appropriate discount rate was developed to account for the anticipated holding period and associated carrying costs.

### Conclusions

Garfield County properly applied discounting procedures for qualifying subdivisions. The county's estimates of absorption periods, discount rates, and lot values are consistent with statutory requirements and state-recommended methodologies.

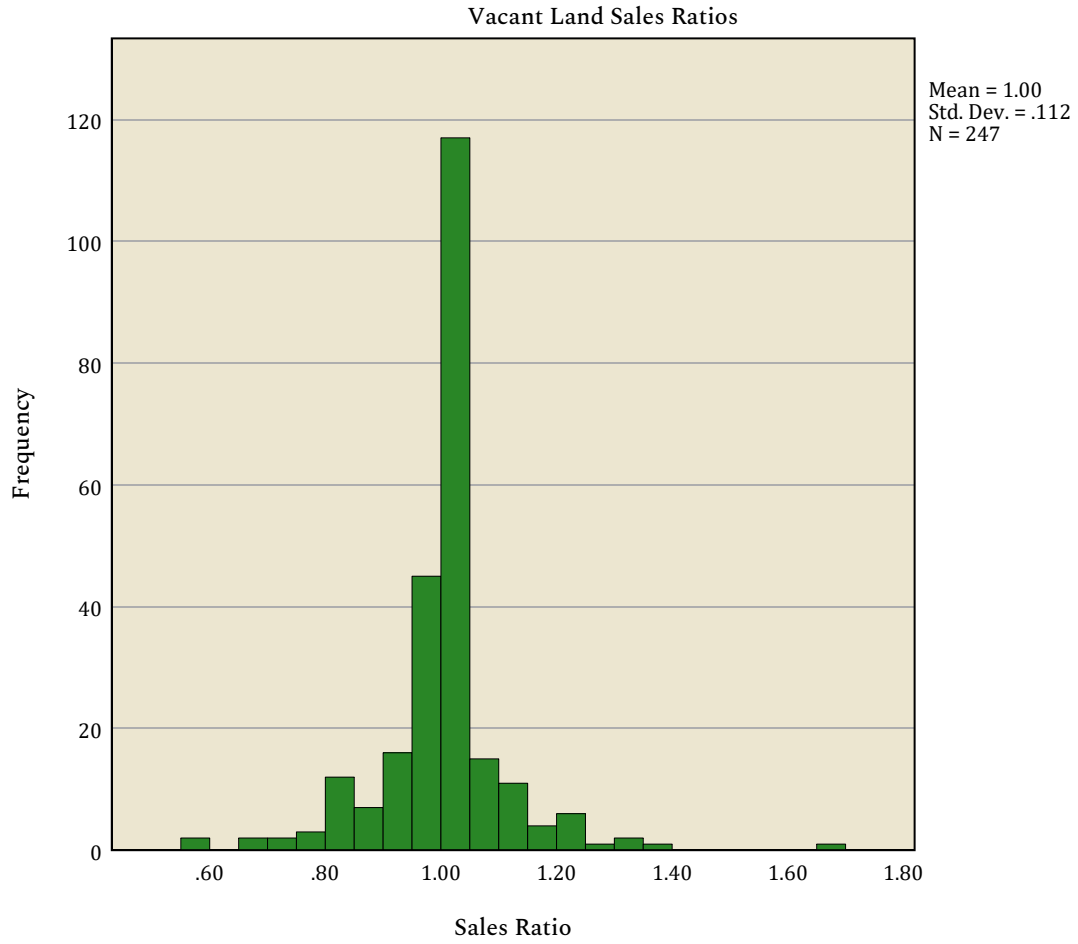
### Recommendations

None

# 13. Appendix

### OVERALL Vacant Land: Sales Ratio Distribution

Graph



**OVERALL Vacant Land: Central Tendencies**

**Ratio Statistics**

Ratio Statistics for Current Total Value /  
Adjusted Sale Price

N	Median	Coefficient of Dispersion
248	1.000	.063

**Ratio Statistics**

Ratio Statistics for Current Total  
Value / Adjusted Sale Price

Price Related Bias	Price Related Differential
-.011	1.029

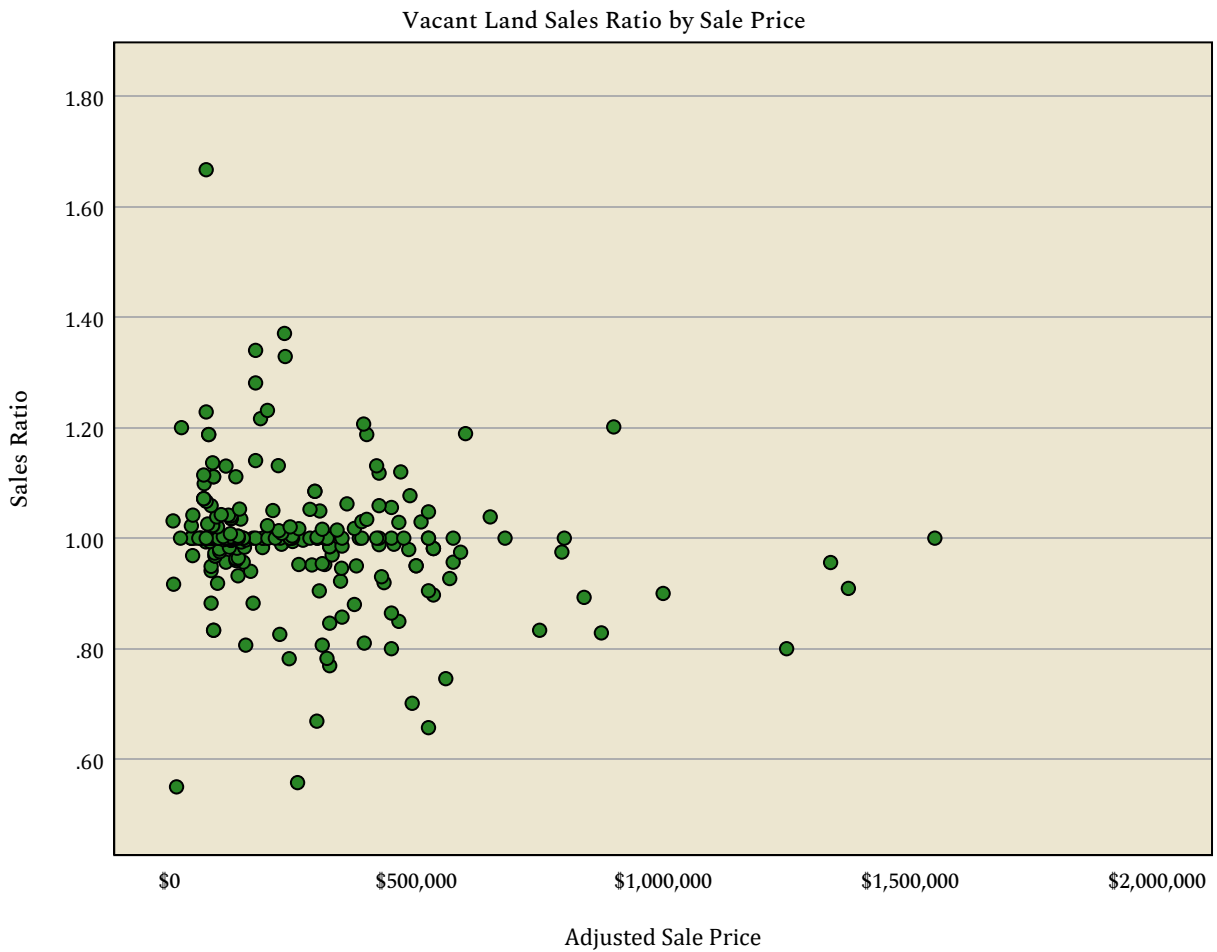
**OVERALL Vacant Land: Sales Price by Sales Ratio**

**Regression**

		Coefficients <sup>a</sup>				
		Unstandardized Coefficients		Standardized Coefficients		
Model		B	Std. Error	Beta	t	Sig.
1	(Constant)	1.020	.010		106.284	<.001
	Adjusted Sale Price	-8.791E-8	.000	-.229	-3.697	<.001

a. Dependent Variable: Sales Ratio

**Graph**



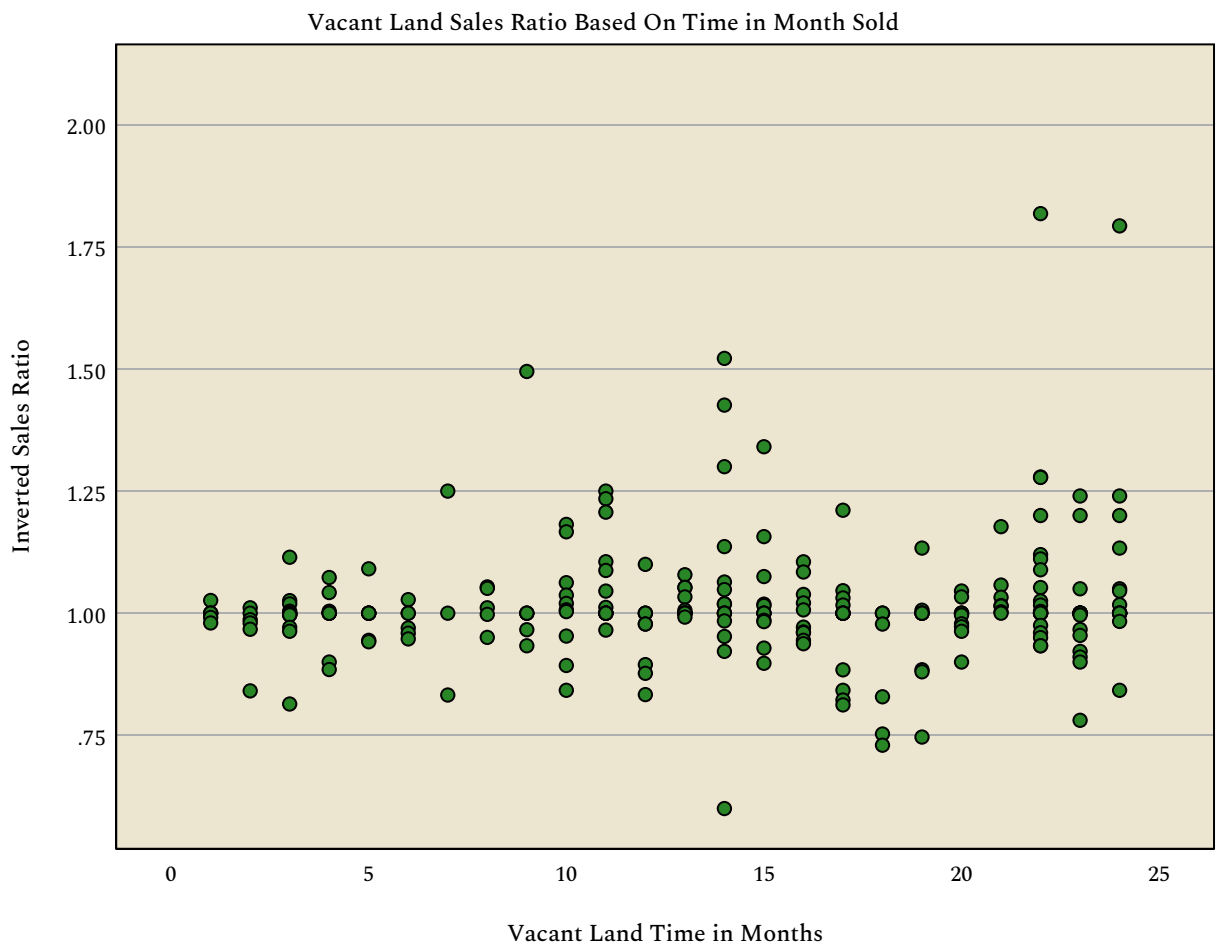
### OVERALL Vacant Land: Months by Inverted Sales Ratio

**Regression**

		Coefficients <sup>a</sup>				
		Unstandardized Coefficients		Standardized Coefficients		
Model		B	Std. Error	Beta	t	Sig.
1	(Constant)	.992	.019		52.839	<.001
	Vacant Land Time in Months	.002	.001	.098	1.541	.124

a. Dependent Variable: Inverted Sales Ratio

**Graph**



**OVERALL Vacant Land: Descriptive Statistics**

**Frequencies**

		Statistics		
		Previous Total Value	Current Total Value	Difference in Total Value
N	Valid	248	248	248
	Missing	0	0	0
Mean		\$210,807.54	\$267,133.15	\$56,325.60
Median		\$132,510.00	\$190,000.00	\$25,000.00
Percentiles	2.5	\$14,700.00	\$45,000.00	-\$40,000.00
	25	\$87,000.00	\$100,000.00	\$3,000.00
	50	\$132,510.00	\$190,000.00	\$25,000.00
	75	\$289,750.00	\$345,000.00	\$75,000.00
	97.5	\$733,125.00	\$977,500.00	\$344,532.50

**OVERALL Vacant Land: Mann-Whitney U-Test (Rank-sum)**

**Nonparametric Tests**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Current Total Value is the same across categories of Vacant Land Sold vs. Unsold.	Independent-Samples Mann-Whitney U Test	<.001

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Current Total Value across Vacant Land Sold vs. Unsold**

Independent-Samples Mann-Whitney U Test Summary

Total N	2251
Mann-Whitney U	201380.500
Wilcoxon W	2220425.500
Test Statistic	201380.500
Standard Error	9550.357
Standardized Test Statistic	-4.367
Asymptotic Sig.(2-sided test)	<.001

**Nonparametric Tests**

**OVERALL Vacant Land: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Total Value is the same across categories of Vacant Land Sold vs. Unsold.	Independent-Samples Mann-Whitney U Test	<.001

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

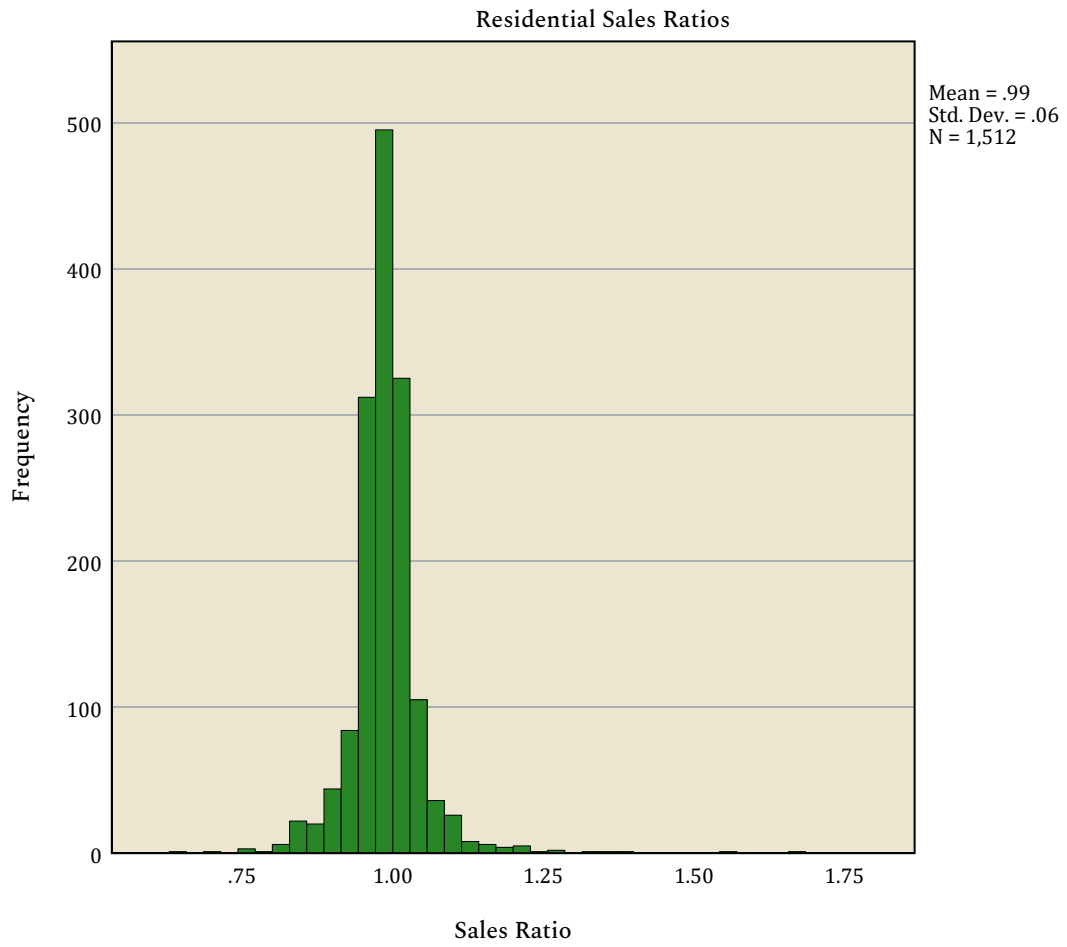
**Difference in Total Value across Vacant Land Sold vs. Unsold**

Independent-Samples Mann-Whitney U Test Summary

Total N	2244
Mann-Whitney U	188557.000
Wilcoxon W	2209612.000
Test Statistic	188557.000
Standard Error	9329.327
Standardized Test Statistic	-4.996
Asymptotic Sig.(2-sided test)	<.001

### OVERALL Residential: Sales Ratio Distribution

Graph



**OVERALL Residential: Central Tendencies**

**Ratio Statistics**

Ratio Statistics for Current Total Value /  
Adjusted Sale Price

N	Median	Coefficient of Dispersion
1555	.988	.038

**Ratio Statistics**

Ratio Statistics for Current Total  
Value / Adjusted Sale Price

Price Related Bias	Price Related Differential
-.004	1.006

**OVERALL Residential: Sales Price by Sales Ratio**

**Regression**

		Coefficients <sup>a</sup>				
		Unstandardized Coefficients		Standardized Coefficients		
Model		B	Std. Error	Beta	t	Sig.
1	(Constant)	.992	.002		469.625	<.001
	Adjusted Sale Price	-5.685E-9	.000	-.085	-3.370	<.001

a. Dependent Variable: Sales Ratio

**Graph**



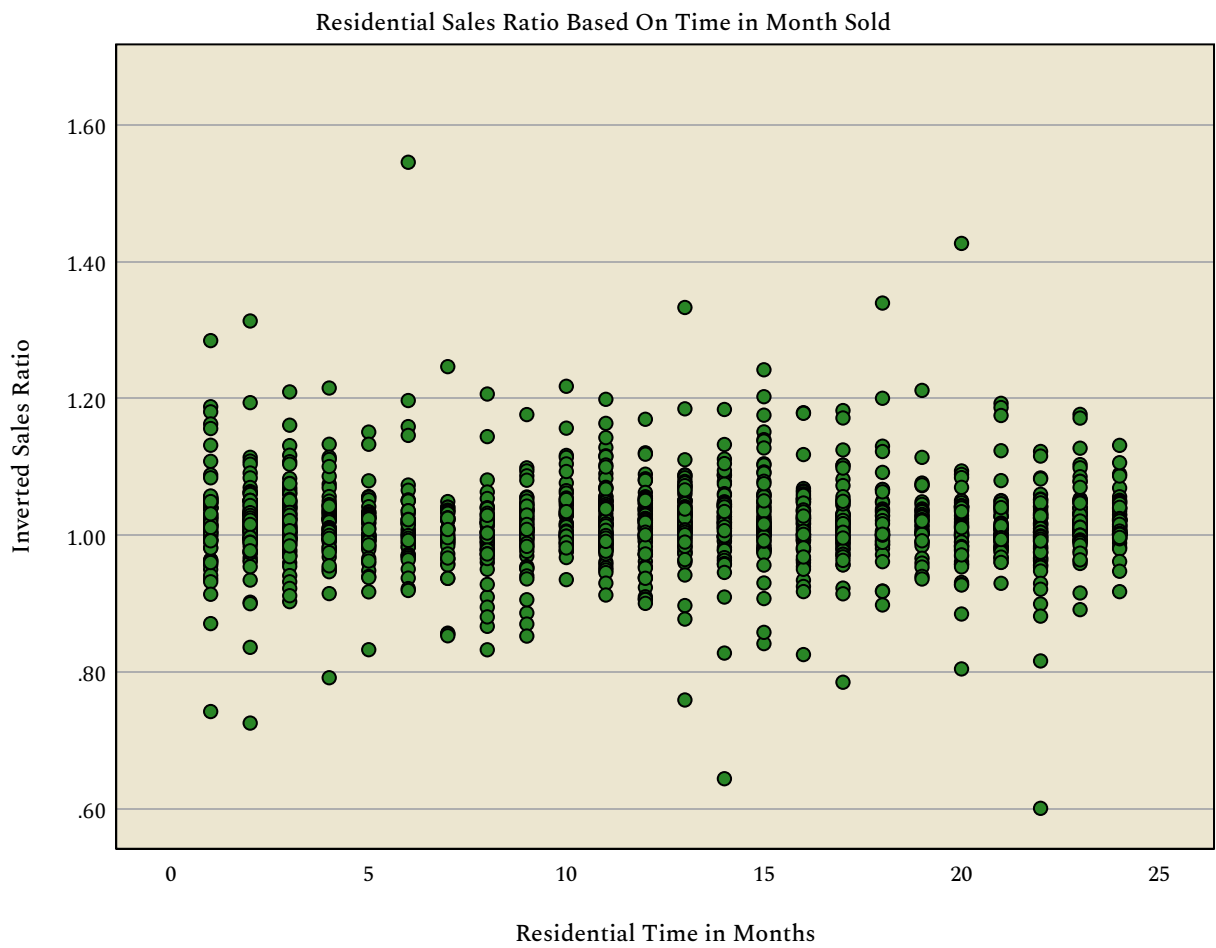
**OVERALL Residential: Months by Inverted Sales Ratio**

**Regression**

		Coefficients <sup>a</sup>				
		Unstandardized Coefficients		Standardized Coefficients		
Model		B	Std. Error	Beta	t	Sig.
1	(Constant)	1.018	.003		330.811	<.001
	Residential Time in Months	.000	.000	-.012	-.485	.628

a. Dependent Variable: Inverted Sales Ratio

**Graph**



**OVERALL Residential: Descriptive Statistics**

**Frequencies**

		Statistics		
		Previous Price Per Foot	Price Per Foot	Difference in Price Per Foot
N	Valid	1553	1553	1553
	Missing	2	2	2
Mean		\$313.06	\$410.75	1.40
Median		\$276.55	\$356.98	1.28
Percentiles	2.5	\$127.21	\$190.76	1.01
	25	\$201.02	\$272.60	1.20
	50	\$276.55	\$356.98	1.28
	75	\$382.08	\$491.58	1.42
	97.5	\$693.24	\$878.53	2.24

**Frequencies**

		Statistics		
		Previous Total Value	Current Total Value	Difference in Total Value
N	Valid	1555	1555	1555
	Missing	0	0	0
Mean		\$665,143.69	\$847,586.84	\$182,443.14
Median		\$479,000.00	\$603,990.00	\$120,790.00
Percentiles	2.5	\$102,520.00	\$232,360.00	\$6,898.00
	25	\$322,730.00	\$429,710.00	\$90,340.00
	50	\$479,000.00	\$603,990.00	\$120,790.00
	75	\$733,060.00	\$913,570.00	\$204,200.00
	97.5	\$2,308,125.00	\$2,999,465.00	\$705,989.00

**OVERALL Residential: Mann-Whitney U-Test (Rank-sum)**

**Nonparametric Tests**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Total Value is the same across categories of Residential Sold vs Unsold.	Independent-Samples Mann-Whitney U Test	.004

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Difference in Total Value across Residential Sold vs Unsold**

Independent-Samples Mann-Whitney U Test Summary

Total N	16729
Mann-Whitney U	9664833.500
Wilcoxon W	128437411.500
Test Statistic	9664833.500
Standard Error	168220.811
Standardized Test Statistic	-2.877
Asymptotic Sig.(2-sided test)	.004

**Nonparametric Tests**

**OVERALL Residential: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Price Per Foot is the same across categories of Residential Sold vs Unsold.	Independent-Samples Mann-Whitney U Test	.007

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Price Per Foot across Residential Sold vs Unsold**

Independent-Samples Mann-Whitney U Test Summary

Total N	16754
Mann-Whitney U	11038565.000
Wilcoxon W	129303075.000
Test Statistic	11038565.000
Standard Error	171829.206
Standardized Test Statistic	2.709
Asymptotic Sig.(2-sided test)	.007

**Nonparametric Tests**

**OVERALL Residential: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Price Per Foot is the same across categories of Residential Sold vs Unsold.	Independent-Samples Mann-Whitney U Test	<.001

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Difference in Price Per Foot across Residential Sold vs Unsold**

Independent-Samples Mann-Whitney U Test Summary

Total N	16748
Mann-Whitney U	8607186.500
Wilcoxon W	127873476.500
Test Statistic	8607186.500
Standard Error	167657.314
Standardized Test Statistic	-8.722
Asymptotic Sig.(2-sided test)	<.001

**OVERALL Residential: Unit Value Comparison**

**Summarize**

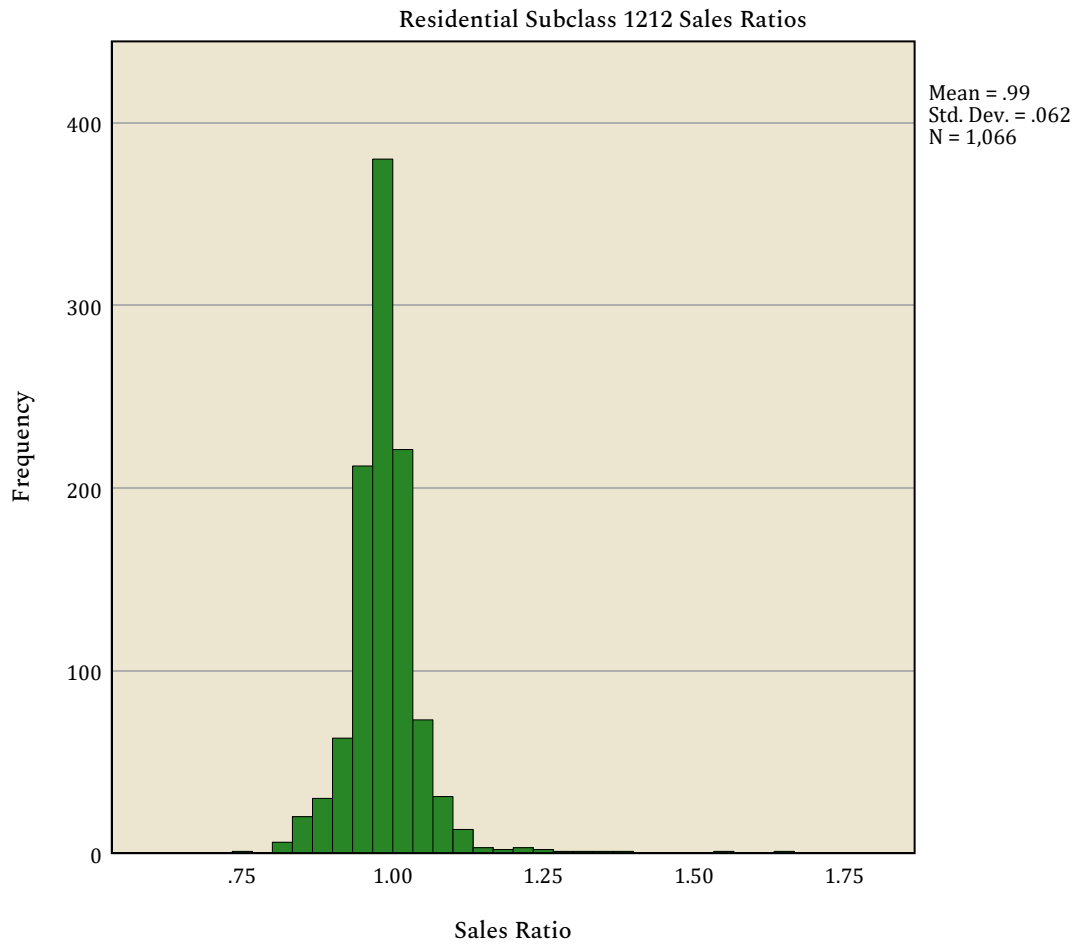
Sold vs Unsold

Difference in Price Per Foot

Residential Sold vs Unsold	N	Median	Mean
SOLD	1421	1.28	1.36
UNSOLD	16215	1.24	1.27
Total	17636	1.25	1.28

### Residential Subclass 1212: Sales Ratio Distribution

Graph



**Residential Subclass 1212: Central Tendencies**

**Ratio Statistics**

Ratio Statistics for Current Total Value /  
Adjusted Sale Price

N	Median	Coefficient of Dispersion
1104	.984	.039

**Ratio Statistics**

Ratio Statistics for Current Total  
Value / Adjusted Sale Price

Price Related Bias	Price Related Differential
-.004	1.005

### Residential Subclass 1212: Sales Price by Sales Ratio

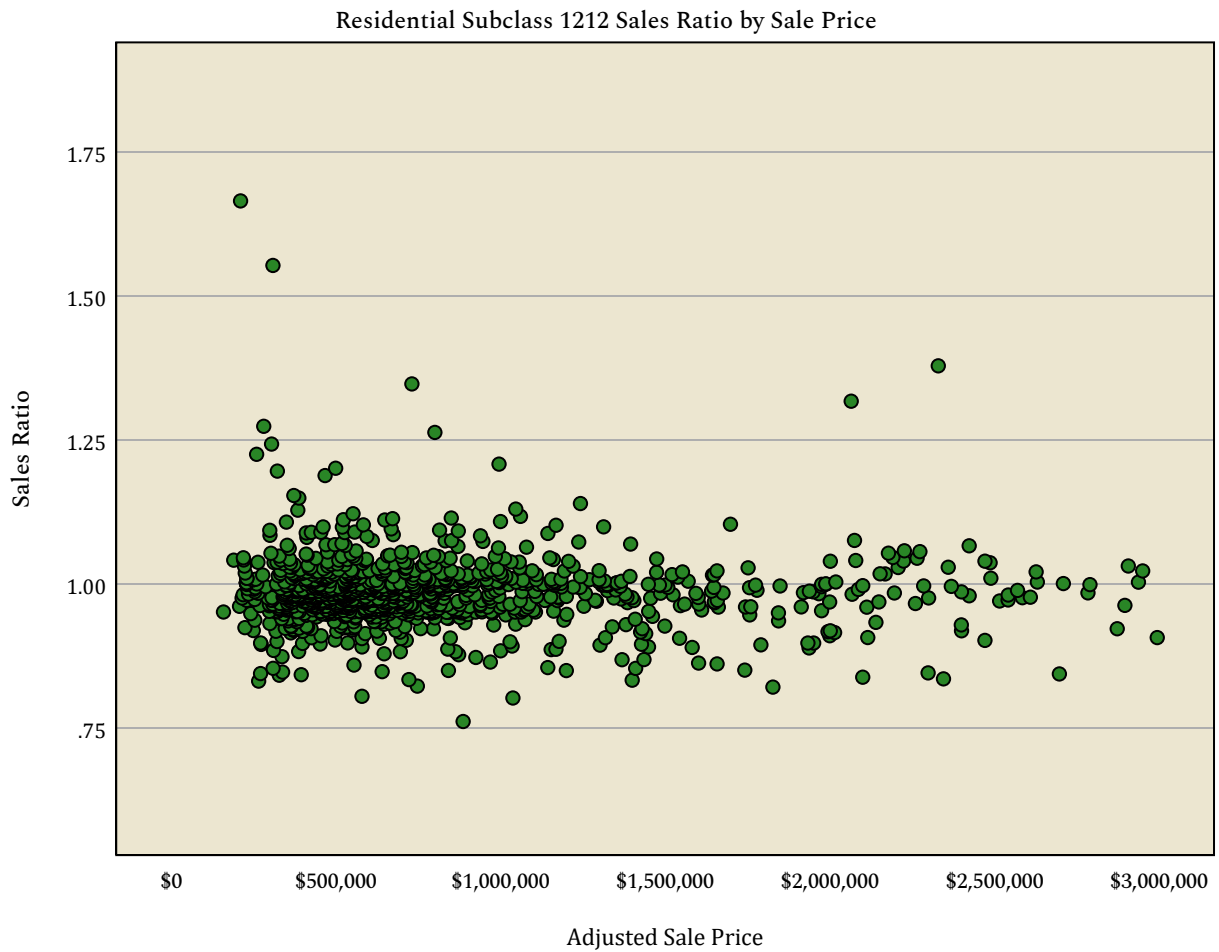
**Regression**

Coefficients<sup>a</sup>

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.993	.003		351.509	<.001
	Adjusted Sale Price	-7.242E-9	.000	-.095	-3.176	.002

a. Dependent Variable: Sales Ratio

**Graph**



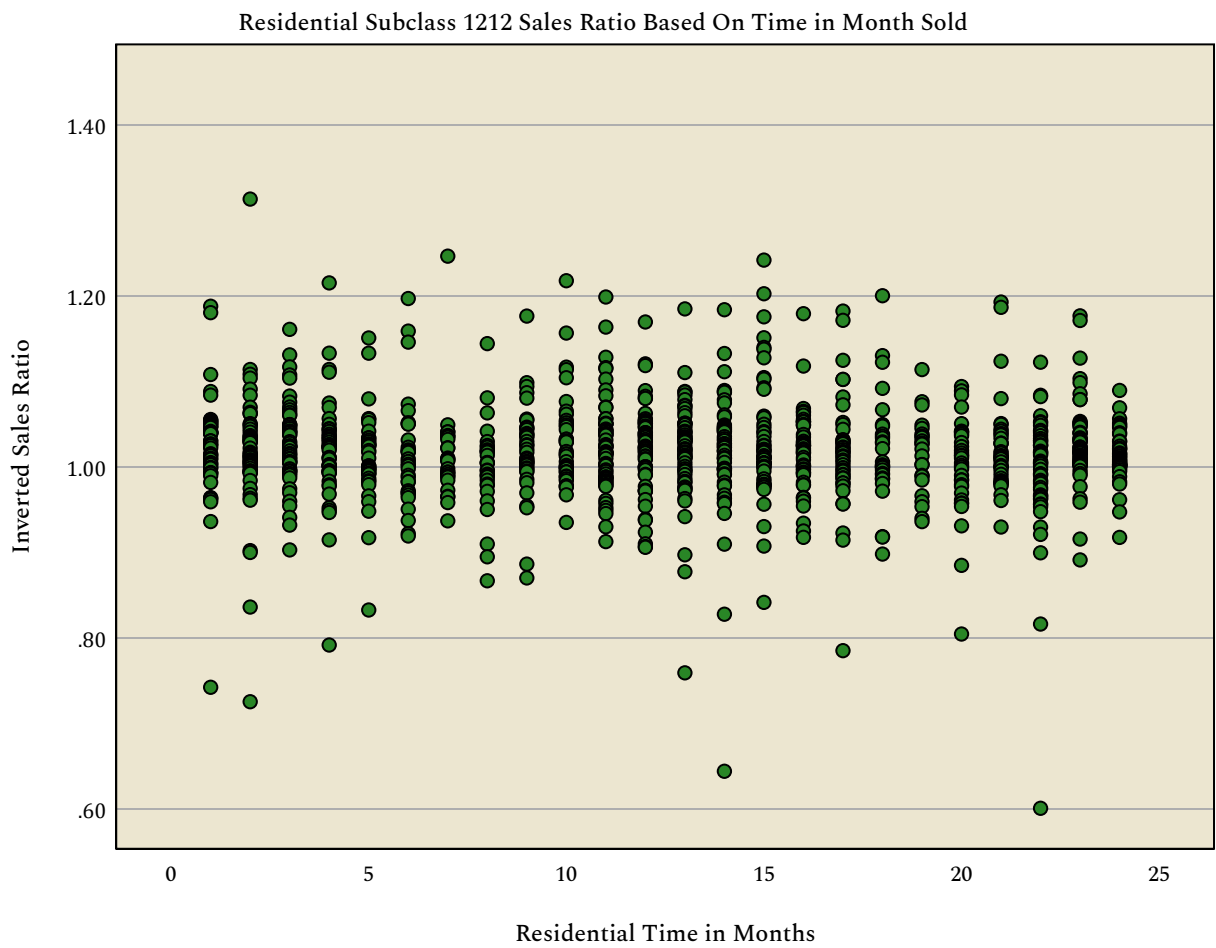
### Residential Subclass 1212: Months by Inverted Sales Ratio

Regression

		Coefficients <sup>a</sup>				
		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
Model		B	Std. Error	Beta		
1	(Constant)	1.022	.004		277.019	<.001
	Residential Time in Months	.000	.000	-.039	-1.284	.199

a. Dependent Variable: Inverted Sales Ratio

Graph



**Residential Subclass 1212: Descriptive Statistics**

**Frequencies**

		Statistics		
		Previous Price Per Foot	Price Per Foot	Difference in Price Per Foot
N	Valid	1102	1102	1102
	Missing	2	2	2
Mean		\$309.67	\$398.39	1.38
Median		\$265.75	\$344.46	1.26
Percentiles	2.5	\$136.51	\$194.03	1.00
	25	\$203.57	\$269.91	1.18
	50	\$265.75	\$344.46	1.26
	75	\$366.71	\$465.56	1.38
	97.5	\$713.52	\$883.98	2.24

**Frequencies**

		Statistics		
		Previous Total Value	Current Total Value	Difference in Total Value
N	Valid	1104	1104	1104
	Missing	0	0	0
Mean		\$718,635.76	\$907,512.57	\$188,876.81
Median		\$516,845.00	\$640,975.00	\$124,825.00
Percentiles	2.5	\$102,520.00	\$232,360.00	\$3,240.00
	25	\$351,365.00	\$459,915.00	\$88,722.50
	50	\$516,845.00	\$640,975.00	\$124,825.00
	75	\$817,522.50	\$1,022,402.50	\$213,780.00
	97.5	\$2,424,152.50	\$3,239,190.00	\$752,746.25

**Residential Subclass 1212: Mann-Whitney U-Test (Rank-sum)**

**Nonparametric Tests**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Total Value is the same across categories of Residential Sold vs Unsold.	Independent-Samples Mann-Whitney U Test	<.001

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Difference in Total Value across Residential Sold vs Unsold**

Independent-Samples Mann-Whitney U Test Summary

Total N	12420
Mann-Whitney U	4945814.000
Wilcoxon W	71065064.000
Test Statistic	4945814.000
Standard Error	104700.199
Standardized Test Statistic	-3.338
Asymptotic Sig.(2-sided test)	<.001

**Nonparametric Tests**

**Residential Subclass 1212: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Price Per Foot is the same across categories of Residential Sold vs Unsold.	Independent-Samples Mann-Whitney U Test	.006

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Price Per Foot across Residential Sold vs Unsold**

Independent-Samples Mann-Whitney U Test Summary

Total N	12422
Mann-Whitney U	5788407.500
Wilcoxon W	71494323.500
Test Statistic	5788407.500
Standard Error	106679.524
Standardized Test Statistic	2.736
Asymptotic Sig.(2-sided test)	.006

**Nonparametric Tests**

**Residential Subclass 1212: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Price Per Foot is the same across categories of Residential Sold vs Unsold.	Independent-Samples Mann-Whitney U Test	<.001

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Difference in Price Per Foot across Residential Sold vs Unsold**

Independent-Samples Mann-Whitney U Test Summary

Total N	12422
Mann-Whitney U	4444090.500
Wilcoxon W	70839616.500
Test Statistic	4444090.500
Standard Error	103558.380
Standardized Test Statistic	-7.102
Asymptotic Sig.(2-sided test)	<.001

### Residential Subclass 1212: Unit Comparison Method

**Summarize**

Sold vs Unsold Percent Change for Subclass 1212

Difference in Price Per Foot

Residential Sold vs Unsold	N	Median	Mean
SOLD	997	1.26	1.33
UNSOLD	12079	1.22	1.24
Total	13076	1.23	1.25

**Summarize**

Sold vs Unsold Percent Change for Subclass 1212 by Economic Area

Difference in Price Per Foot

economic_area	Residential Sold vs Unsold	N	Median	Mean
	SOLD	1	2.22	2.22
	UNSOLD	26	2.21	1.95
	Total	27	2.21	1.96
1	SOLD	160	1.24	1.25
	UNSOLD	2478	1.21	1.23
	Total	2638	1.22	1.23
2	SOLD	188	1.22	1.24
	UNSOLD	2803	1.16	1.19
	Total	2991	1.16	1.19
3	SOLD	143	1.26	1.29
	UNSOLD	1668	1.24	1.26
	Total	1811	1.24	1.26
4	SOLD	140	1.29	1.38
	UNSOLD	1586	1.26	1.27
	Total	1726	1.26	1.28
5	SOLD	201	1.24	1.44
	UNSOLD	2294	1.22	1.25
	Total	2495	1.22	1.26
6	SOLD	141	1.27	1.33
	UNSOLD	1014	1.25	1.30
	Total	1155	1.26	1.30

**Residential Subclass 1212: Unit Comparison Method**

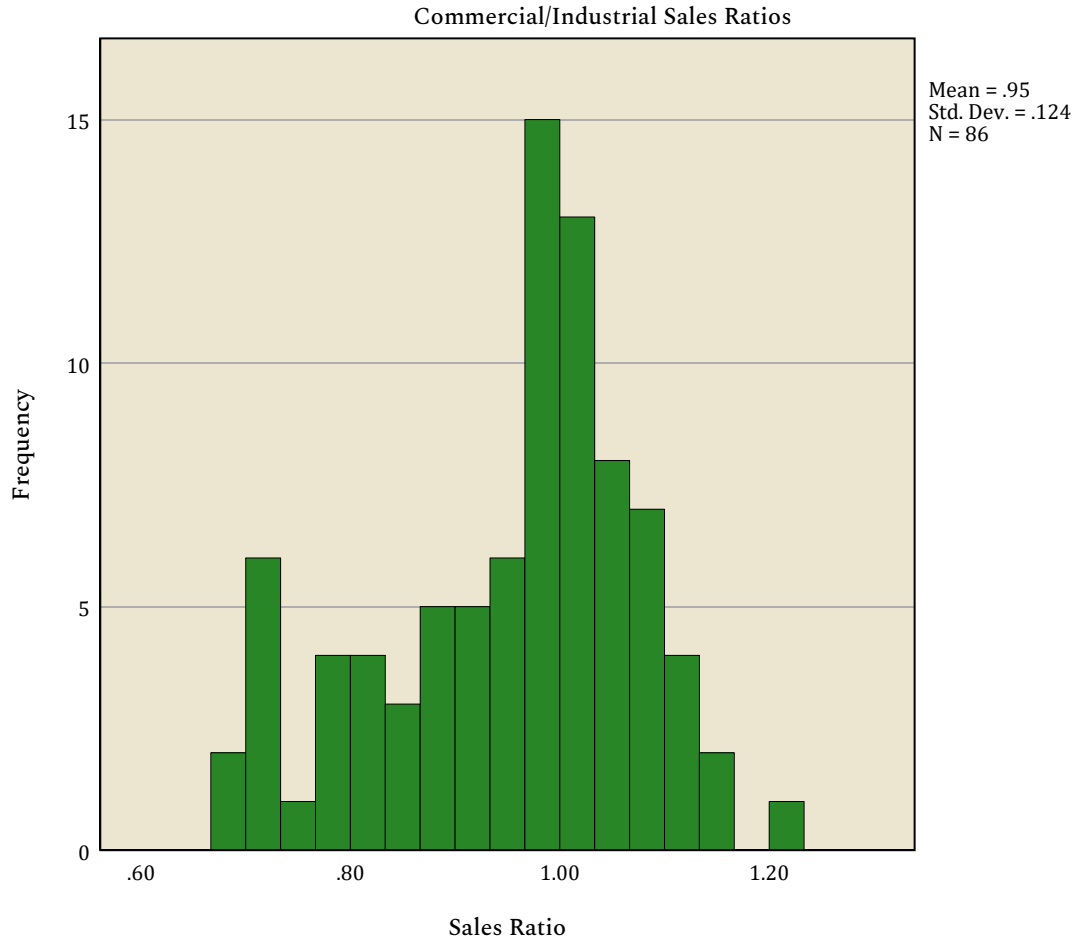
Sold vs Unsold Percent Change for Subclass 1212 by Economic Area

Difference in Price Per Foot

economic_area	Residential Sold vs Unsold	N	Median	Mean
6.5	SOLD	23	1.49	1.49
	UNSOLD	210	1.37	1.44
	Total	233	1.37	1.44
Total	SOLD	997	1.26	1.33
	UNSOLD	12079	1.22	1.24
	Total	13076	1.23	1.25

### OVERALL Commercial/Industrial: Sales Ratio Distribution

Graph



**OVERALL Commercial/Industrial: Central Tendencies**

**Ratio Statistics**

Ratio Statistics for Current Total Value /  
Adjusted Sale Price

N	Median	Coefficient of Dispersion
86	.983	.097

**Ratio Statistics**

Ratio Statistics for Current Total  
Value / Adjusted Sale Price

Price Related Bias	Price Related Differential
.013	.981

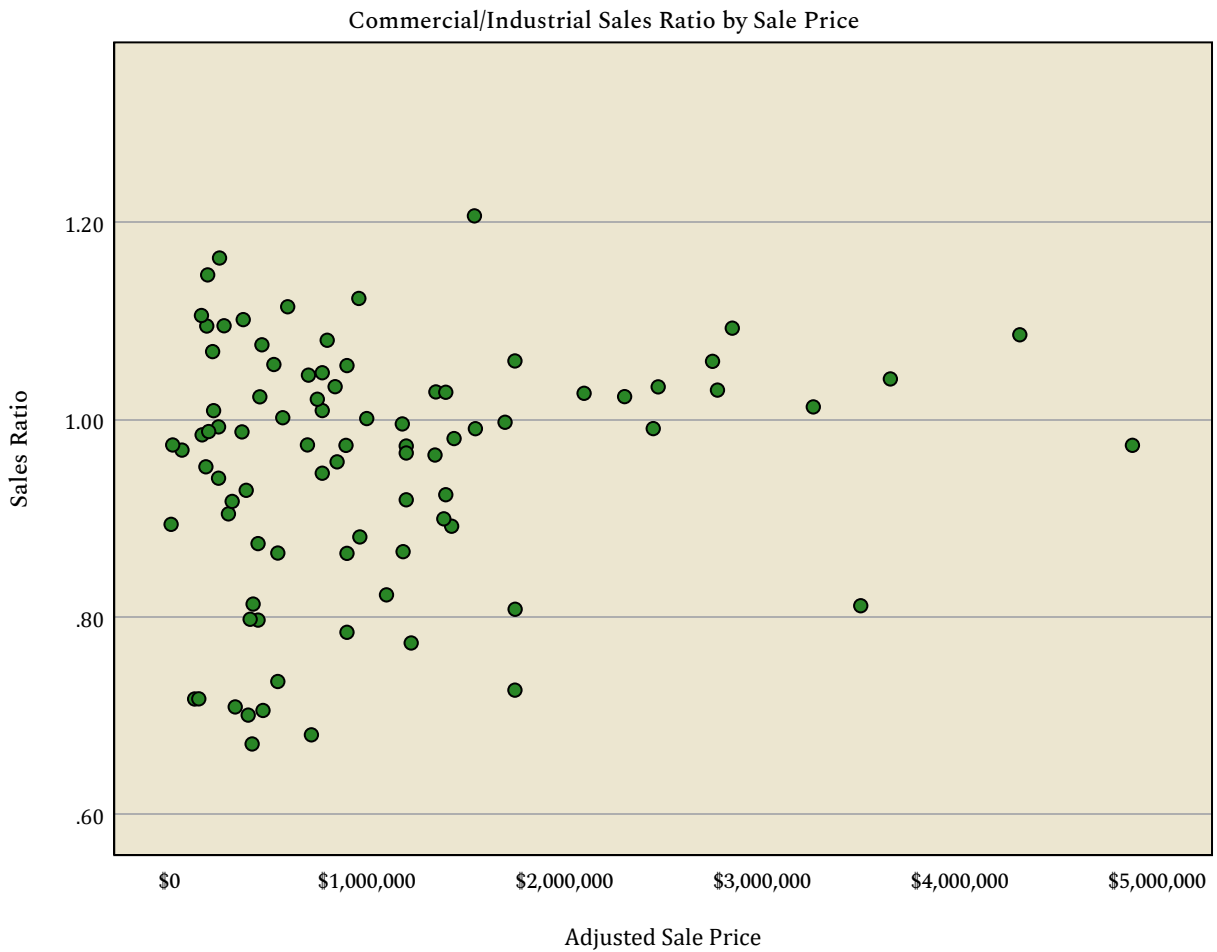
**OVERALL Commercial/Industrial: Sales Price by Sales Ratio**

**Regression**

		Coefficients <sup>a</sup>				
		Unstandardized Coefficients		Standardized Coefficients		
Model		B	Std. Error	Beta	t	Sig.
1	(Constant)	.933	.019		47.867	<.001
	Adjusted Sale Price	2.025E-8	.000	.162	1.506	.136

a. Dependent Variable: Sales Ratio

**Graph**



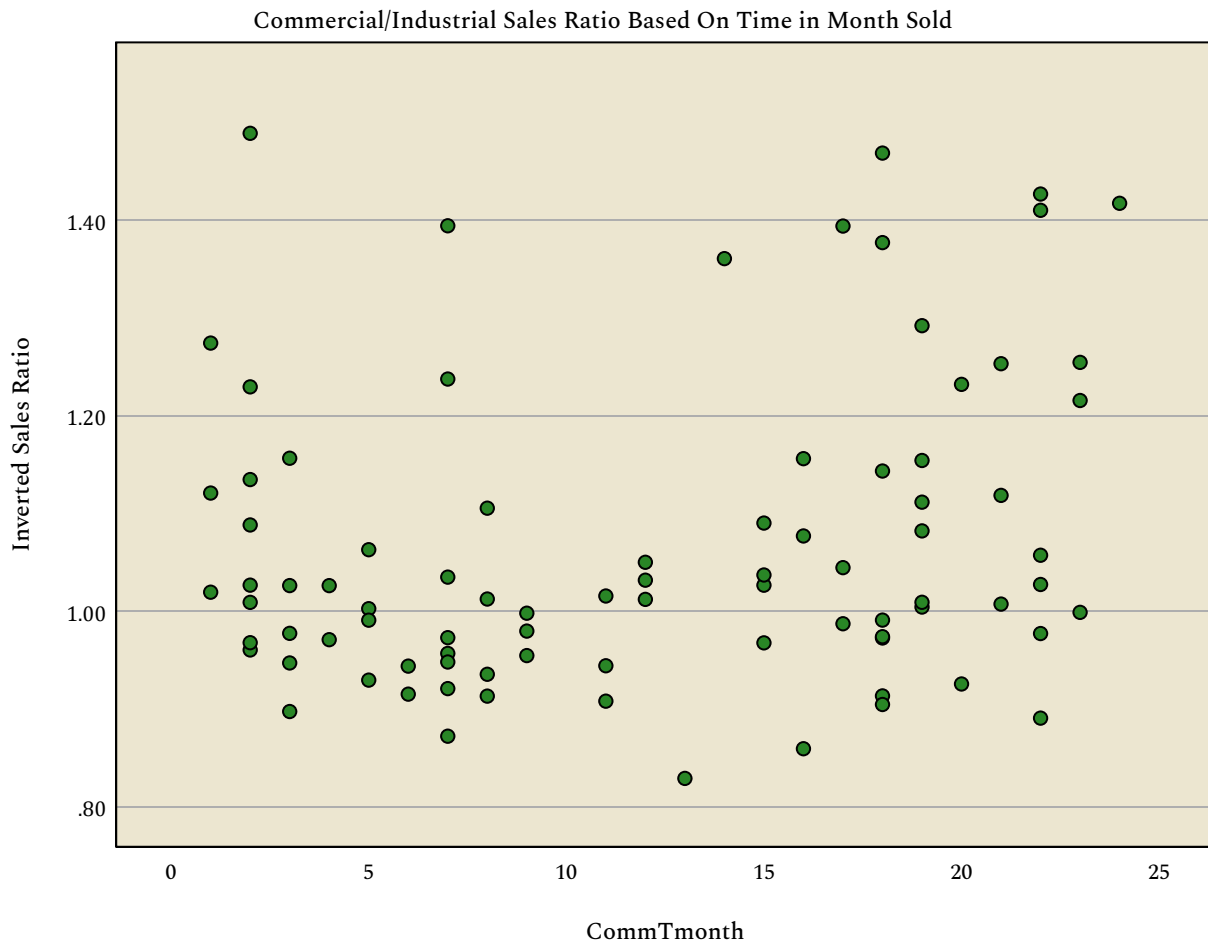
**OVERALL Commercial/Industrial: Months by Inverted Sales Ratio**

**Regression**

		Coefficients <sup>a</sup>				
		Unstandardized Coefficients		Standardized Coefficients		
Model		B	Std. Error	Beta	t	Sig.
1	(Constant)	1.010	.032		31.668	<.001
	CommTmonth	.005	.002	.223	2.097	.039

a. Dependent Variable: Inverted Sales Ratio

**Graph**



**OVERALL Commercial/Industrial: Descriptive Statistics**

**Frequencies**

		Statistics		
		Previous Price Per Foot	Price Per Foot	Difference in Price Per Foot
N	Valid	86	86	86
	Missing	0	0	0
Mean		\$181.83	\$264.90	1.74
Median		\$135.66	\$210.30	1.59
Percentiles	2.5	\$10.41	\$29.10	.91
	25	\$74.31	\$119.99	1.22
	50	\$135.66	\$210.30	1.59
	75	\$233.44	\$351.51	2.02
	97.5	\$607.25	\$950.07	4.63

**Frequencies**

		Statistics		
		Previous Total Value	Current Total Value	Difference in Total Value
N	Valid	86	86	86
	Missing	0	0	0
Mean		\$743,299.77	\$1,034,004.65	\$290,704.88
Median		\$498,780.00	\$771,860.00	\$163,940.00
Percentiles	2.5	\$6,182.25	\$25,495.50	-\$180,759.00
	25	\$190,395.00	\$302,550.00	\$86,297.50
	50	\$498,780.00	\$771,860.00	\$163,940.00
	75	\$982,935.00	\$1,294,580.00	\$371,340.00
	97.5	\$3,766,094.25	\$4,522,499.25	\$1,231,778.50

**OVERALL Commercial/Industrial: Mann-Whitney U-Test (Rank-sum)**

**Nonparametric Tests**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Total Value is the same across categories of CommSOLDFLG.	Independent-Samples Mann-Whitney U Test	<.001

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Difference in Total Value across CommSOLDFLG**

Independent-Samples Mann-Whitney U Test Summary

Total N	1442
Mann-Whitney U	30626.000
Wilcoxon W	971132.000
Test Statistic	30626.000
Standard Error	3421.108
Standardized Test Statistic	-5.274
Asymptotic Sig.(2-sided test)	<.001

**Nonparametric Tests**

**OVERALL Commercial/Industrial: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Price Per Foot is the same across categories of CommSOLDFLG.	Independent-Samples Mann-Whitney U Test	.067

Hypothesis Test Summary

	Decision
1	Retain the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Price Per Foot across CommSOLDFLG**

Independent-Samples Mann-Whitney U Test Summary

Total N	1442
Mann-Whitney U	48442.500
Wilcoxon W	975283.500
Test Statistic	48442.500
Standard Error	3640.920
Standardized Test Statistic	-1.834
Asymptotic Sig.(2-sided test)	.067

**Nonparametric Tests**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Price Per Foot is the same across categories of CommSOLDFLG.	Independent-Samples Mann-Whitney U Test	<.001

**OVERALL Commercial/Industrial: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

Decision	
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Difference in Price Per Foot across CommSOLDFLG**

Independent-Samples Mann-Whitney U Test Summary

Total N	1442
Mann-Whitney U	30643.000
Wilcoxon W	958846.000
Test Statistic	30643.000
Standard Error	3619.706
Standardized Test Statistic	-6.585
Asymptotic Sig.(2-sided test)	<.001

**OVERALL Commercial/Industrial: Unit Value Comparison**

**Summarize**

Sold vs Unsold

Difference in Price Per Foot

CommSOLDFLG	N	Median	Mean
SOLD	85	1.59	1.74
UNSOLD	1433	1.21	1.49
Total	1518	1.22	1.50

**Summarize**

Sold vs Unsold

Difference in Price Per Foot

Improvement Abstract Codes	CommSOLDFLG	N	Median	Mean
1225	UNSOLD	1	.96	.96
	Total	1	.96	.96
2212	SOLD	12	1.47	1.49
	UNSOLD	208	1.16	1.22
	Total	220	1.17	1.24
2215	SOLD	3	1.21	1.25
	UNSOLD	48	1.07	1.12
	Total	51	1.08	1.13
2220	SOLD	7	1.49	1.57
	UNSOLD	119	1.19	1.29
	Total	126	1.20	1.31
2225	UNSOLD	18	1.07	1.21
	Total	18	1.07	1.21
2230	SOLD	20	1.64	1.71
	UNSOLD	326	1.17	1.27
	Total	346	1.18	1.29
2235	SOLD	17	1.22	1.44
	UNSOLD	247	1.18	1.27
	Total	264	1.18	1.28

**OVERALL Commercial/Industrial: Unit Value Comparison**

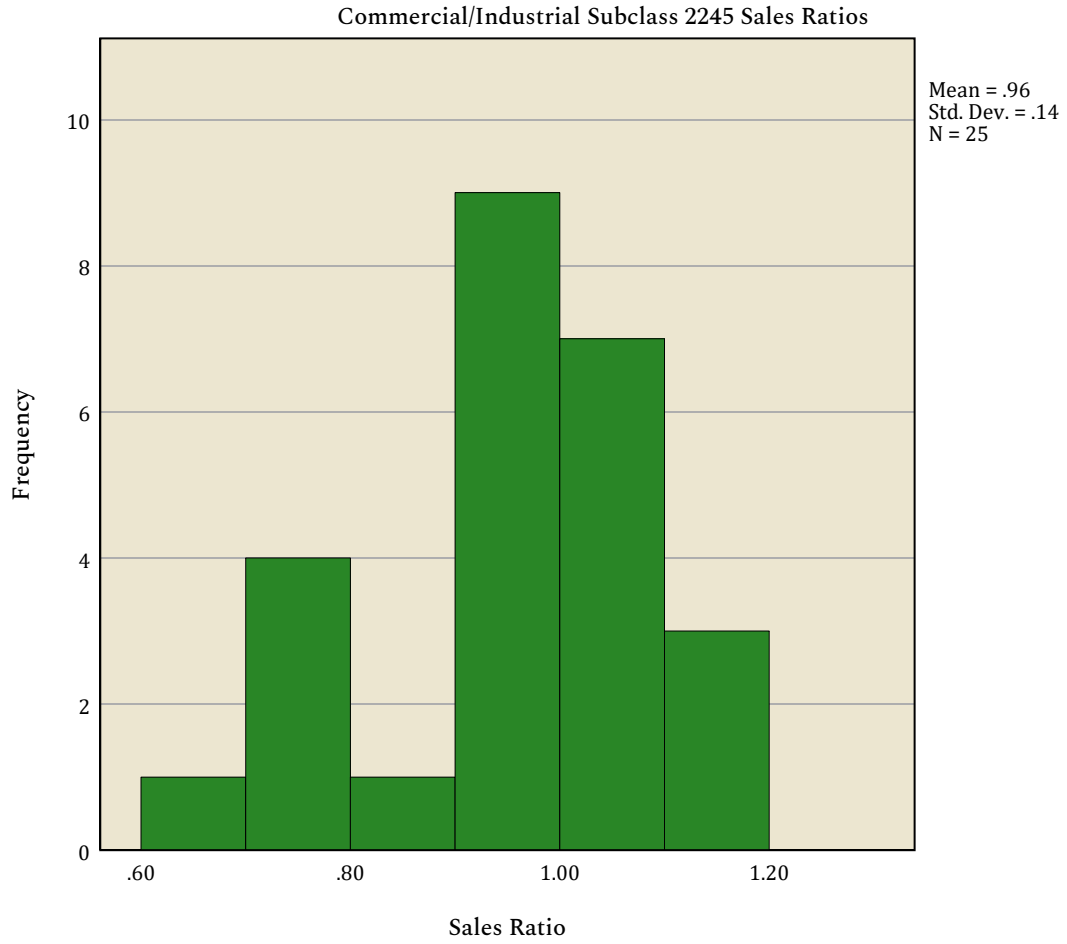
Sold vs Unsold

Difference in Price Per Foot

Improvement Abstract Codes	CommSOLDFLG	N	Median	Mean
2240	SOLD	1	1.95	1.95
	UNSOLD	13	1.12	1.34
	Total	14	1.15	1.39
2245	SOLD	25	2.01	2.18
	UNSOLD	425	1.54	2.04
	Total	450	1.57	2.05
3212	UNSOLD	6	1.21	1.21
	Total	6	1.21	1.21
3215	UNSOLD	12	1.16	1.23
	Total	12	1.16	1.23
3220	UNSOLD	2	1.05	1.05
	Total	2	1.05	1.05
3225	UNSOLD	7	1.03	1.05
	Total	7	1.03	1.05
5220	UNSOLD	1	1.02	1.02
	Total	1	1.02	1.02
Total	SOLD	85	1.59	1.74
	UNSOLD	1433	1.21	1.49
	Total	1518	1.22	1.50

### Commercial/Industrial Subclass 2245: Sales Ratio Distribution

Graph



**Commercial/Industrial Subclass 2245: Central Tendencies**

**Ratio Statistics**

Ratio Statistics for Current Total Value /  
Adjusted Sale Price

N	Median	Coefficient of Dispersion
25	.988	.101

**Ratio Statistics**

Ratio Statistics for Current Total  
Value / Adjusted Sale Price

Price Related Bias	Price Related Differential
.011	.995



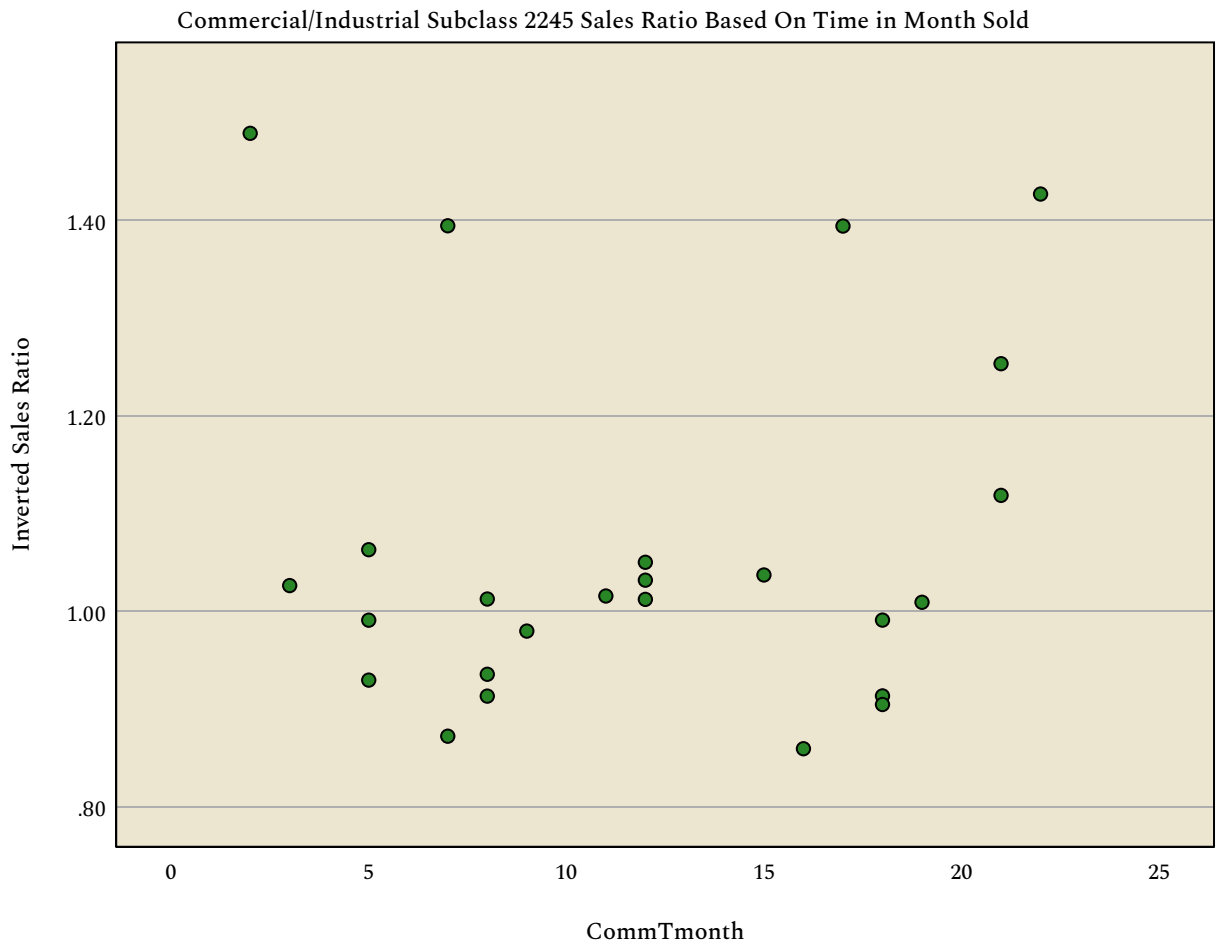
**Commercial/Industrial Subclass 2245: Months by Inverted Sales Ratio**

**Regression**

		Coefficients <sup>a</sup>				
		Unstandardized Coefficients		Standardized Coefficients		
Model		B	Std. Error	Beta	t	Sig.
1	(Constant)	1.034	.082		12.610	<.001
	CommTmonth	.003	.006	.089	.429	.672

a. Dependent Variable: Inverted Sales Ratio

**Graph**



**Commercial/Industrial Subclass 2245: Descriptive Statistics**

**Frequencies**

		Statistics		
		Previous Price Per Foot	Price Per Foot	Difference in Price Per Foot
N	Valid	25	25	25
	Missing	0	0	0
Mean		\$143.74	\$239.92	2.18
Median		\$134.59	\$243.58	2.01
Percentiles	2.5	\$3.73	\$18.27	1.05
	25	\$64.91	\$148.22	1.46
	50	\$134.59	\$243.58	2.01
	75	\$185.13	\$346.87	2.51
	97.5	.	.	.

**Frequencies**

		Statistics		
		Previous Total Value	Current Total Value	Difference in Total Value
N	Valid	25	25	25
	Missing	0	0	0
Mean		\$218,786.40	\$355,192.80	\$136,406.40
Median		\$117,190.00	\$235,190.00	\$90,540.00
Percentiles	2.5	\$3,580.00	\$8,940.00	\$5,360.00
	25	\$82,415.00	\$170,785.00	\$53,815.00
	50	\$117,190.00	\$235,190.00	\$90,540.00
	75	\$262,800.00	\$345,585.00	\$123,995.00
	97.5	.	.	.

**Commercial/Industrial Subclass 2245: Mann-Whitney U-Test (Rank-sum)**

**Nonparametric Tests**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Total Value is the same across categories of CommSOLDFLG.	Independent-Samples Mann-Whitney U Test	.124

Hypothesis Test Summary

	Decision
1	Retain the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Difference in Total Value across CommSOLDFLG**

Independent-Samples Mann-Whitney U Test Summary

Total N	426
Mann-Whitney U	3580.000
Wilcoxon W	85390.000
Test Statistic	3580.000
Standard Error	561.724
Standardized Test Statistic	-1.538
Asymptotic Sig.(2-sided test)	.124

**Nonparametric Tests**

**Commercial/Industrial Subclass 2245: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Price Per Foot is the same across categories of CommSOLDFLG.	Independent-Samples Mann-Whitney U Test	.293

Hypothesis Test Summary

	Decision
1	Retain the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Price Per Foot across CommSOLDFLG**

Independent-Samples Mann-Whitney U Test Summary

Total N	426
Mann-Whitney U	3852.500
Wilcoxon W	85662.500
Test Statistic	3852.500
Standard Error	562.225
Standardized Test Statistic	-1.052
Asymptotic Sig.(2-sided test)	.293

**Nonparametric Tests**

Hypothesis Test Summary

	Null Hypothesis	Test	Sig. <sup>a,b</sup>
1	The distribution of Difference in Price Per Foot is the same across categories of CommSOLDFLG.	Independent-Samples Mann-Whitney U Test	.034

**Commercial/Industrial Subclass 2245: Mann-Whitney U-Test (Rank-sum)**

Hypothesis Test Summary

	Decision
1	Reject the null hypothesis.

- a. The significance level is .050.
- b. Asymptotic significance is displayed.

**Independent-Samples Mann-Whitney U Test**

**Difference in Price Per Foot across CommSOLDFLG**

Independent-Samples Mann-Whitney U Test Summary

Total N	426
Mann-Whitney U	3744.500
Wilcoxon W	84345.500
Test Statistic	3744.500
Standard Error	597.113
Standardized Test Statistic	-2.124
Asymptotic Sig.(2-sided test)	.034

**Commercial/Industrial Subclass 2245: Unit Comparison Method**

**Summarize**

Sold vs Unsold Percent Change for Subclass 2245

Difference in Price Per Foot

CommSOLDFLG	N	Median	Mean
SOLD	25	2.01	2.18
UNSOLD	425	1.54	2.04
Total	450	1.57	2.05

**Commercial/Industrial Subclass 2245: Economic Area Analysis**

**Ratio Statistics**

Ratio Statistics for Current Total Value / Adjusted Sale Price

Group	N	Median	Coefficient of Dispersion
	35	.974	.217
Overall	35	.974	.217

**Ratio Statistics**

Ratio Statistics for Current Total Value / Adjusted Sale Price

Group	N	Price Related Bias	Price Related Differential
	35	-.052	1.215
Overall	35	-.052	1.215

**Summarize**

Sold vs Unsold Percent Change for Subclass 2245 by Economic Area

Difference in Price Per Foot

economic_area	CommSOLDFLG	N	Median	Mean
	SOLD	25	2.01	2.18
	UNSOLD	425	1.54	2.04
	Total	450	1.57	2.05
Total	SOLD	25	2.01	2.18
	UNSOLD	425	1.54	2.04
	Total	450	1.57	2.05

**Final Analysis: OVERALL Statistical Abstract.**

**Ratio Statistics**

Ratio Statistics for Current Total Value / Adjusted Sale Price

Group	N	Mean	95% Confidence Interval for Mean		Median
			Lower Bound	Upper Bound	
Vacant Land	248	.996	.982	1.010	1.000
Residential	1555	.987	.984	.990	.988
Commercial/Industrial	86	.954	.928	.981	.983
Overall	1889	.987	.983	.990	.990

Ratio Statistics for Current Total Value / Adjusted Sale Price

Group	95% Confidence Interval for Median			Weighted Mean	95% Confidence Interval for ...
	Lower Bound	Upper Bound	Actual Coverage		Lower Bound
Vacant Land	1.000	1.000	95.1%	.968	.943
Residential	.984	.990	95.2%	.982	.977
Commercial/Industrial	.957	1.002	96.0%	.973	.944
Overall	.988	.992	95.2%	.980	.976

Ratio Statistics for Current Total Value / Adjusted Sale Price

Group	95% Confidence Interval for ...	Price Related Differential	Coefficient of Dispersion
	Upper Bound		
Vacant Land	.993	1.029	.063
Residential	.986	1.006	.038
Commercial/Industrial	1.002	.981	.097
Overall	.985	1.006	.044

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.