

# Colorado Department of Agriculture



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Kelly A. Lightfoot



Photo by Trish Gilbert



Photo by  
Rachel Hope Krening

# Colorado Hay Directory



Photo by Brenda Maher

2013

[www.coloradoagriculture.com](http://www.coloradoagriculture.com)



# 2013

## COLORADO HAY DIRECTORY

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The Colorado Department of Agriculture  
Markets Division  
700 Kipling Street, Suite 4000  
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In cooperation with  
Participating Colorado Hay Producers  
Colorado State University Extension  
Green Colorado  
Hutchison Incorporated  
ProAG – Morris Industries (USA) Inc.

The Colorado Hay Directory is provided as a service to hay producers and buyers. A listing in this directory does not constitute an endorsement by the Colorado Department of Agriculture.

Every effort has been made to include all Colorado hay producers who direct market their hay. If you are not listed and would like to be included in the next edition, please complete and return the form in the back of this book or contact the Markets Division.

**For current hay price information call:**  
**U.S.D.A. Livestock and Grain Market News, (970) 353-9750.**  
**[www.ams.usda.gov/mnreports/gl\\_gr310.txt](http://www.ams.usda.gov/mnreports/gl_gr310.txt)**  
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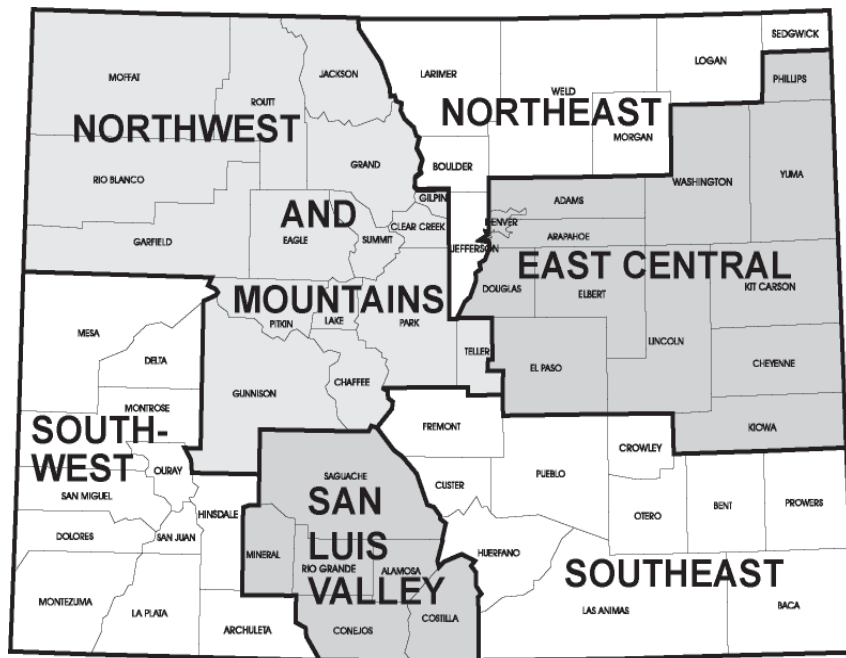
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## Colorado Hay Regions



# Northwest & Mountain Region

## CHAFFEE COUNTY

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<b>3MN</b> Dave Granzella 9692 CR 163 Salida 81201 (719) 221-2362 (producer/dealer)	<b>Grass</b> 80 tons <b>Grass/Alfalfa</b> 40 tons	Small bales  Small bales
<b>Arrowpoint Cattle Co.</b> Nancy Roberts 21900 CR 196 Nathrop 81236 (719) 395-8546 arrowpointcc@aol.com	<b>Meadow Grass</b> 240 tons	70 lb. bales Lab analysis available
<b>Nachtrieb Ranch</b> Chris Nachtrieb 10750 CR 155 Salida 81201 (719) 539-4736 (home) (719) 530-1857 (cell)	<b>Alfalfa/Grass</b> 450 tons <b>Grass</b> 100 tons <b>Oats &amp; Peas</b> 100 tons	4x3x8 1,250 lb. bales  4x3x8 1,250 lb. bales Lab analysis available on both

## GARFIELD COUNTY

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<b>Mauz, Weston</b> 2227 CR 214 Silt 81652 (970) 876-5070 (303) 908-7383 (cell) siltranch@willowwisp.net	<b>Grass/Alfalfa</b> 150 tons 1st & 2nd cuttings	14x18 65 lb. small square bales Lab analysis available
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## GRAND COUNTY

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<b>Lazy T Rocking K Ranch, LLC</b> Kent Whitmer 5990 CR 22 Kremmling 80459 (970) 531-1126 kentw@grandcountytile.com	<b>Mountain Grass</b> 300 tons	60 lb. small square bales Certified weed free
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## JACKSON COUNTY

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<b>Buffalo Creek Land &amp; Cattle</b> John Ziegman 2320 JCR 28A Rand 80473 (970) 723-4045 john@buffalocreek.com www.buffalocreek.com	<b>Mountain Meadow/Timothy</b> 500 tons 400 tons <b>Mountain Meadow/Garrison</b> 600 tons	70 lb. small square bales 1,200 lb. large round bales 3x3x8 700 lb. bales Lab analysis available on all
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<b>Bybee Ranch</b> Russell Bybee 940 Jackson CR 12 E. Walden 80480 (970) 723-4201	<b>North Park Grass</b> 1,200-1,500 tons	Small bales
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<b>Harvat, John and Sharon</b> 1096 CR 5 Coalmont 80430 (970) 723-4290 sharvat80430@yahoo.com	<b>Mountain Grass</b> 1,800 tons	3x4x8 1,200 lb. bales
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<b>Willow Creek Ranch</b> Bruce B. Brundage 9003 State Hwy. 125 Rand, CO 80473 (303) 681-0646 (office) (970) 723-4431 (ranch) (303) 819-3360 (cell) (303) 681-0640 (fax) bbbrundage@aol.com	<b>Mountain Meadow Timothy &amp; Red Top Grasses</b> 1,000 tons	1,200-1,400 lb. round bales, net wrapped
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## PARK COUNTY

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<b>Boxwood Gulch Ranch</b> Dan Mauritz 54371 Hwy. 285 Shawnee 80475 (303) 838-2465 dmauritz@att.net www.boxwoodgulch.com	<b>Mountain Grass</b> 30 tons	60-70 lb. bales 20 bale minimum No delivery. Cutting starts in August. Barn-stored or field pick-up. Great horse hay.
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## ROUTT COUNTY

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### **Coberly Creek Ranch**

PO Box 217  
Toponas 80479  
(970) 638-4506  
mmneelis@gmail.com

### **Timothy/Mix Grass**

500 tons  
400 tons

65-75 lb. small bales  
3x4 1,200 lb. bales

### **Colorado Hay Company**

Doug DeCosta  
PO Box 303  
Yampa 80483  
(970) 638-4535  
(970) 638-4200 (fax)  
(producer/dealer)

### **Alfalfa**

5,000 tons

Large & small bales  
Lab analysis available

### **Grass/Alfalfa Mix**

5,000 tons

### **Mountain Meadow**

3,000 tons

Large & small bales

### **Timothy**

3,000 tons

Small & 2 & 3 tie bales  
Racetrack quality

## SUMMIT COUNTY

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### **Pass Creek Ranch**

Alan Mikkelsen  
200 Pass Creek Ranch Rd.  
Silverthorne 80498  
(970) 513-1775  
passcreekranch@hotmail.com

### **Premium Mountain Grass**

280 tons

65 lb. small square bales  
and small round bales  
9.9% Protein  
Certified weed free  
Delivery available

### **Livestock and Grain Market News**

3459 West 20th Street, Suite 223A

Greeley, CO 80634

Phone: (970) 353-9750; Fax: (970) 353-9790

E:mail: Greeley.LPGMN@ams.usda.gov

The Livestock and Grain Market News Branch (LGMN) of the Livestock and Seed Program (LSP) provides a timely, high-quality, unbiased service to help facilitate the orderly marketing and distribution of agriculture products.

The primary function of the Livestock and Grain Market News Branch is to compile and disseminate information that will aid producers, consumers, and distributors in the sale and purchase of livestock, meat, grain, hay and other related products nationally and internationally. LGMN information is free by visiting our web site at [www.ams.usda.gov/LSmarketnews](http://www.ams.usda.gov/LSmarketnews).

# Northeast Region

## **BOULDER COUNTY**

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### **Hidden Willow Farm**

Mitch Rose  
8905 Woodland Rd.  
Longmont 80503  
(303) 709-7224  
mitch.rose@mac.com

**Grass**  
35 tons  
**Grass/Alfalfa Mix**  
35 tons

60 lb. small bales  
Barn stored  
60 lb. small bales  
Barn-stored

### **Meadow Green Farm**

Harvey Yoakum  
14707 N. 95th St.  
Longmont 80504  
(303) 776-0218  
(303) 776-0286 (fax)  
harvey@meadowgreenfarm.com

**Grass**  
300 tons

60 lb. small bales  
Barn stored, premium  
quality horse hay

### **Rain Dance Ranch**

Arnold Turner  
8301 Journey Ln.  
Longmont 80503  
(303) 772-3087  
(303) 775-0052 (cell)  
turnerrealty@earthlink.net  
(producer/dealer)

**Straight Grass**  
1,000 tons  
**Straight Alfalfa**  
360 tons

56 lb. small square bales  
Barn stored  
60 lb. bales  
Barn stored  
Lab analysis available

### **Sandlin, Kathie & Gary**

3500 Bella Rosa Pkwy.  
Longmont 80504  
(303) 772-8719

**Alfalfa**  
640 tons  
**Grass**  
240 tons

65 lb. small bales  
Barn stored  
Premium horse quality

### **Scandan-A-Ranch, LLC**

Allan or Erik Anglund  
15000 N. 115th St.  
Longmont 80504  
(303) 776-8553

**Grass/Alfalfa Mix**  
500 tons

65 lb. small bales &  
3x3 bales

<b>Sleepy Teepee Ranch</b> Margaret Toteve & Jim Wall 13151 N. 61st St. Longmont 80503-9138 (303) 823-0950 or (303) 823-0952 or (303) 517-3970 (cell)	<b>Grass</b>	14x36 55-60 lb. bales Barn stored
	<b>Alfalfa</b>	Premium quality Small bales Horse quality

<b>Starlight Farm</b> Suzanne Webel 5735 Prospect Rd. Longmont 80503 (303) 485-2162 swebel@earthlink.net	<b>Grass</b>	65-70 lb. bales Certified weed free
	<b>Grass/Alfalfa Mix</b>	65-70 lb. bales

## **LARIMER COUNTY**

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<b>Charisma Farms Dairy LLC</b> Norman Strickholm 6017 Glade Rd. Loveland 80538 (970) 481-0268 (cell) or (970) 663-3833	<b>Alfalfa</b>	3x4
	500 tons	

## **LOGAN COUNTY**

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<b>Schuppe Hay Farms LLC</b> 29939 CR 56 Iiff, CO 80736 (970) 522-8713 (office) Mike Schuppe (970) 580-8713 (cell) Dalton Schuppe (970) 580-7959 (cell) schuppehayfarms@kci.net www.schuppefarms.com	<b>Grass</b>	3x3 bales and 3x4 bales
	2,000 tons	
	<b>Alfalfa</b>	3x3, 3x4, 4x4 bales
	20,000 tons	
	<b>Ground Hay</b>	Lab analysis available

<b>Smart Bros., Inc.</b> Carson Smart 3254 CR 31 Atwood 80722 (970) 521-0857 (970) 466-0301 (cell) (producer/custom haying available)	<b>Alfalfa</b>	4x4x8 bales
	<b>Straw</b> 500 tons	4x4x8 bales Lab analysis available

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## MORGAN COUNTY

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<b>Don Leonard Farms</b> Don Leonard 17403 Hwy. 71, PO Box 551 Brush 80723 (970) 380-2044 or (970) 842-3058 (970) 842-5259 (fax) dleonard@kci.net (producer/dealer)	<b>Alfalfa</b>	4x4x8 1,750 lb. bales
	10,000 tons	Lab analysis available
	<b>Straw</b> 1,000 tons	4x4x8 1,100 lb. bales
	<b>Corn Stalks</b> 3,000 tons	4x4x8 1,200 lb. bales
	<b>Oat Hay</b> 500 tons	4x4x8 1,400 lb. bales

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## WELD COUNTY

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<b>Blue Sky Farm, LLC</b> Zada Steidl 33901 N. Hwy. 257 Windsor 80550 (970) 222-7147 Rbluesky8@msn.com www.blueskyfarmcolorado.com	<b>Orchard/Brome</b>	70 lb. small bales & stacks
	200 tons	
	<b>Grass/Alfalfa</b>	70 lb. small bales & stacks
	200 tons	All hay in 21 bale bundles
<b>Countryside Farms</b> Jason Martindale 18535 CR 25 Platteville 80651 (970) 308-5843 countrysidefarms2318@yahoo.com	<b>Alfalfa</b>	3x4x8 large square bales
	<b>Grass</b> 400 tons	Lab analysis available
<b>Gittlein Farms</b> Tim Gittlein 5820 WCR 19 Fort Lupton 80621 (303) 857-2861	<b>Alfalfa</b>	3x3x8 700 lb. bales
	1,000 tons	Lab analysis available
	<b>Grass</b>	3x3x8 700 lb. bales
	500 tons	
	<b>Straw</b> 500 tons	3x3x8

**Larson Farms & Feeding, LLC**

John or Lelyn Larson  
33091 WCR 61 1/2  
Gill 80624  
(970) 353-1720  
(970) 352-4073 (fax)  
larson\_farms@hotmail.com

**Alfalfa**  
8,000 tons  
**Corn Stalks**  
**Corn Silage**  
6,000 tons

4x4 bales  
Lab analysis available  
4x4 bales, inquire early for  
availability  
Lab analysis available

Custom forage chopping (all types). Custom silage chopping and packing.

**Nealy Farms**

Steven Nealy  
36447 WCR 31  
Eaton 80615  
(970) 454-1339  
(970) 454-1340 (fax)  
stevennealy@earthlink.net  
(producer/dealer)

**Alfalfa**  
1,000 tons

4x4 small bales & stacks  
Lab analysis available

**Oster Farms**

Alan or Donna Oster  
21333 WCR 40  
La Salle 80645  
(970) 371-1352  
www.osterspremiumhay.com

**Grass**  
**Alfalfa**  
**Alfalfa/Grass**

Barn stored  
Delivery available  
Guaranteed highest quality  
for horses & alpacas  
Visit web site for pictures  
and details.

**Countryside Farms**

18535 CR 25  
Platteville, CO 80651

**Alfalfa and Grass**  
400 tons  
3x4x8 large square bales  
Lab analysis available

**Jason Martindale**  
**(970) 308-5843**

**countrysidefarms2318@yahoo.com**

**Warner Ranch**  
Bob Warner  
17977 CR 20  
Fort Lupton 80621  
(303) 659-6195 or  
(303) 710-1770 (cell)  
(303) 659-6666 (fax)  
Wrancher@comcast.net

**Grass**  
40 tons  
5 tons

**Grass/Alfalfa Mix**  
40 tons

5 tons

**Alfalfa**  
20 tons  
6 tons

16x18x37 70 lb. square  
bales  
4x4 1,730 lb. large  
square bales  
16x18x37 72 lb. square  
bales  
Lab analysis available  
upon request  
4x4 1,750 lb. large  
square bales  
Barn stored  
16x18x37 74 lb. small  
bales  
4x4 1,780 lb. large square  
bales

**Willard Land and Cattle**  
Brian Willard  
2567 CR 29  
Fort Lupton 80621  
(303) 857-6620  
JBWCO1@aol.com

**Alfalfa**  
150 tons

1,100 lb. bales

## Green Colorado

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XFT works in gas, diesel and E85

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Cuts Emissions by up to 30%  
and much more!

<http://greencolorado.mysyntek.com>  
[greencoloradoxft@gmail.com](mailto:greencoloradoxft@gmail.com)  
719.344.4109

As heard on KCMN 1530 am Mornings with Tron.

# East Central Region

## ADAMS COUNTY

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<b>Murray Farms Inc.</b> 11010 Havana St. Brighton 80601 (303) 288-2998 (303) 288-0370 (fax)	<b>Alfalfa</b> 600 tons <b>Straw, Certified</b> 400 tons	60 lb. small square bales  Big roll bales and small square bales
<b>Rock Family LLC</b> Dave or Davey Rock 21750 E. 152nd Ave. Brighton 80603 (303) 659-2382 rockcattleandhay@yahoo.com	<b>Grass</b> 400 - 600 tons	50-70 lb. bales

## ELBERT COUNTY

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<b>Hay Now Colorado, LLC</b> Karina L. Lewis 44350 N. Delbert Rd. Parker 80138 (303) 840-7111 haynowcolorado@gmail.com www.haynowcolorado.com (producer, dealer and hay co-op)	<b>All types of hay</b> 20,000 tons	Small and large bales
<b>Hayco of Colorado, LLC</b> Kyle Scott Elizabeth, CO Office (303) 646-3394 Cell (951) 609-4417 jscott_hayco@hotmail.com Licensed and bonded	<b>Mountain Grass</b> <b>Grass/Alfalfa</b> <b>Alfalfa</b> <b>Straw</b> <b>Irrigated Grass</b>	Small & large bales Round  Guaranteed quality Feed analysis available

## PHILLIPS COUNTY

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<b>Zion Farms</b> Larry Anderson 19114 CR 42 Haxtun 80731 (970) 774-6351 or (970) 774-7452 (970) 774-3535 (fax) zionfarm@haxtuntel.net	<b>Alfalfa</b>	3x4 square bales Lab analysis available
	<b>Oat</b>	3x4 square bales Lab analysis available
	<b>Straw</b>	3x4 square & round bales
	<b>Corn Stalks</b>	3x4 square & round bales Grinding and delivery available

## WASHINGTON COUNTY

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<b>Thaemert Hay Farms</b> Jim or Dan Thaemert 55720 Rd. Q Hillrose 80733 (970) 768-7053 (Jim) (970) 370-1327 (Dan) thaemert@kci.net www.thaemertfarm.com	<b>Orchard Grass</b>	65-75 lb. small bales Lab analysis available
	1,500 tons	
	<b>Alfalfa</b>	65-75 lb. small bales Lab analysis available
	1,500 tons	
	<b>Oat Hay</b>	65-75 lb. small bales
500 tons		
<b>Straw</b>	65-75 lb. small bales	
500 tons		
<b>Mixed</b>	65-75 lb. small bales Certified weed free on all	
1,500 tons		

## YUMA COUNTY

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<b>Box Elder Ranch, Inc.</b> Brad Rock 27495 US Hwy. 385 Wray 80758 (970) 332-0672 (970) 332-0674 (fax) box.elder.ranch@gmail.com (producer/dealer)	<b>Alfalfa</b>	4x4 square bales Lab analysis available
	500 +	
	<b>Straw</b>	4x4 square bales
	500 +	
	<b>Millet Hay</b>	4x4 square bales Lab analysis available
500 +		

<b>Hall's Hay</b> Tim Hall 8885 CR DD Idalia 80735 (970) 354-7352 (970) 354-7374 (fax) tim@hallshay.com www.hallshay.com (producer/dealer)	<b>Alfalfa</b>	50 lb. small and large square bales
	<b>Grass</b>	18 bale bundled units
	<b>Grass/Alfalfa Mix</b>	sliced from large square bales
	<b>Straw</b>	



# Southeast Region

## **BENT COUNTY**

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<b>Verhoeff Farms, Inc.</b> Lance Verhoeff 27354 County Road JJ McClave, CO 81057 (719) 829-4567 vfi@cminet.net	<b>Alfalfa</b> 1,500 tons	4x8 bales
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## **CUSTER COUNTY**

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<b>Griffin Hay Farm, LLC</b> Bruce Griffin 1500 CR 125 Westcliffe 81252 (719) 783-2968 Bruce.Griff@gmail.com	<b>Timothy, Grass and Mixed Grass</b> 300+ tons	3x3 700 lb. bales Lab analysis available
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## **OTERO COUNTY**

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<b>Caldwell, Dennis</b> 25026 RD 19 Rocky Ford 81067 (719) 254-3210 or (719) 980-0646 (cell)	<b>Alfalfa</b> (horse quality) (cow quality) <b>Hay/Grazer</b> <b>Straw</b>	3x3 bales & small square bales. Shed stored 3x3 approx. 850 lb. bales 3x3 bales 3x3 bales and certified weed free
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<b>Lieber, Von</b> 33706 Road 1 Fowler 81039 (719) 263-5646	<b>Alfalfa</b> <b>Horse Hay</b> <b>Hay Grazer</b> <b>Oat Hay</b> 100 tons	3x3 approx. 850 lb. bales Barn stored 14x18 small square bales Barn stored 3x3 bales 3x3 bales Barn stored
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# Southwest Region

## ARCHULETA COUNTY

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<b>Rafter T Ranch</b> Roman Espinosa 2121 CR 175 Chimney Rock 81122 (970) 731-1445 (970) 507-0044 (cell) catcreeksnowremoval@yahoo.com	<b>Grass/Alfalfa</b> 300 tons	60+ lb. small bales 2-string tie
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<b>Seibel Ranch</b> Ken or Jane Seibel 256 Milton Ln. Ignacio 81137 (970) 883-2336 (and fax) k_j_seibel@centurytel.net	<b>Grass and Alfalfa/Grass</b>	60+ lb. small squares and 3x3x8 bales
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## DELTA COUNTY

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<b>J\$ Land &amp; Livestock</b> Patricia DeSimone 21505 "H" Rd. Delta 81416 (970) 874-0669 pattidesimone@hotmail.com	<b>Grass/Alfalfa</b> 100 tons <b>Grass</b> 100 tons	Small bales Certified weed free Small bales Certified weed free
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<b>Kolb, Bill</b> 10605 3500 Rd. Hotchkiss 81419 (970) 872-4400 (and fax) (970) 314-0255 (cell) mymule@tds.net	<b>Grass/Alfalfa</b> 30 tons	60-85 lb. small bales Certified weed free
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## DOLORES COUNTY

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<b>4C Ranch</b> Cecil D. Martin 10012 CR L Dove Creek 81324 (970) 677-2274 (days) (970) 677-2862 (evenings)	<b>Alfalfa</b> 200 tons <b>Alfalfa/Timothy/Orchard/Brome</b> 400 tons <b>Timothy/Orchard/Brome</b> 75 tons	14x18x36 60 lb. bales 14x18x36 60 lb. bales 14x18x36 60 lb. bales
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**Knuckles, Sidney**  
 01026 Hwy. 141  
 Dove Creek 81324  
 (970) 739-0166 or  
 (970) 677-2397 (and fax)  
 claraknuckles@centurytel.net

**Alfalfa**  
**Mixed Forage**  
**Oat Hay**  
**Hay Grazer**  
**Oats/Grain**

2,000 lb. bales  
 1,900-2,000 lb. bales  
 1,600 lb. bales  
 1,800 lb. bales  
 Big bales  
 Lab analysis available

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## LA PLATA COUNTY

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**6-M Farm**  
 Judy Smith or Floyd McKee  
 CR 330  
 Ignacio 81137  
 (970) 731-9504  
 (970) 946-3678 (Judy's cell)  
 (970) 749-4860 (Floyd's cell)  
 judysmith19728@gmail.com

**Grass/Orchard/Brome/Timothy** 3x3x8 bales  
 125 tons

**Pargin Ranch**  
 Steve Pargin  
 7940 Colorado Hwy. 151  
 Ignacio 81137  
 (970) 883-2438

**Grass/Alfalfa Mix** 60+ lb. bales, 2-string tie  
 250 tons  
**Grass** 60+ lb. bales, 2-string tie  
**Timothy/Orchard/Brome**  
 250 tons

**Pick Bear Ranch**  
 Lyle Walters or Karen Kerasotes  
 4717 CR 501  
 Bayfield 81122  
 (970) 759-4868 (Lyle) or  
 (970) 903-9718 (Karen)  
 pickbear1@gmail.com

**Orchard Grass/ Timothy Mix** 60 lb. bales  
 90 tons 3,000 bales, 2-wire tie  
**Orchard Grass/ Timothy Mix** 450 bales, 3x3x8  
 170 tons 750 lb. bales  
 Lab analysis available  
 on all. All grasses barn  
 stored.

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## MONTEZUMA COUNTY

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**Gafford Ranch and Farms, Inc.**  
 Logan  
 18747 Road V  
 Lewis 81327  
 (970) 882-7771  
 (970) 560-0498 (cell)  
 milkeyway@centurytel.net

**Grass/Alfalfa Mix**  
 800 tons  
**Alfalfa**  
 120 tons

65-70 lb. 2-string bales  
 65-70 lb. 2-string bales  
 Lab analysis available  
 on both

<p><b>Ute Mountain Ute Tribe Farm &amp; Ranch Enterprise</b>          Bill Keck, Sales          Towaoc 81334          (480) 395-7789          (480) 905-7090 (fax)          wmtkeck@cox.net          www.utemountainfarmandranch.com          Follow us on Facebook</p>	<p><b>Alfalfa</b></p>	<p>3x4x8 bales          Lab analysis available          Barn stored or tarped          immediately following          baling and stacking</p>
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## MONTROSE COUNTY

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<p><b>B-H Ranch</b>          Barbara Boff          5406 Hwy. 348          Olathe 81425          (970) 361-1080          lonebear01@msn.com</p>	<p><b>Grass and Grass/Alfalfa Mix</b>          75 tons</p>	<p>Small square bales</p>
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<p><b>Colorado Alpine Hay Company</b>          John Field (Field Livestock)          15740 6800 Rd.          Montrose 81401          (970) 209-1556 (cell)          (970) 240-4163 (home)          (970) 249-5951 (fax)          jrfield@skybeam.com</p>	<p><b>Alfalfa</b>          500 tons  <b>Alfalfa/Grass</b>          800 tons  <b>Grass</b>          1,000 tons</p>	<p>65 lb. small bales and          1 ton bales          65 lb. small bales and          1 ton bales          65 lb. small bales and          1 ton bales</p>
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<p><b>Staats Family LLC</b>          Mel or LeaAnn Staats          27683 W. CC Road          Nucla 81424          (970) 864-2162          (970) 417-3006 (cell)</p>	<p><b>Alfalfa/Grass</b>          500-1,000 tons  <b>Oat Hay</b>          20 tons</p>	<p>60-70 lb. small bales          65 lb. small bales          Lab analysis available on          both</p>
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# San Luis Valley Region

## ALAMOSA COUNTY

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<b>Ed Buhr Trucking</b> 5030 S. 105 Rd. Alamosa 81101 (719) 589-4938 (719) 580-5977 (cell) (producer/dealer/sell on delivered basis only)	<b>Alfalfa</b> 4,000 tons <b>Straw, Certified</b> 2,500 tons	4x4x8 1,900 lb. bales 4x4x8 1,100 lb. bales 14x18x36 2-tie string bales & 14x22x48 3-tie string bales
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## RIO GRANDE COUNTY

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<b>Matthews Farms</b> Steve Matthews 2350 W. CR 1 S. Monte Vista 81144 (719) 852-5494 (and fax)	<b>Alfalfa</b> <b>Brome/Garrison Grass</b> <b>Grass/Alfalfa Mix</b> <b>Grass</b> <b>Sainfoin Grass Mix</b>	3x4 bales Lab analysis available 14x18 65-70 lb. bales 14x18 65-70 lb. bales 14x18 65-70 lb. bales 14x18 65-70 lb. bales All barn stored
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**ATTENTION! HAY DEALERS  
DEALERS of FARM PRODUCTS  
(HAY, LIVESTOCK, HORSES, PRODUCE)**

Colorado state law (C.R.S. 12-16-104) requires that anyone who purchases farm products for processing or resale MUST have a valid Colorado Farm Products dealer license prior to the purchase of same. Failure to have a valid license is a Class 6 Felony.

For information contact the Colorado Department of Agriculture, Farm Products Program, 2331 West 31st Avenue, Denver, CO 80211 or call (303) 477-0054.

[www.colorado.gov/ag/ics](http://www.colorado.gov/ag/ics)

## **HAY-RELATED PRODUCTS & SERVICES**

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Denver 80239  
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mmiller@cwestern.com; www.cwestern.com

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### **Hutchison Incorporated**

George "Buck" Hutchison  
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Adams City 80022  
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info@hutchison-inc.com; www.hutchison-inc.com

Distributor of baler twine, baler wire and netwrap. Please see our ad on page 18.

### **International Solutions, Inc.**

Joseph M. Zizi  
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### **ProAG ~ Morris Industries (USA) Inc.**

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P.O. Box 1117  
Minot, ND 58702  
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lgaskin@proagdesigns.com; www.morris-industries.com/proag

Morris Industries is a worldwide manufacturer and distributor of agricultural equipment that includes large square and round bale carriers, bale attachments, air drills, air carts, and air seeders. Please see our ad on page 25.

# Hay Sampling Tips

*Courtesy of the Colorado Hay and Forage Association*

**Identify a single ‘lot’ of hay.** A hay lot should be identified, which is a single cutting, a single field and variety, and generally less than 200 tons. Don’t mix cuttings or fields.

**Choose a sharp coring device.** Use a sharp coring device 3/8”-3/4” diameter. Never send in flakes or grab samples. Corer should have tip 90 degrees to shaft, not angled. Sharpen frequently. See list of probes at National Forage Testing Association web site, [www.foragetesting.org](http://www.foragetesting.org).

**Sample at random.** Walk around stack - try to represent all areas of the stack. Don’t avoid bales or select certain bales. Choose bales at random.

**Take enough cores.** We recommend a minimum of 20 cores for a composite sample to represent a hay lot. Take more than 20 cores in highly variable lots, e.g. weedy fields.

**Use proper technique.** Sample butt ends of hay bale, between strings or wires, not near edge. Probe should be inserted at 90 degree angle, 12”-18” deep. On round bales, sample towards middle of bale. A greater number of core samples is better.

**Not too big, not too small.** Sample so that you produce about 1/2 pound of sample. Too-small samples don’t fairly represent the variation in the hay lot. Very big samples (common with large length or diameter probes) cannot be easily ground by the labs. If a probe is too big or small to produce about 1/2 pound in 20 cores - get a different one!

**Handle samples correctly.** Seal composite sample in a sealed plastic bag and protect from heat. Double bagging is beneficial, especially for DM measurements. Deliver to lab as soon as possible.

**Never split samples without grinding.** To test two labs, ask for your ground sample back to send to another lab. Unground samples are not a fair split. Use several samples to test average bias between labs. Don’t work with labs that are unwilling to do this.

**Choose a National Forage Testing Association Certified Lab.** Some labs have volunteered to participate in NFTA’s quality proficiency tests. To be certified, labs must match the true mean within an acceptable range of variation. NFTA labs have demonstrated their commitment to good results, are more likely to be interested in accuracy.



# Baler Supplies

Net Wrap for Round Bales  
TamaNet Edge to Edge™



Netwrap for Round Bales  
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**Clearfield™**  
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Round Bales



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Meets ASAE Standard  
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**BRAZILIAN GREEN AND GOLD**

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Colorado State University Extension  
 Campus Delivery 4040  
 Fort Collins, Colorado 80523-4040  
 (970) 491-6281  
[www.ext.colostate.edu](http://www.ext.colostate.edu)

Code 104

# 2014 Colorado Hay Directory Listing Form

Farm Name \_\_\_\_\_ County \_\_\_\_\_  
Farm Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_  
Contact Name \_\_\_\_\_  
Contact address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_  
Telephone \_\_\_\_\_ Fax \_\_\_\_\_  
E-mail address \_\_\_\_\_ Web site \_\_\_\_\_  
Hay Producer \_\_\_\_\_ Hay Dealer \_\_\_\_\_ Other (specify) \_\_\_\_\_  
If "other", please attach a brief description of your hay-related product or service.

If you are a Colorado hay dealer or broker, are you licensed and bonded with the Colorado Department of Agriculture?  
 Yes-License # \_\_\_\_\_  No

Type of Hay	Amount (in tons)	Size/Weight	Bales, Stacks, Cubes or Pellets	Certified Free?	Weed Analysis Available?	Certified Organic?	Organic Certifying Agency
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____

Mail completed form and \$25.00 listing fee no later than June 15, 2014 to: Colorado Department of Agriculture, Markets Division  
700 Kipling Street, Suite 4000, Lakewood, CO 80215-8000  
Questions? (303) 239-4115



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