

2014 Colorado



Artwork by Suzie Garner

Hay Directory

2014

COLORADO HAY DIRECTORY

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The Colorado Department of Agriculture
Markets Division
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(please note our new address and telephone number)

In cooperation with
Participating Colorado Hay Producers
Colorado State University Extension
Hutchison Incorporated
Land Trust of the Upper Arkansas
ProAG – Morris Industries (USA) Inc.
Producer's Choice

The Colorado Hay Directory is provided as a service to hay producers and buyers. A listing in this directory does not constitute an endorsement by the Colorado Department of Agriculture.

Every effort has been made to include all Colorado hay producers who direct market their hay. If you are not listed and would like to be included in the next edition, please complete and return the form in the back of this book or contact the Markets Division.

For current hay price information call:
U.S.D.A. Livestock and Grain Market News, (970) 353-9750.
www.ams.usda.gov/mnreports/gl_gr310.txt
For additional hay resources please visit www.coloradoagriculture.com

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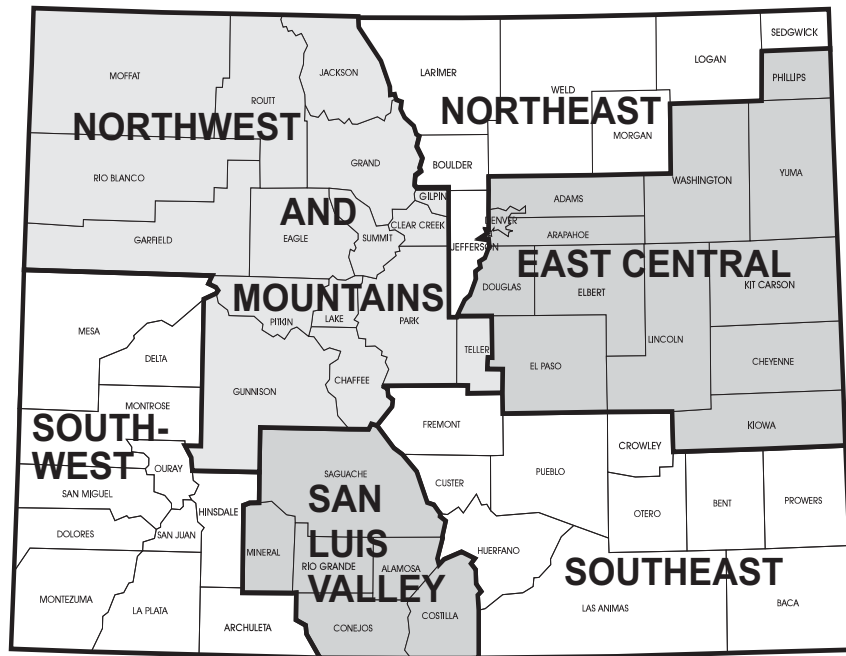
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Colorado Hay Regions



Northwest & Mountain Region

CHAFFEE COUNTY

3MN Dave Granzella 9692 CR 163 Salida 81201 (719) 221-2362 (producer/dealer)	Grass 80 tons Grass/Alfalfa 40 tons	Small bales Small bales
Arrowpoint Cattle Co. Nancy Roberts 21900 CR 196 Nathrop 81236 (719) 395-8546 arrowpointcc@aol.com	Meadow Grass 240 tons	70 lb. bales Lab analysis available
Nachtrieb Ranch Chris Nachtrieb 10750 CR 155 Salida 81201 (719) 530-1857 (cell)	Alfalfa/Grass 450 tons Grass 100 tons Oats & Peas 100 tons	4x3x8 1,250 lb. bales 4x3x8 1,250 lb. bales Lab analysis available on both
Richardson Cattle Company Lara & Andrew Richardson 9740 County Rd. 164 Salida 81201 (719) 530-0264 richardsonhay@gmail.com	Grass 500 tons Grass/Alfalfa Mix 1,000 tons Grass/Alfalfa Mix 400 tons	14x18 65 lb. small bales 14x18 65 lb. small bales 3x3 700 lb. bales

GARFIELD COUNTY

Mauz, Weston 2227 CR 214 Silt 81652 (970) 876-5070 (303) 908-7383 (cell) siltranch@willowwisp.net	Grass/Alfalfa 150 tons 1st & 2nd cuttings	3x3x6 big square bales Lab analysis available
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GRAND COUNTY

Lazy T Rocking K Ranch, LLC Kent Whitmer 5990 CR 22 Kremmling 80459 (970) 531-1126 kentw@grandcountytitle.com	Mountain Grass 300 tons	60 lb. small square bales Certified weed free
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JACKSON COUNTY

Buffalo Creek Land & Cattle John Ziegman 2320 JCR 28A Rand 80473 (970) 723-4045 john@buffalocreek.com www.buffalocreek.com	Mountain Meadow/Timothy 500 tons 400 tons Mountain Meadow/Garrison 600 tons	70 lb. small square bales 1,200 lb. large round bales 3x3x8 700 lb. bales Lab analysis available on all
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Bybee Ranch Russell Bybee 940 Jackson CR 12 E. Walden 80480 (970) 723-4201 (970) 218-9334	North Park Grass 1,200-1,500 tons	Small bales
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Harvat, John and Sharon 1096 CR 5 Coalmont 80430 (970) 723-4290 sharvat80430@yahoo.com	Mountain Grass 1,800 tons	3x4x8 1,200 lb. bales
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Willow Creek Ranch Bruce B. Brundage 9003 State Hwy. 125 Rand, CO 80473 (303) 681-0646 (office) (970) 723-4431 (ranch) (303) 819-3360 (cell) (303) 681-0640 (fax) bbbrundage@aol.com	Mountain Meadow Timothy & Red Top Grasses 1,000 tons	1,200-1,400 lb. round bales, net wrapped
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PARK COUNTY

Boxwood Gulch Ranch
Dan Mauritz
54371 Hwy. 285
Shawnee 80475
(303) 838-2465
dmauritz@att.net
www.boxwoodgulch.com

Mountain Grass
30 tons

60-70 lb. bales
20 bale minimum
No delivery. Cutting starts
in August. Barn stored or
field pick-up. Great horse
hay.

ROUTT COUNTY

Colorado Hay Company
Doug DeCosta
PO Box 303
Yampa 80483
(970) 638-4535
(970) 638-4200 (fax)
(producer/dealer)

Alfalfa
5,000 tons
Grass/Alfalfa Mix
5,000 tons
Mountain Meadow
3,000 tons
Timothy
3,000 tons

Large & small bales
Lab analysis available

Large & small bales

Small & 2 & 3 tie bales
Racetrack quality

Distributor for ECS soil products.

SUMMIT COUNTY

Pass Creek Ranch
Alan Mikkelsen
200 Pass Creek Ranch Rd.
Silverthorne 80498
(970) 513-1775
passcreekranch@hotmail.com

Premium Mountain Grass
280 tons

65 lb. small square bales
9.9% Protein
Delivery available

Northeast Region

BOULDER COUNTY

Hidden Willow Farm

Mitch Rose
8905 Woodland Rd.
Longmont 80503
(303) 709-7224
mitch.rose@mac.com

Grass
35 tons
Grass/Alfalfa Mix
35 tons

60 lb. small bales
Barn stored
60 lb. small bales
Barn stored

Meadow Green Farm

Harvey Yoakum
14707 N. 95th St.
Longmont 80504
(303) 776-0218
(303) 776-0286 (fax)
harvey@meadowgreenfarm.com

Grass
300 tons

60 lb. small bales
Barn stored, premium
quality horse hay

Rain Dance Ranch

Arnold Turner
8301 Journey Ln.
Longmont 80503
(303) 772-3087
(303) 775-0052 (cell)
turnerrealty@earthlink.net
(producer/dealer)

Straight Grass
1,000 tons
Straight Alfalfa
360 tons

56 lb. small square bales
Barn stored
60 lb. bales
Barn stored
Lab analysis available
Certified weed free
available

Scandan-A-Ranch, LLC

Allan or Erik Anglund
15000 N. 115th St.
Longmont 80504
(303) 776-8553

Alfalfa
400 tons
Grass
75 tons

4x4 bales
4x4 bales

Sleepy Teepee Ranch

Margaret Toteve & Jim Wall
13151 N. 61st St.
Longmont 80503-9138
(303) 823-0950 or
(303) 823-0952 or
(303) 517-3970 (cell)

Grass
Alfalfa

14x36 55-60 lb. bales
Barn stored
Premium quality
Small bales
Horse quality

Starlight Farm
Suzanne Webel
5735 Prospect Rd.
Longmont 80503
(303) 485-2162
swebel@earthlink.net

Grass
100 tons
Grass/Alfalfa Mix
30 tons

65-70 lb. bales
Certif ed weed free
65-70 lb. bales

LARIMER COUNTY

Charisma Farms Dairy LLC
Norman Strickholm
6017 Glade Rd.
Loveland 80538
(970) 481-0268 (cell) or
(970) 663-3833

Alfalfa
1,000 tons

3x4
Some hay is barn stored

Clydesdale Corners
Curtis Bridges
2364 E. County Rd. 62
Wellington 80549
(970) 568-7501 (home)
(303) 638-4168 (cell)
clydecorners@yahoo.com

Alfalfa
30 tons
Grass/Alfalfa Mix
80 tons
Mixed Grass
40 tons

60 lb. small square bales
60 lb. small square bales
60 lb. small square bales
All horse quality, from
irrigated f elds.

Silver Reef Organic Farms
Greg Schreiner
1017 W. County Rd. 72
Wellington 80549
(720) 354-2740
greg@silverreeffarms.com
www.silverreeffarms.com

Alfalfa
50 tons

2,000 lb. big bales
Certif ed organic

LOGAN COUNTY

Schuppe Hay Farms LLC
29939 CR 56
Iliff, CO 80736
(970) 522-8713 (off ce)
Mike Schuppe
(970) 580-8713 (cell)
Dalton Schuppe
(970) 580-7959 (cell)
schuppehayfarms@kci.net
www.schuppefarms.com

Grass
2,000 tons
Alfalfa
20,000 tons

3x3 bales and 3x4 bales
3x3, 3x4, 4x4 bales
Lab analysis available

Smart Bros., Inc. Carson Smart 3254 CR 31 Atwood 80722 (970) 521-0857 (970) 466-0301 (cell) (producer/custom haying available)	Alfalfa	4x4x8 bales
	4,000 tons Straw 500 tons	4x4x8 bales Lab analysis available

MORGAN COUNTY

Don Leonard Farms Don Leonard 32865 CR V, PO Box 551 Brush 80723 (970) 380-2044 or (970) 842-3058 (970) 842-5259 (fax) donshaysservice@yahoo.com (producer/dealer)	Alfalfa	3x4x8 1,300 lb. bales
	10,000 tons	Lab analysis available
	Straw	3x4x8 1,100 lb. bales
	1,000 tons	
	Corn Stalks	4x4x8 1,200 lb. bales
	3,000 tons	3x4x2 1,100 lb. bales
	Oat Hay	3x4x8 1,200 lb. bales
500 tons		

Good Farms Clay Good 22760 County Rd. R Fort Morgan 80701 (970) 214-1477 clagood@gmail.com	Grass	3x4x8 square bales
	700 tons	Lab analysis available
	Corn Stalks	3x4x8 square bales
300 tons	Delivery available	
		Contact early for orders.

WELD COUNTY

Blue Sky Farm, LLC Zada Steidl 33901 N. Hwy. 257 Windsor 80550 (970) 222-7147 Rbluesky8@msn.com www.blueskyfarmcolorado.com	Orchard/Brome	70 lb. small bales & stacks
	200 tons	
	Grass/Alfalfa	70 lb. small bales & stacks
	200 tons	All hay in 21 bale bundles

<p>Larson Farms & Feeding, LLC John or Lelyn Larson 33091 WCR 61 1/2 Gill 80624 (970) 353-1720 (970) 352-4073 (fax) larson_farms@hotmail.com</p>	<p>Alfalfa 8,000 tons Corn Stalks Corn Silage 6,000 tons</p>	<p>4x4 bales Lab analysis available 4x4 bales, inquire early for availability Lab analysis available</p>
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Custom forage chopping (all types). Custom silage chopping and packing.

<p>Nealy Farms Steven Nealy 36447 WCR 31 Eaton 80615 (970) 454-1339 (970) 454-1340 (fax) stevennealy@earthlink.net (producer/dealer)</p>	<p>Alfalfa 1,000 tons</p>	<p>4x4 small bales & stacks Lab analysis available</p>
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<p>Oster Farms Alan or Donna Oster 21333 WCR 40 La Salle 80645 (970) 371-1352 www.osterspremiumhay.com</p>	<p>Grass Alfalfa Alfalfa/Grass</p>	<p>Barn stored Delivery available Guaranteed highest quality for horses & alpacas Visit web site for pictures and details.</p>
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<p>Warner Ranch Bob Warner 17977 CR 20 Fort Lupton 80621 (303) 659-6195 or (303) 710-1770 (cell) (303) 659-6666 (fax) Wrancher@comcast.net</p>	<p>Grass 40 tons 15 tons Grass/Alfalfa Mix 40 tons 15 tons Alfalfa 20 tons 15 tons</p>	<p>16x18x37 68 lb. square bales 4x4 1,600 lb. large square bales 16x18x37 70 lb. square bales Lab analysis available upon request 4x4 1,650 lb. large square bales Barn stored 16x18x37 72 lb. small bales 4x4 1,700 lb. large square bales</p>
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East Central Region

ADAMS COUNTY

Murray Farms Inc. 11010 Havana St. Brighton 80601 (303) 288-2998 (303) 288-0370 (fax)	Alfalfa 200 tons Straw, Certified 400 tons	60 lb. small square bales Big roll bales and small square bales
Rock Family LLC Dave or Davey Rock 21750 E. 152nd Ave. Brighton 80603 (303) 659-2382 rockcattleandhay@yahoo.com	Grass 400 - 600 tons	50-70 lb. bales

ELBERT COUNTY

Hayco of Colorado, LLC Kyle Scott Elizabeth, CO Office (303) 646-3394 Cell (951) 609-4417 jscott_hayco@hotmail.com Licensed and bonded	Mountain Grass Grass/Alfalfa Alfalfa Straw Irrigated Grass	Small & large bales Small & large bales Guaranteed quality Feed analysis available
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PHILLIPS COUNTY

Zion Farms Larry Anderson 19114 CR 42 Haxtun 80731 (970) 774-6351 or (970) 774-7452 (970) 774-3535 (fax) zionfarm@haxtuntel.net	Alfalfa Oat Straw Corn Stalks	3x4 square bales Lab analysis available 3x4 square bales Lab analysis available 3x4 square & round bales 3x4 square & round bales Grinding and delivery available
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WASHINGTON COUNTY

Thaemert Hay Farms

Jim or Dan Thaemert
55720 Rd. Q
Hillrose 80733
(970) 768-7053 (Jim)
(970) 370-1327 (Dan)
thaemert@kci.net
www.thaemertthayfarms.com

Orchard Grass

1,500 tons

Alfalfa

1,500 tons

Oat Hay

500 tons

Straw

500 tons

Mixed

1,500 tons

65-75 lb. small bales

Lab analysis available

65-75 lb. small bales

Lab analysis available

65-75 lb. small bales

65-75 lb. small bales

65-75 lb. small bales

Certified weed free on all

YUMA COUNTY

Hall's Hay

Tim Hall
8885 CR DD
Idalia 80735
(970) 354-7210
(970) 354-7374 (fax)
tim@hallshay.com
www.hallshay.com
(producer/dealer)

Alfalfa

Grass

Grass/Alfalfa Mix

Straw

50 lb. small and large square bales

18 bale bundled units

sliced from large square bales

Livestock and Grain Market News

3459 West 20th Street, Suite 223A

Greeley, CO 80634

Phone: (970) 353-9750; Fax: (970) 353-9790

E:mail: Greeley.LPGMN@ams.usda.gov

The Livestock and Grain Market News Branch (LGMN) of the Livestock and Seed Program (LSP) provides a timely, high-quality, unbiased service to help facilitate the orderly marketing and distribution of agriculture products.

The primary function of the Livestock and Grain Market News Branch is to compile and disseminate information that will aid producers, consumers, and distributors in the sale and purchase of livestock, meat, grain, hay and other related products nationally and internationally. LGMN information is free by visiting our web site at www.ams.usda.gov/LSmarketnews.

Southeast Region

BENT COUNTY

Verhoeff Farms, Inc. Lance Verhoeff 27354 County Road JJ McClave, CO 81057 (719) 829-4567 vf@cminet.net	Alfalfa 1,500 tons	4x8 bales
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CUSTER COUNTY

Griffin Hay Farm, LLC Bruce Griffin 1500 CR 125 Westcliffe 81252 (719) 783-2968 Bruce.Griffin@gmail.com	Timothy, Grass and Mixed Grass 300+ tons	3x3 700 lb. bales Lab analysis available
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OTERO COUNTY

Caldwell, Dennis 25026 RD 19 Rocky Ford 81067 (719) 254-3210 or (719) 980-0646 (cell)	Alfalfa (horse quality) (cow quality) Hay Grazer Straw	3x3 bales & small square bales. Shed stored 3x3 approx. 850 lb. bales 3x3 bales 3x3 bales and certified weed free
Lieber Farms Von Lieber 33706 Road 1 Fowler 81039 (719) 263-5646	Alfalfa/Horse Hay Horse Hay Hay Grazer	3x3x8 approx. 850 lb. bales 14x18 small square bales 3x3 bales Barn stored on all.
Zimmerman, Charles 19002 County Rd. CC.5 Rocky Ford 81067 (719) 254-6146 (719) 980-0828 (cell) gzimmerman@rural-com.com	Horse Hay Alfalfa Cow Hay Alfalfa, Hay Grazer and Triticale	Small squares (2-twine 65-70 lbs.) and 3x3 bales (900-1,000 lbs.) Barn stored. Quality. 3x3 bales

Southwest Region

ARCHULETA COUNTY

Seibel Ranch Ken or Jane Seibel 256 Milton Ln. Ignacio 81137 (970) 883-2336	Grass and Alfalfa/Grass	60+ lb. small squares and 3x3x8 bales
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DELTA COUNTY

7J Ranch Larry Jones 29805 P 50 Road Hotchkiss 81419 (970) 872-3150 larryjones192@gmail.com www.7JRanch.com	75% Grass/ 25% Alfalfa 50 tons	14x18x37 string-tied bales 10 packs Lab analysis available
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J\$ Land & Livestock Patricia DeSimone 21505 "H" Rd. Delta 81416 (970) 874-0669 pattidesimone@hotmail.com	Grass/Alfalfa 50 tons Grass 50 tons	Small bales Small bales Certified weed free and uncertified available on both
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Kolb, Bill 10605 3500 Rd. Hotchkiss 81419 (970) 872-4400 (and fax) (970) 314-0255 (cell) mymule@tds.net	Grass/Alfalfa 30 tons	60-85 lb. small bales Certified weed free
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DOLORES COUNTY

4C Ranch Cecil D. Martin 10012 CR L Dove Creek 81324 (970) 677-2274 (days) (970) 677-2862 (evenings)	Alfalfa 200 tons Alfalfa/Timothy/Orchard/Brome 400 tons Timothy/Orchard/Brome 75 tons	14x18x36 60 lb. bales 14x18x36 60 lb. bales 14x18x36 60 lb. bales
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Knuckles, Sidney
 01026 Hwy. 141
 Dove Creek 81324
 (970) 739-0166 or
 (970) 677-2397 (and fax)
 claraknuckles@centurytel.net

Alfalfa
Mixed Forage
Oat Hay
Hay Grazer
Oats/Grain
Sainfoin

2,000 lb. bales
 1,900-2,000 lb. bales
 1,600 lb. bales
 1,800 lb. bales
 Big bales
 1,800 lb. big bales
 Lab analysis available

LA PLATA COUNTY

Pargin Ranch
 Steve Pargin
 7940 Colorado Hwy. 151
 Ignacio 81137
 (970) 883-2438

Grass/Alfalfa Mix
 250 tons
Grass
Timothy/Orchard/Brome
 250 tons

60+ lb. bales, 2-string tie
 60+ lb. bales, 2-string tie

Pick Bear Ranch
 Karen Kerasotes or Lyle Walters
 4717 CR 501
 Bayfield 81122
 (970) 903-9718 (Karen) or
 (970) 759-4868 (Lyle)
 pickbear1@gmail.com

Orchard Grass/ Timothy Mix
 90 tons
Orchard Grass/ Timothy Mix
 170 tons

60 lb. bales
 3,000 bales, 2-wire tie
 450 bales, 3x3x8
 750 lb. bales
 Lab analysis available
 on all. All grasses barn
 stored.

MONTEZUMA COUNTY

Gafford Ranch and Farms, Inc.
 Logan
 18747 Road V
 Lewis 81327
 (970) 882-7771
 (970) 560-0498 (cell)
 milkeyway@centurytel.net

Grass/Alfalfa Mix
 800 tons
Alfalfa
 120 tons

65-70 lb. 2-string bales
 65-70 lb. 2-string bales
 Lab analysis available
 on both

Grand View Farm, Inc.
 Don Loyd
 20750 Road 21, PO Box 156
 Lewis 81327
 (406) 580-1621
 donloyd92@gmail.com

Grass/Alfalfa Mix
 600 tons

4x4x8 avg. 1,650 lb. bales

Ute Mountain Ute Tribe Farm & Ranch Enterprise Bill Keck, Sales Towaoc 81334 (480) 395-7789 (480) 905-7090 (fax) wmtkeck@cox.net www.utemtn.com Follow us on Facebook	Alfalfa	3x4x8 bales Lab analysis available Barn stored or tarped immediately following baling and stacking
Wesley H. and/or Christine Wilson 14272 County Rd. EE Pleasant View 81331 (970) 562-4825 (home) (970) 739-0399 (cell) wilfarm@fone.net	Oat Hay (2013) 250 tons Oat Hay (2014) 190 tons Alfalfa 130 tons	3x4 1,170 lb. bales 3x4 1,200 lb. bales 3x4 1,500 lb. bales Lab analysis available on all

MONTROSE COUNTY

Colorado Alpine Hay Company John Field (Field Livestock) 15740 6800 Rd. Montrose 81401 (970) 209-1556 (cell) (970) 240-4163 (home) (970) 249-5951 (fax) jrfield@skybeam.com	Alfalfa 500 tons Alfalfa/Grass 800 tons Grass 1,000 tons	65 lb. small bales and 1 ton bales 65 lb. small bales and 1 ton bales 65 lb. small bales and 1 ton bales
Staats Family LLC Mel or LeaAnn Staats 27683 W. CC Road Nucla 81424 (970) 864-2162 (970) 417-3006 (cell)	Alfalfa/Grass 500-1,000 tons	60-70 lb. small bales Lab analysis available upon request
Wayne E. Wolff 12638 6100 Rd. Montrose 81403 (970) 240-2711 wnjw2711@q.com	Orchard Grass 10 tons 3rd cutting	65 lb. bales Good quality, no rain, covered. Certified weed free

San Luis Valley Region

ALAMOSA COUNTY

Ed Buhr Trucking 5030 S. 105 Rd. Alamosa 81101 (719) 589-4938 (719) 580-5977 (cell) (producer/dealer/sell on delivered basis only)	Alfalfa	4x4x8 1,900 lb. bales
	4,000 tons	
	Straw, Certified	4x4x8 1,100 lb. bales
	2,500 tons	14x18x36 2-tie string bales & 14x22x48 3-tie string bales

RIO GRANDE COUNTY

Matthews Farms Steve Matthews 2350 W. CR 1 S. Monte Vista 81144 (719) 852-5494 (and fax)	Alfalfa	3x4 bales
		Lab analysis available
	Brome/Garrison Grass	14x18 65-70 lb. bales
	Grass/Alfalfa Mix	14x18 65-70 lb. bales
	Grass	14x18 65-70 lb. bales
Sainfoin Grass Mix	14x18 65-70 lb. bales	
		All barn stored

ATTENTION! HAY DEALERS
DEALERS of FARM PRODUCTS
(HAY, LIVESTOCK, HORSES, PRODUCE)

Colorado state law (C.R.S. 12-16-104) requires that anyone who purchases farm products for processing or resale MUST have a valid Colorado Farm Products dealer license prior to the purchase of same. Failure to have a valid license is a Class 6 Felony.

For information contact the Colorado Department of Agriculture, Farm Products Program, 2331 West 31st Avenue, Denver, CO 80211 or call (303) 477-0054.

www.colorado.gov/ag/ics

HAY-RELATED PRODUCTS & SERVICES

Continental Western Corporation

Elizabeth Erlenbeck
11155 E. 47th Ave., Denver 80239
(303) 375-1506 or (877) 542-7673; (303) 375-1507 (fax)
eerlenbeck@cwestern.com; www.cwestern.com

Distributor of baler twine and net wrap.

Hutchison Incorporated

George "Buck" Hutchison
7460 Hwy. 85, Adams City 80022
(303) 287-2826; (303) 289-3286 (fax)
info@hutchison-inc.com; www.hutchison-inc.com

Distributor of baler twine, baler wire and netwrap. Please see our ad on page 22.

International Solutions, Inc.

Joseph M. Zizi
120 East La Habra Blvd., Suite 102, La Habra, CA 90631
(888) 690-0555; (562) 301-7869 (cell)
jzizi@intlsolutions.net; www.intlsolutions.net

Specialized hay/forage export services. International ocean freight and export ship-back services for hay/animal feed.

Land Trust of the Upper Arkansas

Lucy Waldo, Conservation Director
128 E. First St., PO Box 942
Salida, Colorado 81201
(970) 901-1816, (719) 539-7700
lucywaldo@ltua.org; www.ltua.org

The Land Trust of the Upper Arkansas helps landowners protect agricultural, natural, scenic and historical lands in Chaffee, Lake, Saguache, Fremont and western Park counties. Please see our ad on page 18.

ProAG ~ Morris Industries (USA) Inc.

Lisa Gaskin
P.O. Box 1117, Minot, ND 58702
(406) 570-4480; (406) 534-2282 (fax)
lgaskin@proagdesigns.com; www.morris-industries.com/proag

Morris Industries is a worldwide manufacturer and distributor of agricultural equipment that includes large square and round bale carriers, bale attachments, air drills, air carts, and air seeders. Please see our ad on page 25.



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& Forage Salinity Tolerance

For more information contact:

*Eastern Slope/San Luis Valley
Ron Miller 316-772-8886*

*Western Slope/Four Corners
Tom Miles 208-250-3402*

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Hay Sampling Tips

Courtesy of the Colorado Hay and Forage Association

Identify a single ‘lot’ of hay. A hay lot should be identified, which is a single cutting, a single field and variety, and generally less than 200 tons. Don't mix cuttings or fields.

Choose a sharp coring device. Use a sharp coring device 3/8"-3/4" diameter. Never send in flakes or grab samples. Corer should have tip 90 degrees to shaft, not angled. Sharpen frequently. See list of probes at National Forage Testing Association web site, www.foragetesting.org.

Sample at random. Walk around stack - try to represent all areas of the stack. Don't avoid bales or select certain bales. Choose bales at random.

Take enough cores. We recommend a minimum of 20 cores for a composite sample to represent a hay lot. Take more than 20 cores in highly variable lots, e.g. weedy fields.

Use proper technique. Sample butt ends of hay bale, between strings or wires, not near edge. Probe should be inserted at 90 degree angle, 12"-18" deep. On round bales, sample towards middle of bale. A greater number of core samples is better.

Not too big, not too small. Sample so that you produce about 1/2 pound of sample. Too-small samples don't fairly represent the variation in the hay lot. Very big samples (common with large length or diameter probes) cannot be easily ground by the labs. If a probe is too big or small to produce about 1/2 pound in 20 cores - get a different one!

Handle samples correctly. Seal composite sample in a sealed plastic bag and protect from heat. Double bagging is beneficial, especially for DM measurements. Deliver to lab as soon as possible.

Never split samples without grinding. To test two labs, ask for your ground sample back to send to another lab. Unground samples are not a fair split. Use several samples to test average bias between labs. Don't work with labs that are unwilling to do this.

Choose a National Forage Testing Association Certified Lab. Some labs have volunteered to participate in NFTA's quality proficiency tests. To be certified, labs must match the true mean within an acceptable range of variation. NFTA labs have demonstrated their commitment to good results, are more likely to be interested in accuracy.



Conservation easements
can be a valuable part of
planning for your land,
your family, and your
business.



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719-539-7700 ltua.org
Lucy Waldo, Conservation Director
lucywaldo@ltua.org

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2015 Colorado Hay Directory Listing Form

Office Use Only
 Code _____ 1040
 Check# _____
 Check Total \$ _____

Farm Name _____ County _____
 Farm Address _____ City _____ Zip _____
 Contact Name _____
 Contact address _____ City _____ Zip _____
 Telephone _____ Fax _____
 E-mail address _____ Web site _____

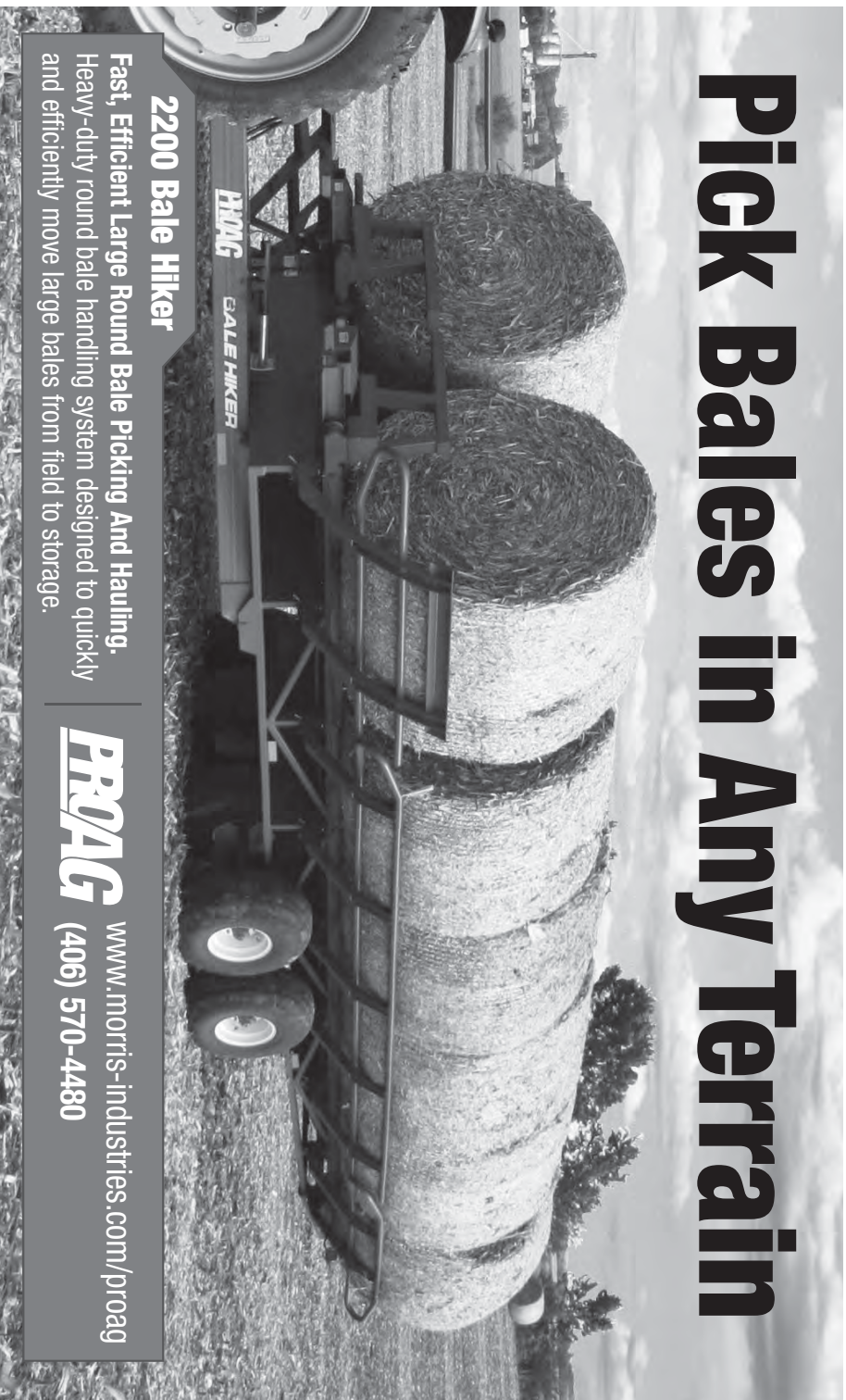
Hay Producer _____ Hay Dealer _____ Other (specify) _____
 If "other", please attach a brief description of your hay-related product or service.

If you are a Colorado hay dealer or broker, are you licensed and bonded with the Colorado Department of Agriculture?
 Yes-License # _____ No _____

Type of Hay	Amount (in tons)	Size/Weight	Bales, Stacks, Cubes or Pellets	Certified Weed Free?	Lab Analysis Available?	Certified Organic?	Organic Certifying Agency
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____

Mail completed form and \$25.00 listing fee no later than June 15, 2015 to: Colorado Department of Agriculture, Markets Division
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