Annual Report 2010

# Board Members For the Year Ended December 31, 2010

Name and City	Position	Expiration of Term	Occupation
John Stulp Lakewood	Ex-officio Member		Commissioner Colo. Dept. Agriculture
Mel Rettig Grand Junction	Chairman	June 30, 2012	Farmer
John Stencil Aurora	Member	June 30, 2013	Retired
Tim Lehmann Powderhorn	Member	June 30, 2011	Rancher
Brian Neufeld Greeley	Member	June 30, 2013	Farmer
Randy Wilkes Burlington	Member	June 30, 2012	Farmer
Ron Lambden Greeley	Member	June 30, 2012	Attorney
Andrew Trainer Pueblo	Member	June 30, 2011	Banker

James Rubingh serves as Secretary to the Authority. Stacy Romero serves as Recording Secretary.

# Annual Report For the Year Ended December 31, 2010

#### **Beginning Farmer Program**

This program utilizes tax exempt bonds to assist first time farmers and ranchers with the purchase of land, equipment and other capital expenditures. Three hundred and twenty-four loans for a total of \$45,347,776.34 have been made to individual borrowers as of December 31, 2010. In 2010, one loan for \$199,150.00 was made to assist beginning farmers and ranchers.

#### **Agricultural Processing Loan Program**

This program utilizes tax exempt bonds to assist in the purchase of facilities and equipment for the processing of agricultural goods. Four bonds have been issued for a total of \$14,895,000 under this program.

### **Agricultural Sewage Facility Bonds**

his program utilizes tax exempt bonds to assist with the purchase of equipment and facilities for the handling of agricultural sewage and waste material. In total, three bonds for \$15.75 million have been issued under this program.

#### **Loan to Lenders Program**

This program was conducted in 1983 with six-year equipment loans (ended in 1989) and ten-year land loans (ended in 1993). A total of 105 loans for \$8,000,000 were made.

In total, CADA has assisted with 436 loans for \$83,991,776.34. No state money is pledged or at risk under any of these programs.

# State of Revenues, Expenses and Changes in Financial Condition For the Year Ended December 31, 2010

Revenue	2010	2009
Interest on Checking Account	0.00	0.00
Interest on CSAFE Money Market Account	614.61	1,791.86
Interest on Investments	21,527.78	39,758.89
Application Fees	0.00	1,050.00
Loan Closings	447.88	2,651.25
Annual Fees Collected	13,662.18	12,655.97
Total Revenue	36,252.45	57,907.97
Expenditures		
Allocation Application Fees	0.00	0.00
Telephone	115.23	412.98
Printing/Copying	70.00	0.00
Travel/Staff	1,681.84	162.81
Travel/Board	808.20	2,331.39
Postage/Shipping	294.57	283.41
Conference Fees	675.00	405.00
Insurance	377.00	377.00
Dues/Subscriptions	407.48	200.00
Bank Charges/Investment Service Charges	75.00	37.50
Accounting Fees	5,900.00	6,000.00
Advertising & Publicity	9,079.70	9,431.17
Official Functions	632.52	592.22
Miscellaneous & Office Supplies	460.06	705.05
Legal Expense	4,074.93	1,078.29
Personal Services	16,395.70	14,802.00
Exhibitor Fees	0.00	0.00
Contributions	<u>13,800.00</u>	<u>13,300.00</u>
Total Expenditures	54,847.23	50,118.82
Revenue Over Expenses	-18,594.78	7,789.15

# Statement of Assets Year End 2010, 2009

ASSETS:	2010	2009
Cash on Hand	11,009.60	16,746.77
Investment Accounts		
CSAFE Money Market Account	397,817.19	412,674.80
Bonds/Notes	1,059,139.00	1,055,104.00
Total Assets	1,467,965.79	1,484,525.57

# Notes to Financial Statement For the Year Ended December 31, 2010

## 1. Authorizing Legislation

The Colorado Agricultural Development Authority (the Authority) is an independent public body politic and corporate and political Subdivision, created June 19, 1981 by an Act of the General Assembly of the State of Colorado.

The purpose of the Authority is to provide low interest financing to Colorado farmers, ranchers and agricultural processors for capital expenditures necessary for agricultural production.

The Authority may issue tax-exempt bonds and notes or other obligations, which shall not constitute a debt of the State of Colorado, its legislature or any political subdivision other than the Authority. Obligations are issued by and are the limited obligations of the Authority, payable solely from collections from the borrowing entity.

#### 2. Nature of Funds

The funds maintained by the Authority are described below:

Operating Fund – The operating fund was established by the Authority to account for expenses necessary for the operation of the Authority.

Bond Funds – Resolutions adopted by the Authority and bond documents intended to implement the resolutions establish the specific funds to account for the proceeds of the bond issues and debt service payments. (Also see Note 4)

## 3. Accounting Policies

The Authority's financial statements reflect the accrual basis of accounting.

#### 4. Bond Revenues

The Authority may impose upon any borrower a service fee in amounts determined by the Authority. These fees may be used to pay various expenses of the Authority, including administrative and operating expenses, and to provide funds for anticipated future expenses. These fees are payable in part at the time of application and in part at the time of closing and thereafter annually on December 15<sup>th</sup> for the length of the loan period.

700 Kipling Street, Suite 4000 Lakewood, CO 80215-8000 (303) 239-4116 (303) 239-4125 FAX

February 1, 2011

The Honorable John Hickenlooper State Capitol Building 200 East Colfax Ave. Denver, CO 80203

Dear Governor Hickenlooper:

This is the twenty-ninth annual report of the Colorado Agricultural Development Authority. In 2010, one bond for beginning farmers and ranchers was issued. The amount of bonds issued in 2010 through the Beginning Farmer program was \$199,150.

Although the current economy has had a very negative impact on the Beginning Famer Program, the Authority continues to look for new opportunities to assist the Colorado agricultural industry with its financing needs.

Sincerely,

Mel Rettig Chairman

Xc: Representative Frank McNulty Senator Brandon Shaffer Jim Rubingh Secretary

**Board of Directors**: Mel Rettig, Grand Junction; Brian Neufeld, Hooper; Ronald J. Lambden, Greeley; John Stencel, Estes Park; Tim Lehmann, Powderhorn; Andrew Trainor, Pueblo; Randy Wilks, Burlington; John Stulp, Commissioner of Agriculture; Jim Rubingh, Secretary