

# 2024 Colorado Hay Directory



# 2024 Colorado Hay Directory

The Colorado Department of Agriculture offers the Colorado Hay Directory for both hay producers and buyers in cooperation with

- Participating Colorado Hay Producers
- Colorado State University Extension
- Esh Ranch
- Hay Guard
- KeyAg
- Prairie Mountain Media
- Tytan International

A listing in this directory does not constitute an endorsement by the Colorado Department of Agriculture.

We've tried to include all producers who sell their hay directly.

To get a 2025 Colorado Hay Directory Listing Form and use this valuable resource for your hay marketing and purchasing needs, please contact 303-869-9175 today.

This document and all our publications or handouts are available in alternative formats upon request. Contact

cda\_A11y@state.co.us or 303.869-9000.



# Agriculture Market Information Services

For current hay price information visit Colorado Hay Report or 970-353-9750.

Livestock, Poultry, and Grain Market News

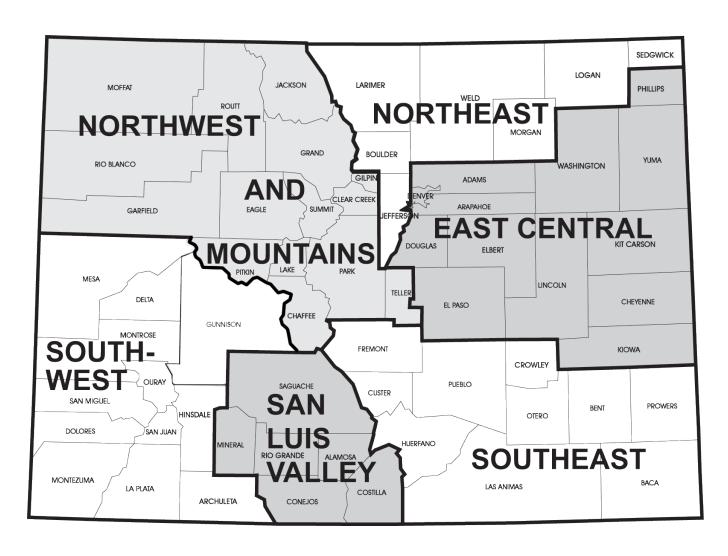
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The Livestock, Poultry, and Grain Market News Division (LPGMN) of the Livestock and Poultry Program (LP) provides a timely, high-quality, unbiased service to help facilitate the orderly marketing and distribution of agriculture products.

It compiles and disseminates information that will aid producers, consumers, and distributors in the sale and purchase of livestock, meat, grain, hay, and other related products nationally and internationally. LPGMN information is free by visiting their website.

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## **Chaffee County**

#### 3MN

Dave Granzella 719-221-2362 9692 CR 163, Salida, CO, 81201

- Alfalfa | 8 tons | small bales
- Alfalfa | 100 tons | 3x3x7 big bales
- Grass | 80 tons | small bales
- Grass/Alfalfa | 40 tons | small bales
- Grass/Alfalfa | 100 tons | 3x3x7 big bales

#### **Richardson Cattle Company**

Seth and Susie Richardson 719-221-1948 9740 County Rd. 164, Salida, CO, 81201 richardsonhay@gmail.com

- Grass | 500 tons | (60 lb.) 14x18 small bales
- Grass/Alfalfa Mix | 1,000 tons | (60 lb.) 14x18 small bales

## **Garfield County**

#### **Wes Mauz**

303-908-7383 2227 CR 214, Silt, CO, 81652 pakllama@gmail.com

- Grass/Alfalfa | 40 tons | (714 lb.) 3x3
- 1st cutting, no rain. Lab analysis available.

## **Garfield County**

#### **Orchard Creek Ranch**

970-945-2224 | Monique Serra 970-366-8645 | Luis Rosales, Foreman 150 CR 137, Glenwood Springs, CO, 81601

ocreekrmls@gmail.com

OrchardCreekRanch.com

- Grass/Alfalfa/Clover | 21 tons | (45-55 lb.) small bales
- Naturally maintained premium horse hay. Lab analysis available. Barn Stored.
   No herbicides or pesticides used. Irrigated fields. Delivery available.

## **Jackson County**

#### **Baller Ranch**

Jim Baller 970-819-1382 (cell) 48725 Hwy. 14, Walden, CO, 80480

- Grass | 1,500–1,700 tons | (1,100-1,200 lb.) 3x4 large square bales
- All tarped

#### **Buffalo Creek Land & Cattle**

John Ziegman 970-723-4045 or 970-222-4056 (cell) 2320 JCR 28A, Rand, CO, 80473 john@buffalocreek.com BuffaloCreek.com

- Mtn. Meadow/Timothy | 600 tons | (70 lb.) square bales
  - Mtn. Meadow/Timothy | 600 tons | (700 lb.) 3x3x8 square bales
  - Barn stored.

## **Jackson County**

#### Harvat Cattle and Hay, LLC

John and Sharon Harvat 970-723-4290 1096 CR 5, Coalmont, CO, 80430 sharvat80430@yahoo.com

Mountain Grass | 1,800 tons | (1,200 lb.) 3x4x8 bales

#### Moriah Ranch, LLC

David and Marcy Gruber 970-396-5973 6002 CR 24, Walden, CO, 80480 mtnmarcy@gmail.com

MoriahGrassFed.com

- Mountain Meadow/Timothy/Garrison | 1,500 tons | small squares and 3x4x8 bales
- Barn stored. Test available. Some certified weed free (small squares).

#### Willow Creek Ranch

Bruce B. Brundage 303-681-0646 (office) or 970-723-4431(ranch) or 970-459-7443 (cell) 303-681-0640 (fax)

bbbrundage@aol.com

- North Park Mtn. Meadow | (1,200-1,400 lb.) round bales, net wrapped
- Timothy & Red Top Grasses | 1,000 ton

## Park County

#### 12 Mile Ranch

Patrick Spivak
719-836-2378
600 CR 458, Fairplay, CO, 80440
patspivak@yahoo.com

Grass | 900 bales | (50 lb.) square bales, \$7.00 per bale

#### D & M Ranch

Mike Eustace
719-748-1149
1113 County Rd. 98, CO, Florissant 80816
meeustacede@aol.com

Timothy | 3,000 bales | (60 lb.) small bales

## Rio Blanco County

#### **Piceance Creek Ranch**

Sunni Valencia 970-216-1371 11539 County Rd. 5, CO, Rifle 81650 pcranchllc@yahoo.com

• High Mountain Grass | 100 tons | (1,400 lb.) round bales

## **Routt County**

#### **Bear River Ranch**

Mike Hogue 970-846-5649 26185 Hwy. 40 West, Steamboat Springs, CO, 80487 mlh@springsips.com

- Grass | 150 tons | 3x4
- Alfalfa | 300 tons | 3x4
- Triticale | 80 tons | 3x4
- Lab analysis available. Certified organic on all.

#### **Rocking d Ranch**

Joe Duksa 970-846-4424 30300 County Road 14 C, Steamboat Springs, CO, 80477 joe.ddenterprises@gmail.com

- Alfalfa | 200 tons | 3x3 square bales
- Grass Hay | 450 tons | 3x3 square bales
- Grass Timothy | 250 tons | 2x3 multi-pack bales
- Timothy | 400 tons | 3x3 square bales
- Lab analysis available on all hay. Colorado certified hay is also available.

#### Yampa Meadows Ranch

Bruce Enever 970-889-7171 32609 Gays Lane, Steamboat Springs, CO, 80487 enever@me.com

- Mtn. Meadow/Grass Mix | 225 tons | small square, 21 bale bundles
- Mtn. Meadow/Grass Mix | 180 tons | 3x3x8 large square bales
- Approximately 1/2 cow quality and 1/2 horse quality.

## **Summit County**

#### **Shadow Creek Ranch**

Buck McNichols 970-724-3915 960 Upper Mesa Trail, Silverthorne, CO, 80498 buck@shadow-creek.net shadowcreekranch.co

- Timothy/Brome | 650 tons | (780 lb.) 3x3x8 bales
- Timothy/Brome | 20 tons | (780 lb.) 3x3x8 bales
- Lab analysis available.

## Teller County

#### **Colorado Horse Hay**

719-641-5749
9730 W. Hwy. 24, Green Mountain Falls, CO, 80819
coloradohorsehay@gmail.com
ColoradoHorseHay.com

- Timothy | 3x3x8 and small square bales
- Alfalfa | small square bales
- Orchard | small square bales
- Mix | 3x3x8 and small bales
- Grass Hay | 3x4x8
- Pick up and delivery available.

#### Esh Ranch 970-897-3134



# Grass Alfalfa Grass/Alfalfa Mix

Monday-Friday 8-5 p.m.
Saturday 10-3 p.m.
No Appointment Needed
Small loads and large loads welcome
Cash or Credit Card Accepted

eshranchhay@gmail.com or text 970-682-8535 Find us on Facebook @Esh Ranch Hay

## **Boulder County**

#### Aristera Farms, LLC

Grant Newton
720-494-1795
13660 Davis Lane, CO, Longmont 80504
grant.newton@aristerafarms.com

- Alfalfa/Grass Mix | (70 lb.) small square bales
- Barn stored. Lab analysis available.

#### **Hidden Willow Farm**

Mitch Rose 303-709-7224 8905 Woodland Road, Longmont, CO, 80503 mitch.rose@mac.com

Brome/Orchard | 80 tons | (60 lb.) bales

#### **Lonesome Dove Ranch**

Dave Paswaters
303-772-0917
6354 Hygiene Road, Longmont, CO, 80503
DavePaswaters@gmail.com

- Irrigated Grass Hay | (50 lb.) small bales
- Barn stored. No weeds.

## **Boulder County**

#### **Rain Dance Ranch**

**Arnold Turner** 

303-775-0052 (cell)

8301 Journey Lane, Longmont, CO, 80503

#### arnold@turnerlongmont.com

- Straight Grass | 1,000 tons | (56 lb.) small square bales
- Alfalfa/Grass Mix | 360 tons | (56 lb.) small square bales
- Barn stored. Lab analysis available. Premium quality horse hay.

#### Rocky Mountain Pumpkin Ranch (dba Full Circle Farms)

**David Asbury** 

303-601-7797

9059 Ute Highway, Longmont, CO, 80503

ForageSales@RMPR.Farm

RockyMtnPumpkinRanch.com

#### FullCircleOrganicFarms.com

- Alfalfa
- Grass-Mix Hay
- Oat Hay
- Straw Bales
- Corn Stalk Bales
- 4x4 bales approximately 1 ton
- 3x4 bales approximately (1,000 lb.)
- 2 string bales approximately (65 lb.)
- Certified organic. Lab analysis available. Conventional Premium. Barn Stored.
   Semi-loads. Stacker-loads. Delivery available.

## **Boulder County**

#### **Sleepy Teepee Ranch**

Jeri Wall 720-277-5200 13151 N. 61st Street, Longmont, CO, 80503-9138

Grass | 80 tons | (50-60 lb.) 14x36 small bales

#### **Starlight Farm**

Suzanne Webel 303-485-2162 5735 Prospect Road, Longmont, CO, 80503 swebel@earthlink.net

- Grass | 100 tons | (65-70 lb.) bales
- Grass/Alfalfa Mix | 30 tons | (65-70 lb.) bales
- Certified weed free. Lab analysis available. Barn-stored or in the field.

## **Larimer County**

#### **Clydesdale Corners**

970-568-7501 2364 E. County Rd. 62, Wellington, CO, 80549

- Grass | 200 tons | (700 lb.) bales
- Grass | 200 tons | (60 lb.) bales

## **Larimer County**

#### **Fossil Creek Farms LLC**

Steve Maitland 970-980-4096 7100 Silver Mist Lane, Fort Collins, CO, 80528 stevenmaitland@yahoo.com

- Grass | 400 tons | (60 lb.) small bales
- Alfalfa | 200 tons | (75 lb.) small bales
- Lab analysis available on both

## **Logan County**

#### Agrivest, Inc.

970-522-5030 20627 Rd. 41, Sterling, CO, 80751 agrivestincorporated@yahoo.com

- Grass Hay | 1,000 tons | (1,600 lb.) round/net wrap
- Alfalfa 1,2,3 | 360 tons | (1,600-1,700 lb.) round/net wrap
- Also available in 4 x 4 x 8 bales. Call for the amount left.

#### Jim Karg

970-520-3173 33408 CR 79, Crook, CO, 80726 kargfarms@yahoo.com

Oat Hay | 300 tons | (1,350 lb.) 3x4 square bales

## **Logan County**

#### **Schuppe Hay Farms LLC**

970-522-8713 (office) 970-580-8713 (cell) | Mike Schuppe 970-580-7959 (cell) | Dalton Schuppe 29939 CR 56, Iliff, CO, 80736 Mike@SchuppeHay.com SchuppeFarms.com

- Grass | 2,000 tons | 3x4 bales
- Alfalfa | 10,000 tons | 3x4 bales
- Lab analysis available.

#### **Weber Farms**

Collin Weber 970-520-2492 6745 CR 29.7, Atwood, CO, 80722

- Alfalfa | 1,500 tons | 3x3 and 4x4 bales
- Grass/Alfalfa Mix | 150 tons | 3x3 bales
- Grass | 200 tons | 3x3 bales
- Lab analysis available on all.

## Weld County

#### **Aristocrat Angus Ranch**

Skylar Houston 970-535-0929 7900 CR 34, Platteville, CO, 80651 aarangus@aol.com

Grass | 3x3 bales

#### Blue Sky Farm, LLC

Zada Steidl 970-222-7147 PO Box 368, Windsor, CO, 80550 Rbluesky8@msn.com BlueSkyFarmColorado.com

Alfalfa | 700 tons | 3x3x8 bales

#### Esh Ranch (See our ad on page 11)

Paul Esh 970-897-3134 or 970-567-7505 46715 CR 19, Nunn, CO, 80648

- EshRanchHay@gmail.com
  - Grass | 10,000 tons | 3x3 small bales
  - Alfalfa | 2,500 tons | bales
  - Grass/Alfalfa | 1,500 tons | bales
  - Straw | 2,000 tons | small bales

## Weld County

#### **Jordan Farms**

Joe Jordan 303-817-2856 12223 Jasper Road, Erie, CO, 80516 terrilynnjordan@hotmail.com

- Alfalfa | 1,000 tons | big bales
- Grass/Alfalfa Mix | 500 tons | big bales
- Grass | 700 tons | big bales
- Straw | 500 tons | big bales
- Lab analysis available on all. Custom cutting, baling, hauling.

#### **Oster Farms**

Alan Oster 970-371-1352 21333 County Road 40, La Salle, CO, 80645 OstersPremiumHay.com

- Grass, Alfalfa, or Mix
- Barn stored. Delivery available. Very high quality for horses & alpacas.
- Visit website for pictures and details.

#### **Warner Ranch**

Robert Warner 303-710-1770 17977 CR 20 | Fort Lupton 80621

WRancher@comcast.net

- Alfalfa | 60 tons | (1,600 lb.) 4x4 big bales | Lab analysis available
- Alfalfa | 60 tons | (750 lb.) 3x3 bales
- Orchard/Brome Grass Mix | 60 tons | (710 lb.) 3x3 bales, and (1,400 lb.) 4x4 big bales
- A few small loads of 16x18x37 small bales.



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- Softer, Greener Hay
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- Reduce Heating
- No Acid









For more info, please call Neil Woods at 303-880-9427

# **East Central Region**

# **Kit Carson County**

#### **Eastern Colorado Hay**

Clifford Like 719-649-1070

clike@earthlink.net

- Grass/Alfalfa Mix | 1- 4 cutting | large round bales
- High quality mix. Limited small bale 2-string tie. Delivery available on both.

## **Phillips County**

#### **Schram Farms**

David Schram 970-520-3250 312 Westridge Avenue, Haxtun, CO, 80731

Drschram76@gmail.com

- Alfalfa (HarvXtra) | 4,500 tons | (1,600 lb.) 3x4x8 bales
- Golden German Millet | 1,000 tons | (1,600 lb.) bales 3x4x8
- Brome/Sorghum/Sudan | 600+ tons | (1,200 lb.) 3x4x8 bales
- Teff Grass | 200 tons | (1,500 lb.) 3x4x8 bales
- Lab analysis available on all. Also available in Sedgwick County, Colorado and Chase County, Nebraska.

# East Central Region

## **Yuma County**

#### Hall's Hay

Tim Hall 970-354-7210 8885 CR DD, Idalia, CO, 80735 tim@hallshay.com

#### www.HallsHay.com

- Alfalfa | (50 lb.) small and large square bales
- Grass
- Grass/Alfalfa Mix | 18 bale bundled units, sliced from large square bales
- Straw

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# Southeast Region

## **Otero County**

#### **Lieber Farms**

Von Lieber 719-263-5646 33706 Road 1, Fowler, CO, 81039

- Alfalfa/Horse Hay | approximately (850 lb.) | 3x3x8 bales
- Alfalfa/Horse Hay | 14x18 small square bales
- Barn stored on all.

## **Prowers County**

#### S & S Land & Cattle Inc.

John Sutphin 719-940-3729 8825 US Hwy. 50, Lamar, CO, 81052 sutphincattle@gmail.com

- Alfalfa | (2,000 lb.) 4x4 bales
- Alfalfa | (800 lb.) 3x3 bales

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33% MORE LENGTH PER BALE\*

Higher performance at the most competitive cost per foot

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vs. traditional 4,000 ft 440# knot strength

#### 6,150 ft/350 knot

= 54% longer than traditional 4,000 ft

#### 5,300 ft/440 knot

= 33% longer than traditional 4,000 ft

#### 5,500 ft/550 knot

= 37.5% longer than traditional 4,000 ft

#### 5.000 ft/650 knot

= 39% longer than traditional 3,600 ft



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# Southwest Region

## **Delta County**

#### **Bill Kolb**

970-872-4400 or 970-314-0255 10605 3500 Road, Hotchkiss, CO, 81419 mymule@tds.net

- Grass/Alfalfa | 30 tons | (60-85 lb.) small bales
- Certified weed free. Barn-stored...

#### **Tatonka Creek Ranch**

970-270-3442 37895 Linman Road. Crawford, CO, 81415

• Small Quality Grass Hay | 40 tons | (65-70 lb.) small square bales

## **Gunnison County**

#### Raco Land and Cattle, LLLP

Rick Randall 303-808-5688 or 970-901-1406 45958 US 50 | Gunnison 81230

rlrandall71@gmail.com

- Timothy | 300 tons | (51 lb.) bales and bundles
- Certified weed free.

# Southwest Region

## La Plata County

#### **Pargin Ranch**

Matthew Pargin 970-769-6549 2400 CR 321, Ignacio, CO, 81137

- Grass/Alfalfa Mix| 150 tons
- Grass | (55 lb.) bales, 2-string tie
- Timothy/Orchard/Brome | 150 tons | 21 bale bundles

#### **Pinnecoose Hay Farm**

Marvin Pinnecoose 702-302-3972 3102 County Road 516, Ignacio, CO, 81137 pinnecoosehayfarm@gmail.com www.PinnecooseHayFarm.com

 Grass/Brome/Orchard/Timothy | 185 tons | (55 lb.) 14x18x36 small squares and big bales

#### **Seibel Farms**

Ken Seibel or Dusty Mars 970-883-2336 256 Milton Lane, Ignacio, CO, 81137 SeibelRanch.com

Orchard Grass | (55 - 60 lb.) 2 string bundles of 21

# Southwest Region

## La Plata County

#### **Sunnyside Farms**

Jerry Zink 970-749-1043 259 CR 216 | Durango 81303 jerry@sunnysidemeats.com

Alfalfa/Grass | 200 tons | (60 lb.) twine bales

## Mesa County

#### Dan Geherin

970-250-6315
3011 B 1/2 Road, Grand Junction, CO, 81503
<a href="mailto:dgeherin@gmail.com">dgeherin@gmail.com</a>

• Grass/Alfalfa | 26 tons | (65 lb.) bales

## **Montrose County**

#### **Colorado Alpine Hay Company**

John Field 970-209-1556 (cell) 15740 6800 Road, Montrose, CO, 81401 jrfield@skybeam.com

- Alfalfa | 300 tons | small bales in 21 bale packs and 3 x 4 bales
- Alfalfa/Grass | 400 tons | small bales in 21 bale packs and 3 x 4 bales
- Grass | 400 tons | small bales in 21 bale packs and 3 x 4 bales
- Beardless Triticale | 500 tons | 3x4 bales
- Straw | 5,000 bales | small bales in 21 bale packs

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- Quality



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Dyna-Sile<sup>™</sup> is an advanced silage additive to promote quality production of alfalfa, grass, corn, and high-moisture grain silages.

dyna-cure.com



# San Luis Valley Region

## **Conejos County**

#### Salazar Ranches

John Salazar 719-937-1591 20616 CR M, Manassa, CO, 81141 johntsalazar@gmail.com

- Alfalfa | 4,000 tons | (1,250 lb.) 3x4 bales
- Native Meadow Grass | 3,000 tons | (1,000 lb.) 3x4 bales
- Lab analysis available. Certified organic on all.

## **Rio Grande County**

#### **Atkins Shadow Ranch, LLC**

Marc Posorske 719-496-6543 0500 W County Road 2 S, Monte Vista, CO, 81144

- Native Grass Hay | 500 tons | (700 lb.) 3x3x8 square bales
- Native Grass Hay | 400 tons | (1,200 lb.) 64x60 round bales

#### **EQC** Ranch

Gary Dickey 719-850-1722 4725 W RD 8 North, Del Norte, CO, 8113

- Alfalfa | 450 tons | 3x4 bales | Lab analysis available
- Oat Hay | 150 tons | 3x4 bales | Lab analysis available
- Alfalfa/Grass | 200 tons | 16x18 bales

# San Luis Valley Region

## **Rio Grande County**

#### **Matthews Farms**

Steve Matthews 719-852-5494 2350 W. CR 1 South, Monte Vista, CO, 81144

- Alfalfa | 3x4 bales | Lab analysis available
- Brome/Garrison Grass | (65-70 lb.) 4x18 bales
- Grass/Alfalfa Mix | (65-70 lb.) 14x18 bales
- Grass | (65-70 lb.) 14x18 bales
- Sainfoin Grass Mix | (65-70 lb.) 14x18 bales
- Grass/Alfalfa Mix | 3x4
- Sainfoin Grass Mix | 3x4
- All barn stored

#### **Orth Limousin Ranch**

Ed Orth 719-852-3069 1086 CR 29, Monte Vista, CO, 81144

- Native Grass | 5,000 bales | (55-65 lb.) 14" small bales | Certified weed free
- Native Grass | 6,000 bales | (5-65 lb.) 14" small bales

# San Luis Valley Region

## **Rio Grande County**

#### **Paulson Farms**

Rock Paulson 719-588-8506 1551 Swede Lane, Monte Vista, CO, 81144 rockpaulson@yahoo.com

- Alfalfa | 4,000 tons | 3x4 and 4x4 | Lab analysis available
- Timothy/Orchard Mix Grass | 2,000 tons | (1,200 lb.) 3x4
- Mountain Mix Grass | 2,000 | 3x4
- Forage Hay | 2,000 tons | 3x4
- Certified organic on all

## Saguache County

#### **Ramstetter Farms**

Richard Ramstetter 719-580-3329 5519 E Rd. 9 North, Center, CO, 81125 ramfarm@gojade.org

- Alfalfa | 4,500 tons | 4x4x8
  - Straw Barley | 1,000 tons | 4x4x8
  - Straw Barley | 500 tons | 16x18, bundle of 18 bales
  - Straw Barley | 200 tons | 16x18, bundle of 18 bales
  - Certified weed free. Lab analysis available.

# Hay-Related Products and Services

#### **KeyAg**

800-388-3659

info@keyag.com

#### www.KeyAg.com

Providing solutions with fermentation and micronutrient products including advanced hay conditioners, advanced silage additives and the next generation of animal health supplements. Please see our ad on page 19.

#### Rafter H Company

Lee H. Stampe

806-354-9700

104 Palomino Street, Amarillo, TX 79106

#### rafterhco@gmail.com

Rafter H Co. is a cattle feed brokerage business. I find buyers for hay producers or find feed for ranchers, feedlots, and dairies. I was raised in agriculture, educated in agriculture, and for 35 years worked in feedlot management. Have served my agricultural friends as a broker for about 18 years.

#### **Tytan International**

Steven Murphy, National Sales Manager

800-492-6195

#### www.TytanIntl.com

For all your bailing needs: net wrap, poly and sisal twine, silage wrap, bags and sheets, baling wire. Please see our ad on the inside of the back cover.

# CDA Program Provides Value-Added Opportunity to Colorado Farmers While Reducing Noxious Weeds

The Colorado Department of Agriculture's Certified Weed Free Forage and Mulch program reduces noxious weeds and allows farmers to sell their products as "certified weed-free." The program inspects forage or mulch before it is harvested to ensure there are no noxious weeds in the mulch or forage.

The U.S. Forest Service and Bureau of Land Management lands, in National Parks and Monuments, Bureau of Reclamation land, Military Reservations, Tribal Lands, and National Fish and Wildlife Refuges require Weed-free forage within its lands.

Colorado is a part of the Regional Weed Free Forage program. Forage that is regionally certified in Colorado is accepted in all states participating in the Regional Weed Free Forage program.

Those certified through the program are also listed in a booklet and online to connect sellers and buyers better. In 2022, approximately 13,000 acres in Colorado were certified as weed-free through 100 growers.

#### Get more information

on the Weed Free program and to find certified weed-free products. You can also contact Lora Richards at 303-869-9031 or <a href="mailto:cda\_weedfree@state.co.us">cda\_weedfree@state.co.us</a>.

# Hay Sampling Tips

#### Identify a single 'lot' of hay

A hay lot, a single cutting, a single field, and variety should be identified, generally less than 200 tons. Don't mix cuttings or fields.

#### Choose a sharp coring device

Use a sharp coring device 3/8" -3/4" diameter. Never send in flakes or grab samples. The corer's tip should be 90 degrees to the shaft, not angled. Sharpen frequently. See the list of probes at the\_
<a href="National Forage Testing Association (NFTA)website">National Forage Testing Association (NFTA)website</a>.

#### Sample at random

Walk around the stack - try to represent all areas of the stack. Don't avoid bales or select certain bales. Choose bales at random.

#### Take enough core samples

We recommend a composite sample representing a hay lot consisting of at least 20 cores. Take more than 20 cores in highly variable lots, e.g., weedy fields.

#### Use proper technique

Sample butt ends of a hay bale, between strings or wires, not near the edge. The probe should be inserted at 90-degree angle, 12" -18" deep. On round bales, sample towards the middle of the bale. A greater number of core samples is better.

# Hay Sampling Tips... continued

#### Not too big, not too small

The sample so that you produce about 1/2 pound of the sample. Too-small samples don't fairly represent the variation in the hay lot. Very big samples (common with large length or diameter probes) cannot be easily ground by the labs. If a probe is too big or small to produce about 1/2 pound in 20 cores - get a different one!

#### Handle samples correctly

Seal composite sample in a sealed plastic bag and protect from heat. Double bagging is beneficial, especially for DM measurements. Deliver to lab as soon as possible.

#### Never split samples without grinding

To test two labs, ask for your ground sample back to send to another lab. Unground samples are not a fair split. Use several samples to test average bias between labs. Don't work with labs that are unwilling to do this.

#### **Choose a National Forage Testing Association Certified Lab**

Some labs have volunteered to participate in NFTA's quality proficiency tests. To be certified, labs must match the true mean within an acceptable range of variation. NFTA labs have demonstrated their commitment to good results and are more likely to be interested in accuracy.

Colorado Department of Agriculture 305 Interlocken Parkway Broomfield, CO 80021 303-869-9175

ag.colorado.gov/markets



